# MKB Bank Zrt.

Consolidated Financial Statements and Independent Auditor's Report

December 31, 2018

# Deloitte.

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#### **INDEPENDENT AUDITOR'S REPORT**

To the Shareholders of MKB Bank Zrt.

#### Report on the Audit of the Consolidated Financial Statements

#### **Opinion**

We have audited the consolidated financial statements of MKB Bank Zrt. and its subsidiaries (the "Group") for the year 2018 which comprise the consolidated statement of financial position as at December 31, 2018 – which shows total assets of mn HUF 1,857,579 –, and the related consolidated statement of recognized income, consolidated statement of comprehensive income – which shows a net profit for the year of mn HUF 25,132 –, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended and notes to the consolidated financial statements including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2018 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union (the "EU IFRS"), and the consolidated financial statements were prepared in all material respects in accordance with the provisions of the effective Hungarian Act C of 2000 on Accounting (the "Accounting Act") relevant to the entities preparing consolidated financial statements in accordance with EU IFRS.

#### **Basis for Opinion**

We conducted our audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits. Our responsibilities under these standards are further described in the "*The Auditor's Responsibilities for the Audit of the Consolidated Financial Statements*" section of our report.

We are independent of the Group in compliance with the relevant effective Hungarian regulations and the "Rules of conduct (ethical rules) of the auditor profession and the disciplinary process" of the Chamber of Hungarian Auditors and, in respect of matters not regulated therein, the "Code of Ethics for Professional Accountants" (the IESBA Code) issued by the International Ethics Standards Board for Accountants, and we have fulfilled our other ethical responsibilities in accordance with the same ethical requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	Related audit procedures						
Impairment of the individually impaired loan receivables							
<ul> <li>(See Sections 4. m and 11. of the Notes to the Financial Statements for the details)</li> <li>The net value of loans to customers in an amount of HUF 895,203 million comprise 48% of the total assets (gross book value of HUF 958,130 million of loans measured at amortized cost), and the relevant impairment balance at the end of the current year was HUF 70,112 million.</li> <li>The determination of impairment of loans requires application of professional judgement and use of subjective assumptions by management in case of determination of individual specific impairment of loans. The most significant assumptions applied in the provisioning calculation are the following:</li> <li>valuation of collaterals;</li> <li>estimate that future cash-flows expected to be realized.</li> <li>Based on the significance of the above described circumstances the calculation of impairment of loans was identified as a key audit matter.</li> </ul>	The relevant audit procedures performed by us included the following: - evaluating internal controls relating to monitoring of loans and calculating and recording of impairment; - evaluating specific loan impairments by selecting random a sample based on risk profiles, including the review of valuation of collateral and estimation of expected future cash-flows; - review of subsequent events (sold receivables), and analysis of the possible effect on the year audited; and - evaluating the impairment triggers related to the non- impaired portfolio.						

(See Section 4. 11) of the Notes to the Financial Statements for the details)	The relevant audit procedures performed by us included the following:
The Bank recognises and measures its financial instruments with the first time application of IFRS 9 in the current financial year, from January 1, 2018. The application of the standard meant significant changes in respect of the methodology of the classification and measurement of the financial instruments. The Bank introduced the model based on the estimation of the expected loss in respect of the impairment on assets. At the transition, the Bank performed a large number of one-off tasks, including business model testing of the assets, reclassifications if needed, stage categorisation based on the payment and impairment indicators, and estimation of the risk parameters serving as a basis for impairment. With respect to the items above and as the IFRS 9 standard has a significant effect on the classification and measurement of the majority of the Bank's assets and liabilities, we consider the application of the IFRS 9 standard as a key audit matter.	<ul> <li>understanding and testing for design and implementation of the main internal controls related to the classification and measurement of the financial assets;</li> <li>evaluating the appropriateness of the classification and measurement of the financial assets, with special respect to the business models applied and application of the test of the criteria whether the cash-flows are solely payments for principal and interest;</li> <li>evaluating the appropriateness of stage classifications applied by the Bank; and</li> <li>evaluating and checking the appropriateness of the Bank's respective internal policies and their application related to the IFRS 9 impairment models of the Bank. We performed the recalculation of the collective impairment with the involvement of subject matter experts.</li> </ul>
Implementation of the new core banking system	
(See Section 14 of the Notes to the Financial Statements for the details)	The relevant audit procedures performed by us included the following:
The Bank has replaced its previous core IT system, Globus with the new core IT system Flexcube.	<ul> <li>understanding the significant internal controls designed for the migration;</li> <li>checking the data migration process and its</li> </ul>
Parallel to the core system change, a large amount of data has been migrated from the	<ul> <li>checking the data migration process and its results in connection with the new core system implementation;</li> </ul>
previous core system to the new core system. The Bank, in order to perform the core system implementation and the data migration, set up a project organisation and designed controls especially for this purpose.	<ul> <li>testing of general IT controls designed in Flexcube system;</li> <li>reconciliation of loan and deposit subledger;</li> <li>review of client complaints and potential legal issues;</li> </ul>
With regard to the above and as the implementation of the new core system has a significant impact on the control environment of	<ul> <li>review of the output of functional audits performed by the internal audit department; and</li> </ul>

#### **Other Information: The Consolidated Business Report**

Other information includes the consolidated business report of the Group for 2018. Management is responsible for the preparation of the consolidated business report in accordance with the relevant provisions of the Accounting Act and other regulations. Our opinion on the consolidated financial statements provided in the section of our independent auditor's report entitled "*Opinion*" does not apply to the consolidated business report.

Our responsibility in connection with our audit of the consolidated financial statements is to read the consolidated business report and, in doing so, consider whether the consolidated business report is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Furthermore, in accordance with the Accounting Act, our responsibilities also include assessing whether the consolidated business report was prepared in accordance with the relevant provisions of the Accounting Act and other regulations, and to express an opinion on the above and on whether the consolidated business report is consistent with the consolidated financial statements.

In our opinion, the consolidated business report of the Group for 2018 corresponds to the consolidated financial statements of the Group for 2018 and the relevant provisions of the Accounting Act in all material respects. As the Group is not subject to additional requirements under any other regulation in connection with the consolidated business report, we have not formulated an opinion on this matter.

In addition to the above, based on the information obtained about the Group and its environment, we must report on whether we became aware of any material misstatements in the consolidated business report and, if so, on the nature of such material misstatements. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the Accounting Act, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### The Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives during the audit are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue, on the basis of the above, an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits will always detect a material misstatement when it exists. Misstatements can arise from fraud or error, and they are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits, we exercise professional judgment and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify the opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the Group's internal control that we identify during the audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

In compliance with Article 10 (2) of Regulation (EU) No. 537/2014 of the European Parliament and the Council, we provide the following information in our independent auditor's report, which is required in addition to the requirements of International Standards on Auditing:

#### Appointment of the Auditor and the Period of Engagement

We were appointed as the auditors of the MKB Bank Zrt. by the General Meeting of Shareholders on April 19, 2018 and our uninterrupted engagement has lasted for 7 years.

#### Consistence with the Additional Report to the Audit Committee

We confirm that our audit opinion on the consolidated financial statements expressed herein is consistent with the additional report to the Audit Committee of the MKB Bank Zrt., which we issued on April 10, 2019 in accordance with Article 11 of Regulation (EU) No. 537/2014 of the European Parliament and the Council.

#### Provision of Non-audit Services

We declare that no prohibited non-audit services referred to in Article 5 (1) of Regulation (EU) No. 537/2014 of the European Parliament and the Council were provided by us to the Group. In addition, there are no other non-audit services which were provided by us to the MKB Bank Zrt. and its controlled undertakings and which have not been disclosed in the consolidated business report.

The engagement partner on the audit resulting in this independent auditor's report is the signatory of the report.

Budapest, April 10, 2019

Gábor Molnár on behalf of Deloitte Auditing and Consulting Ltd. and as a statutory registered auditor

Deloitte Auditing and Consulting Ltd. 1068 Budapest, Dózsa György út 84/C. Registration number: 000083 Registration number of statutory registered auditor: 007239



#### MKB Bank Zrt. Group

10 011 922 641 911 401 statistic code

> Consolidated Financial Statements

Prepared under International Financial Reporting Standards as adopted by the EU

Budapest, 10 April 2019

31 December 2018

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#### MKB Bank Zrt. Consolidated Statement of Financial Position as at 31 December 2018

	Note	31.12.2018	31.12.2017
Assets			
	_	10.040	21 500
Cash reserves	7	19 240	31 599
Loans and advances to banks Derivative financial assets	8 9	63 610 17 014	78 017
Securities	9 10	17 914 773 029	19 757 955 274
Loans and advances to customers	10	895 203	858 592
Non-current assets held for sale and discontinued operations	39	4 238	21 648
Other assets	12	21 699	27 308
Current income tax assets	12	21 0))	27 308
Deferred tax assets	25	5 814	3 312
Investments in jointly controlled entities and associates	13	4 687	2 643
Intangibles, property and equipment	14	52 143	46 676
Fotal assets		1 857 579	2 044 987
Liabilities			
Amounts due to other banks	15	214 340	239 312
Deposits and current accounts	16	1 372 046	1 539 140
Derivate financial liabilities	17	31 608	43 366
Other liabilities and provisions	19	48 425	49 837
Current income tax liabilities	19	16	16
Deferred tax liabilities	25	2	5
Issued debt securities	20	4 974	10 624
Subordinated debt	21	28 002	22 307
Fotal liabilities		1 699 413	1 904 607
Equity			
Share capital	22	100 000	100 000
Treasury Shares		(1 987)	(5 550)
Reserves	23	58 166	40 381
Cotal equity attributable to equity holders of the Bank		156 179	134 831
Non-controlling interests	24	1 987	5 549
Fotal equity		158 166	140 380
Fotal liabilities and equity		1 857 579	2 044 987

Budapest, 10 April 2019

dr Ádám Balog Chairman and Chief Executive Officer

Csaba Gábor Fenyvesi

Chief Financial Officer

#### MKB Bank Zrt.

Consolidated Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2018

그는 것을 통해야 한다. 나는 것은 것 것 같아요.	Note	2018	2017
tatement of profit or loss			
*	26	57 806	56 24
Interest income Interest expense	26	16 486	16 66
et interest income		41 320	39 58
Net income from commissions and fees	28	25 908	28 84
Other operating income / (expense), net	29	7 222	10 21
Impairments / (Reversal) and provisions for losses	30	(800)	9 61
Operating expenses	31	52 864	48 68
Share of jointly controlled and associated companies' profit		2 311	38
rofit before taxation		24 697	20 73
Income tax (income) / expense	32	(435)	1 53
ROFIT FOR THE YEAR	A CONTRACTOR OF THE	25 132	19 20
Revaluation on financial assets measured at FVTOCI		(13 255)	(4 24
ther comprehensive income for the year net of tax		(13 255)	(4 24
		(13 255) 11 877	
OTAL COMPREHENSIVE INCOME FOR THE YEAR			
OTAL COMPREHENSIVE INCOME FOR THE YEAR			14 95
OTAL COMPREHENSIVE INCOME FOR THE YEAR		11 877	14 95 19 20
		11 877	14 95 19 20
OTAL COMPREHENSIVE INCOME FOR THE YEAR rofit / (Loss) attributable to: Shareholders of the bank Non-controlling interests		11 877	14 95 19 20 (
OTAL COMPREHENSIVE INCOME FOR THE YEAR rofit / (Loss) attributable to: Shareholders of the bank Non-controlling interests otal comprehensive income attributable to:		11 877 25 132	14 95 19 20. ( 14 95
OTAL COMPREHENSIVE INCOME FOR THE YEAR rofit / (Loss) attributable to: Shareholders of the bank Non-controlling interests otal comprehensive income attributable to: Shareholders of the bank Non-controlling interests et income available to ordinary shareholders		11 877 25 132 - 11 877 - 25 132	14 95 19 20. ( 14 95 ( 19 20
OTAL COMPREHENSIVE INCOME FOR THE YEAR rofit / (Loss) attributable to: Shareholders of the bank Non-controlling interests otal comprehensive income attributable to: Shareholders of the bank Non-controlling interests		11 877 25 132 - 11 877	14 95 19 20. ( 14 95 ( 19 20
OTAL COMPREHENSIVE INCOME FOR THE YEAR rofit / (Loss) attributable to: Shareholders of the bank Non-controlling interests otal comprehensive income attributable to: Shareholders of the bank Non-controlling interests et income available to ordinary shareholders verage number of ordinary shares outstanding (thousands) Earnings per Ordinary Share (in HUF)	33	11 877 25 132 - 11 877 - 25 132	14 95 19 20. ( 14 95 ( 19 20
OTAL COMPREHENSIVE INCOME FOR THE YEAR rofit / (Loss) attributable to: Shareholders of the bank Non-controlling interests otal comprehensive income attributable to: Shareholders of the bank Non-controlling interests et income available to ordinary shareholders verage number of ordinary shares outstanding (thousands)	33	11 877 25 132 - 11 877 - 25 132	(4 24) 14 95 19 20 ( 14 95 ( 14 95 ( 19 20 85 00 22 21

Budapest, 10 April 2019

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dr Ádám Balog Chairman and Chief Executive Officer

Csaba Gábor Fenyvesi Chief Financial Officer

#### MKB Bank Zrt. Consolidated Statement of Changes in Equity for the year ended 31 December 2018

	Share capital	Treasary shares	Share premium	Share-based payments	Retained earnings	Revaluation on financial assets measured at FVTOCI	Non- controlling interests	Total equity
1 January 2017	106 009	(5.550)	21 729	والمساجدات	(2.958)	6 597	5 590	125 408
Profit for the year	-	-			19 202		(1)	19 201
Other comprehensive income for the year	-			-		(4 243)		(4 243)
Change in non-controlling interests	÷.			-	-		(40)	(40
Share-based payments	<u>.</u>	514	-	54	23	-	1	54
31 December 2017	100 000	(5 550)	21 729		16 244	2 354	5 549	140.380
Affect on IFRS 9 implementation	5	-			(1 109)	7 435	•	6 3 2 6
1 January 2018	100-000	(5 550)	21 729	54	15 135	9 789	5 5 4 9	146 70
Profit for the year	27	92	2	312	25 132		245 S	25 132
Other comprehensive income for the year	23	-	-			(13 255)		(13 255
First / (final) consolidation of subsidiaries		-		-	(558)	-		(558
Change in non-controlling interests		-	-	-		-	1	1
Share-based payments		-		140	-	-	-	140
Sale of treasury shares	•)	3 563	-	-	8 <b>-</b> 0	-	(3 563)	-
31 December 2018	100 000	(1.987)	21 729	194	39 709	(3 466)	1 987	158 166

Budapest, 10 April 2019

dr Ádám Balog Chairman and Chief Executive Officer

Csaba Gábor Fenyvesi Chief Financial Officer

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#### MKB Bank Zrt. Consolidated Statement of Cash Flows for the year ended 31 December 2018

	Note	2018	2017
Cash flows from operating activities			
Profit before taxation		24 697	20 738
Adjustments for:			
Depreciation, amortisation and impairment	14	8 368	4 54
Impairment on other assets	12	230	5
Reversal of provisions for off-BS items and settlement for customers	19, 34	(1 088)	(91:
Impairment / (reversal) on loans and advances	4, 11	(9 640)	8 80
Impairment on associates	13	(126)	
Reversal of impairment on securities	4, 10	(118)	
Impairment on jointly controlled entities	13	(1 918)	(99
Deferred tax movement	32	(2 505)	
Net Interest income	26, 27	(44 365)	(43 93
Dividends on securities	Change in equity	(708)	(1
Revaluation of issued securities	20	716	(37
Revaluation and other result on securities measured at FVTOCI	Change in Equity	(5 820)	(46 91)
Foreign Exchange movement		89	(33
Cash flows from operating activities		(32 188)	(59 32
Change in loans and advances to banks	8	14 401	(10 97
Change in loans and advances to customers	11, 35, 39	(27 199)	(8 93
Non-current assets held for sale and discontinued operations	40	17 410	(21 33)
Change in derivative assets	9	1 843	2 89
Change in other assets	12, 25	5 379	55
Change in amounts due to banks (short term)	15	24 458	(153 96
Change in current and deposit accounts	16	(167 094)	19 27
Change in other liabilities and provisions			
(without provision charge of the year)	19	(324)	13 49
Change in derivative liabilities	17	(11 758)	13 38
Interest received	26	49 250	48 36
Interest received	27	(4 885)	(4 43)
Dividends received	27	(4 885)	(+ +).
Income tax	32	159	(1 53
Income tax	54	(98 361)	(103 22
Net cash used in operating activities		(130 549)	(162 55
		(100 545)	(104 00)
Cash flow from investing activities			
Disposals of group companies	13	-	(5
Purchase and disposals of PPEs and intangible assets	14	(13 835)	(5 33
Purchase and disposals of securities	10	182 215	64 09
Net cash generated by investing activities		168 380	58 70
Cash flow from financing activities			
Change in issued securities	20	(6 365)	(1 89
Change in subordinated liabilities	20	5 695	22 30
Change in amounts due to banks (Borrowings)	15	(49 431)	17 01
Net cash (used in) / generated by financing activities		(50 101)	37 43
Net increase of cash and cash equivalents	· · · · · · · · · · · · · · · · · · ·	(12 270)	(66-41
Cash reserves at 1 January		31 599	97 91

Cash reserves at the end of period

FX change on cash reserve

\* Structure modification of the Financial Statement

Budapest, 10 April 2019

dr Ádám Balog

Chairman and Chief Executive Officer

Csaba Gábor Fenyvesi Chief Financial Officer

(89)

19 240

100

31 599

## **Notes to the Financial Statements**

(from page 8 to page 118)

## **1** General information

MKB Bank Zrt. ("MKB" or "the Bank") is a commercial bank domiciled in Hungary, organised under the laws of Hungary and registered under the Hungarian Banking Act CCXXXVII of 2013. The address of MKB is Váci u. 38., HU-1056 Budapest, Hungary.

The consolidated financial statements of the Bank as at and for the year ended 31 December 2018 comprise the Bank and its subsidiaries (together referred to as the "MKB Group" or "Group"). The Group conducts its financial services businesses through domestic banking and non-banking subsidiaries.<sup>1</sup>

The Hungarian government acquired 100% direct ownership in MKB Bank Zrt. on 29 September 2014. On 18 December 2014, the Financial Stability Board of the National Bank of Hungary ordered the reorganization of MKB Bank based on the Act XXXVII of 2014 (Act on the further development of the system of institutions strengthening the security of the individual players of the financial intermediary system). The ownership rights were exercised by the National Bank of Hungary under the reorganization process and NBH together with MKB Bank started restructuring measures aiming at improving profitability. The reorganization of MKB Group has been carried out in compliance with EU directives<sup>2</sup> in each case. The National Bank of Hungary launched the reorganisation plan, which was approved by the European Commission on 16 December 2015. The commitments included in the plan have to be fulfilled by 31 December, 2019, and the process of the completion is controlled regularly by the independent Monitoring Trustee. On 23 July 2015 – continuing the reorganization procedure – the four reorganizational commissioners were recalled, and through the appointment of the new Chief Executive Officer and election as Chairman of the Board, the Board of Directors is capable of exercising its full powers.

At the end of 2015, through the asset-separation major part of the commercial real estate loan portfolio generating significant losses in the previous years was transferred from MKB Bank to MSZVK Magyar Szanálási Vagyonkezelő Zrt. with the approval of the European Commission on real economic value above the market price. In exchange for this allowed state subsidization, MSZVK Magyar Szanálási Vagyonkezelő Zrt. acquired 100 % direct ownership in MKB Bank Zrt., while the ownership rights and obligations were continued to be exercised by the National Bank of Hungary.

The open, transparent and non-discriminatory sales procedure of MKB Bank under close monitoring of the European Commission was successfully closed on 29 June 2016, after the conditions were met, including obtaining permission for the winning consortium members to gain interest and paying the purchase price. The new owners of MKB Bank became members of a consortium established by Blue Robin Investments S.C.A., METIS Private Capital Funds and Pannónia Pension Fund (45 - 45 - 10 % ownership).

On 30 June 2016, the National Bank of Hungary terminated the resolution process of MKB Bank, after the fulfilment of all objectives of the resolution.

<sup>&</sup>lt;sup>1</sup> For further information on consolidated subsidiaries please see Note 5

<sup>&</sup>lt;sup>2</sup> BRRD

On 19 July 2016 one of the owners of MKB Bank, Blue Robin Investments sold 15 % stake to the newly established Employee Share Ownership Programme (ESOP, MRP) organisation of the Bank. Further the new owners of the Bank are as follows: METIS Private Capital Funds 45 %, Blue Robin Investments S.C.A. 30 %, MRP Organization 15 %, Pannónia Pension Fund 10 %.

During 2017 there were changes in the indirect ownership structure of MKB Bank. At the end of April 2017 through the change of ownership in Blue Robin Investments S.C.A., BanKonzult Pénzügyi és Gazdasági Tanácsadó Kft. obtained 20.19 %, while Promid Invest Zrt. acquired 9.81 % indirect ownership in MKB Bank. Further, on 1 June 2017 the management of METIS Private Capital Funds was obtained by Konzum Befektetési Alapkezelő Zrt. from Minerva Tőkealap-kezelő Zrt, resulting for the new owner 45 % indirect ownership in the Bank.

On 1 June 2017 RKOFIN Befektetési és Vagyonkezelő Kft. acquired 4 % direct ownership in MKB Bank Zrt. from Blue Robin Investment S.C.A. The Court of Registration registered the transaction on 10 August 2017.

On 28-29 December 2017, Blue Robin Investments S.C.A. and Pantherinae Pénzügyi Zrt. bought 10 million shares at 1 000 HUF face value per share from Pannónia Pension Fund. Due to the transaction Pantherinae Pénzügyi Zrt. acquired 3.1 % ownership in the Bank, interest of Blue Robin Investments S.C.A. increased from 26 % to 32.9 %, while Pannónia Pension Fund has no shares in MKB Bank Zrt. henceforth. The fact of the purchase was entered in the Shareholder Register on 4 January 2018.

On 23 August 2018, EIRENE Private Capital Fund acquired the 9.999999% of MKB shares, while interest of METIS Private Capital Funds decreased to 35.000001%, which was registered in the Shareholder Register by the Directorate.

Two shareholders of MKB Bank Zrt, i.e. RKOFIN Befektetési és Vagyonkezelő Korlátolt Felelősségű Társaság (RKOFIN Investment and Asset Management Ltd., hereinafter: "RKOFIN Ltd.") and MKB Bank Munkavállalói Résztulajdonosi Program Szervezet (MKB Bank Employee Stock Ownership Plan Organisation, hereinafter "ESOP Organisation) concluded a share purchase agreement on July 17, 2018 on the transfer of a part of the share package issued by MKB Bank Zrt and held by the ESOP Organisation, altogether 9,620,597 pieces of series "A" dematerialised ordinary shares with a face value of HUF 1000 each.

The Board of Directors of MKB Bank Zrt decided on the registration of this change into the Share Registry on 1 October 2018 subject to the condition. Following the closing of the transaction on the transfer of shares, the previous 4% stake of RKOFIN Ltd. in the Bank increased to 13.620597%, while the former 15% ownership stake of the ESOP Organisation decreased to 5.379403%.

These financial statements are prepared for general purposes as defined in the Act C of 2000 about Accounting and the IFRSs published in the Official Journal of the European Union; they are not intended for the purposes of any specific user or consideration of any specific transactions. Accordingly, users should not rely exclusively on the financial statements when making such decisions.

# 2 Compliance with International Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU.

IFRSs comprise accounting standards issued by the IASB and its predecessor body and interpretations issued by the International Financial Reporting Interpretations Committee ('IFRIC') and its predecessor body.

These financial statements are presented in Hungarian Forint (HUF), rounded to the nearest million, except if indicated otherwise. The financial statements are authorised for issue by the Board of Directors on 10 April 2019.

Since 1 January 2018, MKB Bank Zrt. has been applying the International Accounting Standards (IFRSs) adopted by the EU in its bookkeeping as well as the preparation of its separate financial statements.

The 2018 figures in this consolidated financial statements have been compiled on the basis of the standards effective from January 1, 2018. The comparative period data are presented in accordance with the standards in force before 1 January.

## **3** Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for the following:

- derivative financial instruments are measured at fair value
- financial instruments at fair value through profit or loss are measured at fair value
- available-for-sale financial assets are measured at fair value through other comprehensive income
- other financial instruments are measured at amortised cost

The consolidated financial statements have been prepared based on going concern assumption.

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 35.

# 4 Summary of significant accounting policies

Accounting policies are the specific principles, bases, conventions, rules and practices adopted by the Group in preparing and presenting the consolidated financial statements. The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

To ensure data consistency the Group made reclassification in supplementary notes in some relevant cases.

#### a, Financial statement presentation

These consolidated financial statements include the accounts of MKB and its subsidiaries, jointly controlled entities and associates ("the Group"). The income, expenses, assets and liabilities of the subsidiaries are included in the respective line items in the consolidated financial statements, after eliminating inter-company balances and transactions. The functional currency of the Group was determined as Hungarian Forints (HUF).

#### b, Consolidation

#### **Subsidiaries**

Subsidiaries are entities controlled by the Group. Control exists when the Group is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. In assessing control, substantive potential voting rights are also taken into account. Newly acquired subsidiaries are consolidated from the date that the Group gains control. The acquisition accounting method is used to account for the acquisition of subsidiaries by MKB. The cost of an acquisition is measured at the fair value of the consideration given at the date of exchange, the acquisition – related costs are recognized in profit or loss. The acquired identifiable assets, liabilities and contingent liabilities are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities of the business acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities of the business acquired, the difference is recognised immediately in the statement of comprehensive income.

#### Funds management

The Group manages and administers assets held in investment funds on behalf of investors. The financial statements of these entities are not included in these consolidated financial statements except when the Group controls the entity.

#### Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### c, Investments in jointly controlled entities and associated companies

#### Jointly controlled entities

Where the Group is a party to a contractual arrangement whereby, the parties that have joint control of the arrangement have rights to the net assets of the arrangement, the Group classifies its interest in the venture as a joint venture. Jointly controlled entities are included in the consolidated financial statements using equity method of accounting, from the date that joint control effectively commences until the date that joint control effectively ceases. Under this method, such investments are initially stated at cost, including attributable goodwill, and are adjusted thereafter for the post-acquisition change in the Group's share of net assets.

#### Associates

MKB classifies investments in entities over which it has significant influence, and that are neither subsidiaries nor joint ventures, as associates. For the purpose of determining this classification, control is considered to be the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Associates are accounted for under the equity method of accounting except when the investment is acquired and held exclusively with a view to its disposal in the near future, in which case it is accounted for under the cost method. Under this method, such investments are initially stated at cost, including attributable goodwill, and are adjusted thereafter for the post-acquisition change in MKB's share of net assets. For consolidation purpose MKB uses financial statements of an associate within a three months limit if the reporting period of the entity is different as at the end of year.

Profits on transactions between MKB and its associates and joint ventures are eliminated to the extent of MKB's interest in the respective associates or joint ventures. Losses are also eliminated to the extent of MKB's interest in the associates or joint ventures unless the transaction provides evidence of an impairment of the asset transferred.

#### d, Intangible assets

Intangible assets are identifiable non-monetary assets without physical substance held for supply of services, or for administration purposes.

#### Goodwill

Goodwill arises on business combinations, including the acquisition of subsidiaries, and on the acquisition of interests in joint ventures and associates, when the cost of acquisition exceeds the fair value of Group's share of the identifiable assets, liabilities and contingent liabilities acquired. If Group's interest in the fair value of the identifiable assets, liabilities and contingent liabilities of an acquired business is greater than the cost of acquisition, the excess is recognised immediately in the statement of comprehensive income.

Goodwill is annually tested for impairment.

For the purpose of impairment testing, goodwill is allocated to one or more of the Group's cash-generating units, that are expected to benefit from the synergies of the business combination, irrespective whether other assets or liabilities are assigned to them. Impairment testing is performed at least annually, and whenever there is an indication that the cash-generating unit may be impaired, by comparing the present value of the expected future cash

flows from a cash-generating unit with the carrying amount of its net assets, including attributable goodwill. Goodwill is stated at cost less accumulated impairment losses. Impairment losses recognized for goodwill are charged to the statement of comprehensive income and are not reversed in a subsequent period.

Goodwill on acquisitions of interests in joint ventures and associates is included in 'Investments in jointly controlled entities and associates'.

At the date of disposal of a business, attributable goodwill is included in the Group's share of net assets in the calculation of the gain or loss on disposal.

#### Other intangible assets

Intangible assets that have a finite useful life are measured initially at costs and subsequently carried at costs less any accumulated amortisation and any accumulated impairment losses. Intangible assets are amortised over their estimated useful lives not exceeding 15 years from the date when the asset is available for use, applying the straight-line method.

Intangible assets that have an indefinite useful life, or are not yet ready for use, are tested for impairment annually. This impairment test may be performed at any time during the year, provided it is performed at the same time every year. An intangible asset recognised during the current period is tested before the end of the current year.

Expenditure on internally developed intangible asset (software) is recognised as an asset when the Group is able to demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits, and can reliably measure the costs to complete the development. The capitalised costs of internally developed software include all costs directly attributable to developing the software, and are amortised over its useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and impairment.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

#### e, Property, plant and equipment

Items of property and equipment including leasehold improvements and investment properties are measured initially at cost, including transaction cost, then subsequently cost less accumulated depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

The estimated useful lives of property, plant and equipment are as follows:

- freehold land is not depreciated;
- components of freehold buildings are depreciated over 0-100 years,
- leasehold buildings are depreciated over the unexpired terms of the leases, or over their remaining useful lives.

The residual value of some properties are higher than book value, depreciation is not recognised for them.

Equipment, fixtures and fittings (including equipment on operating leases where MKB Group is the lessor) are stated at cost less any impairment losses and depreciation calculated on a straight-line basis to write off the assets over their useful lives, which run to a maximum of 20 years but are generally between 5 years and 10 years.

Depreciation of property, plant and equipment are included in "Operating expenses" line in statement of comprehensive income.

Property, plant and equipment is subject to an impairment review if there are events or changes in circumstances which indicate that the carrying amount may not be recoverable.

Net gains and losses on disposal or retirement of property and equipment are included in "Other operating income / (expense), net", in the year of disposal or retirement.

Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

#### f, Investment property

Investment properties are held by the Group to earn rentals and for capital appreciation.

The estimated useful lives of investment properties are as follows:

- components of buildings are depreciated over 25-100 years
- connecting equipment are depreciated over 20 years

Depreciation of investment property is included in "Other operating income / (expenses), net" line in statement of comprehensive income.

The fair value of the investment properties shall be supervised yearly by an independent appraiser. Should the fair value be much lower than the carrying amount, impairment loss shall be recognized through profit or losses.

Net gains and losses on disposal or retirement of property is disclosed as the own used properties.

The Group uses the cost model for investment property, according to which the property is accounted in the Group's books at the purchases cost and then depreciated. If the Group determines that the fair value of the property is significantly lower than its carrying amount, the Group recognizes an impairment loss at the end of the year.

The depreciation charge for investment property is included in the statement of other comprehensive income.

#### g, Cash reserves

Cash reserve include notes and coins on hand, unrestricted balances held with central bank and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the statement of financial position.

#### h, Determination of fair value

All financial instruments measured at Fair Value through Profit or Loss are recognised initially at fair value, other financial assets and liabilities are recognized at fair value plus transaction cost that are directly attributable to the acquisition or issue of financial asset or financial liability. In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (that is, the fair value of the consideration given or received). In certain circumstances, however, the initial fair value will be based on other observable current market transactions in the same instrument, or on a valuation technique whose variables include only data from observable markets, such as interest rate yield curves, option volatilities and currency rates. When such evidence exists, the Group recognises a trading gain or loss on inception of the financial instrument.

When unavailable market data have a significant impact on the valuation of financial instruments, the entire initial difference in fair value indicated by the valuation model from the transaction price is not recognised immediately in the statement of comprehensive income but is recognised over the life of the transaction on an appropriate basis, or when the inputs become observable, or the transaction matures or is closed out, or when the Group enters into an offsetting transaction.

Subsequent to initial recognition, the fair values of financial instruments measured at fair value that are quoted in active markets are based on bid prices for assets held and offer prices for liabilities issued. When independent prices are not available, fair values are determined by using valuation techniques which refer to observable market data. These include comparison with similar instruments where market observable prices exist, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants. For financial instruments, fair values may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data.

The inputs used by the valuation techniques for determining fair values are classified by the fair value level hierarchy as follows:

- level 1: quoted market price in an active market for an identical instrument
- level 2: valuation techniques based on observable inputs
- level 3: valuation techniques using significant unobservable inputs

Transfer from level 1 to level 2 of fair value hierarchy may occur when prices on active market are no longer available. This is the case when the active market cease to be exists, or there are no publicly available quotations, however observable inputs are still available for valuation purposes on the instrument under question.

Factors such as bid-offer spread, credit profile and model uncertainty are taken into account, as appropriate, when fair values are calculated using valuation techniques. Valuation techniques incorporate assumptions that other market participants would use in their valuations, including assumptions about interest rate yield curves, exchange rates, volatilities, and prepayment and default rates. Where a portfolio of financial instruments has quoted prices in an active market, the fair value of the instruments are calculated as the product of the number of units and quoted price and no block discounts are made.

If the fair value of a financial asset measured at fair value through profit or loss becomes negative, it is recorded as a financial liability until its fair value becomes positive, at which time it is recorded as a financial asset.

The fair values of financial liabilities are measured using quoted market prices, where available, or using valuation techniques. These fair values include market participants' assessments of the appropriate credit spread to apply to the Group's liabilities.

#### i, Initial recognition and measurement of Financial Instruments

Outbound loans and claims, and debt securities are recognized by the Group when those being issued. All other debt securities are recognized when the Group commits itself either acquiring the asset, or selling it (trade date accounting).

Through initial measurement, all financial instruments - except for accounts receivables - that were not measured at fair value, are recognized at a modified fair value by the Group. The modified fair value includes all transaction costs which are directly attributable to the issuance and acquisition of financial instruments.

Financial instruments measured at fair value through profit or loss are recognized at their fair value by the Group. All related transaction costs incurred at their inception, issuance, and/or purchase accounted as expense through Profit or Loss. If accounts payables do not contain significant financing component, they are recognized at transaction price by the Group.

#### j, Classification and subsequent measurement of Financial Instruments

IFRS 9 standard contains three main categories to classify and measure the financial assets: amortised cost (AC), fair value through other comprehensive income (FVTOCI) and fair value through Profit and Loss (FVTPL).

The applied business models reflect the purpose that the Group would like to achieve by holding the group of each financial assets. The business model does not depend on management's intentions for an individual instrument. Accordingly, this condition is not an instrument-by-instrument approach to classification and should be determined on a higher level of aggregation. The Group use multiple business models to manage its financial instruments.

The following business model categories have been developed in accordance with IFRS 9 standard:

- Held to Collect (HTC): an instrument is held for the collection of contractual cash flows with which the Group aims to realize long-term interest income. There is no requirement to hold to maturity, a sale is permitted due to increased credit risk. Sales could be also consistent with the business model if the credit concentration risks change or if close to maturity.
- Both Held to Collect and For Sale (HTCS): an instrument that is held for the collection of contractual cash flows and for the sale of financial assets at the same time. The purpose of the inception or purchase is to collect contractual cash flows, as well as to realize profit from the increase in the fair value and minimize loss from the decrease in the fair value in medium or long term. Compared to the HTC sales occur more frequently and are higher in value.
- Other trading business model (TRADING): mainly trading financial instruments that are purchased for short-term gain. This business model is considered as the "remaining category".

The listing in the business model reflects the expectations of the Group, not just the intent, but also the ability. The classification is not based on scenarios that are not reasonably expected ('worst case' or 'stress case' scenario). If the Group sells a particular portfolio or

financial asset in a 'stress case' scenario, it does not affect the evaluation of the business model if the Group expects this event is unlikely to occur.

Classification not only depends on the business model but also on the cash flow related characteristics associated with the financial instrument. The Group has to examine the cash flows associated with the financial instrument - regarding those debt instruments that will be measured at amortised cost or fair value through other comprehensive income - whether they comply with the requirements of the equity and interest rate definitions according to IFRS 9 (SPPI / Cash Flow Test).

The Group classifies its financial assets into the following categories based on the examination of the business model and contractual cash flow characteristics (SPPI test):

- financial assets measured at fair value through profit or loss,
- financial assets measured at amortised cost,
- debt instruments measured at fair value through other comprehensive income,
- equity instruments measured at fair value through other comprehensive income.

The Group shall measure a financial asset at amortised cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows, and
- the financial asset's contractual cash flows are solely payments of principal and interest on the principal amount outstanding.

The Group shall measure a debt instrument at fair value through other comprehensive income if both of the following conditions are met:

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, and
- the financial asset's contractual cash flows are solely payments of principal and interest on the principal amount outstanding.

The Group shall make an irrevocably election to measure the investments in equity instruments at "fair value through other comprehensive income" category at initial recognition, in other case these financial assets should be measured at fair value through profit or loss.

All other financial assets are classified by the Group as the fair value through profit or loss category.

# k, Classification and measurement of financial liabilities subsequent to initial recognition

The Group classify its financial liabilities into the following categories:

- financial liabilities measured at fair value through profit or loss,
- financial liabilities measured at amortised cost.

Non-trading financial liabilities initially measured at fair value less transaction cost by the Group. These liabilities subsequently measured at amortised cost calculated by using the effective interest method unless the Group has measured the financial liability at fair value through Profit and Loss at initial recognition.

The financial liabilities are measured at fair value through Profit or Loss at initial recognition by the Group, the change in fair value at the subsequent measurement should be recognised as the following:

- changes related to own credit risk is measured through other comprehensive income (OCI),
- all other changes in fair value is measured through Profit or Loss.

The designated financial liabilities that are measured at fair value through Profit or Loss at initial recognition are examined by the Group whether the recognition of changes in fair value related to own credit risk in the other comprehensive income (OCI) cause recognition inconsistency ('accounting mismatch'). If the measurement at fair value throught other comprehensive income cause accounting mismatch the changes in fair value should be recognised in the profit or loss.

The Group decides according to the terms of the issued instrument's contract whether it is classified as financial liability or equity.

#### l, Fair Value Option (FVO)

At initial recognition, the Group may irrevocably recognize a financial asset or liability at fair value through profit or loss if it eliminates or significantly decreases any valuation or recognition inconsistencies that would otherwise have arisen because of the valuation of assets and liabilities or the profits or losses generated on them are shown on different bases.

#### m, Determination and recognition of the Expected Credit Loss

During classification of the Group's financial instruments the primary collateral is determined as the ability and intention of the client to pay. Except for those transactions that are covered by collateral which is independent of the financial and legal position of the client accordingly the return can be unequivocally ensured.

The Group assigns exposures at each reporting period – in this case monthly – during which the exposures are allocated to the segments and to the so-called 'stages' (stage1, stage2, stage3 and/or POCI) in accordance with the principles of IFRS 9 standard.

The Group assesses at each reporting date whether the credit risk of the financial asset has increased significantly since the initial recognition.

The Group recognises lifetime expected credit loss for all financial instruments when the credit risk has increased significantly compared to the credit risk at acquisition – regardless whether assessed on an individual or collective basis - considering all reasonable and supportable information, including that which is foreseeable.

When making the assessment, the Group evaluate the changes in the risk of a default occurring over the expected life of the financial instrument, considering reasonable and supportable information, that is available without undue cost or effort which indicate the changes in credit risk since initial recognition. The Group determines the significant increase in credit risk based on the examination of the following four conditions:

- changes in the clients' rating after the issuance,
- PD change in the master scale compared to the initial value,
- default in payment,
- the amount of the client's exposure classified as Stage 2 exceeds a certain proportion of its gross exposure.

The existence of any of these conditions is assessed by the Group as a significant increase in the credit risk. If there is no evidence of impairment have to be assigned to Stage 2, the transaction could be displaced from stage 2 to stage 1.

Financial assets whose default risk has increased to such an extent after initial recognition that there is objective evidence of impairment have to be assigned to Stage 3 and a loan loss provision has to be recognised by calculating the Lifetime Expected Credit Loss (ECL) Group defines materiality threshold, exposure that are below that threshold should be considered as a small amount (below the limit). The impairment of those assets which are above the threshold should be estimated individually.

In order to determine the impairment and provision for classes of clients, the expected credit loss (ECL) should be used according to the relevant principles of IFRS 9 impairment and provision for classes of clients calculated on monthly basis, automatically.

Factors taken into account when determining expected credit loss:

- remaining lifetime in years,
- exposure at default (EaD),
- loss given default (LGD),
- probability of default (PD),
- credit conversion-factor (CCF),
- loss rate of the non-default and default transaction,
- discount rate calculated on the remaining lifetime.

The amount of impairment and provision equals to amount of expected credit loss.

In Stage 1 the impairment is equal to the 12-Month expected credit loss.

In Stage 2 and Stage 3 the impairment is equal to the lifetime expected credit loss.

The applied risk parameters are determined on the basis of statistical models for homogeneous groups and transaction groups. The models are validated at least once a year, and if necessary it will be revised. Transactions that are recognised at fair value, the fair value calculation the credit risk component of the discount factor is calculated based on the principles related to determination of ECL as mentioned above.

The Group calculates the expected credit loss for the remaining lifetime, excepting the following financial instruments for which the loss is calculated for 12 months:

- debt securities with low credit risk at the reporting date,
- financial instruments excepting lease receivables and account receivables, which credit risk do not significantly increased compared to initial recognition.

For account and lease receivables the Group always calculates the expected loss for the remaining lifetime.

The expected credit loss represents the expected credit losses of a financial asset until maturity in terms of a probability weighted average.

Expected credit losses are probability-weighted estimates of credit losses during the life expectancy of a financial asset. These are assessed by the Group as follows:

- financial assets not impaired at the reporting date: discounted loss on cash flow (difference between the contractual cash flows and the expected cash flows),
- financial assets impaired at the reporting date: difference between the gross carrying amount and the estimated present value of the outstanding amount,
- undrawn loan commitments: present value of the difference between the contractual cash flows that are due to the entity if the holder of the loan commitment draws down the loan and the cash flows that the entity expects to receive if the loan is drawn down,
- financial guarantee contracts: expected payments to the holder, reduced by the amounts that are expected to be recovered.

If the credit risk of the financial instrument has increased significantly since its initial recognition until the reporting date, the Group recognises the loss on the asset at the same amount as the expected lifetime credit loss.

If the credit risk of the financial instrument has not significantly increased since the initial recognition until the reporting date, the Group recognizes loss on the asset at the same amount of the 12-month expected credit loss.

The impairment/expected credit loss calculated for 12 months is the part of the lifetime expected loss results from potential default events within 12 months of the reporting date.

The Group recognises loss for the expected credit loss on the following financial instruments not measured at fair value through Profit or Loss:

- debt instruments,
- lease receivables,
- accounts receivables,
- financial guarantees, and
- loan commitments.

The expected credit loss should be recognised by the Group as the following:

- deducted amount from the gross carrying value (impairment) in case of financial assets measured at amortised cost,
- provision in case of financial guarantees and loan commitments, if the financial instrument includes both a loan and an undrawn components and the Group is unable to distinguish the expected credit loss calculated for the loan and for the undrawn components, the Group will therefore determine the impairment loss on the two components together. To the extent that the combined expected credit losses exceed the gross carrying amount of the financial asset, the expected credit losses should be recognised as a provision,
- in case of financial assets measured at fair value through other comprehensive income (OCI), the impairment loss is not recognized in the financial statement as part of the assets' fair value. The recognised impairment modifies the cumulative other comprehensive income.

In case of the financial instruments measured at fair value through profit or loss, the Group shows in a separate statement whether there was any changes in the client's credit risk.

When recognising the change in the credit risk, the Group reviews the Stage classification based on the clients' risk characteristics (in all aspect the same, hypothetical, credit risk parameters of a transaction measured at amortised cost are applied) and assigns the corresponding risk parameters to the transaction during the valuation. Accordingly, the risk parameters are part of fair valuation and the change in credit risk occurs by isolating and separately recording the effects of these parameters.

For purchased or originated credit-impaired financial assets at the reporting date the Group recognises the accumulated changes in the lifetime expected credit loss since the initial recognition. In the Group's practice, typically forint-denominated receivables appear as purchased or originated credit-impaired financial assets.

The Group assesses provision for contingent liabilities (i.e. contracted but undrawn loan commitments, issued financial guarantees, letter of credits) as follows:

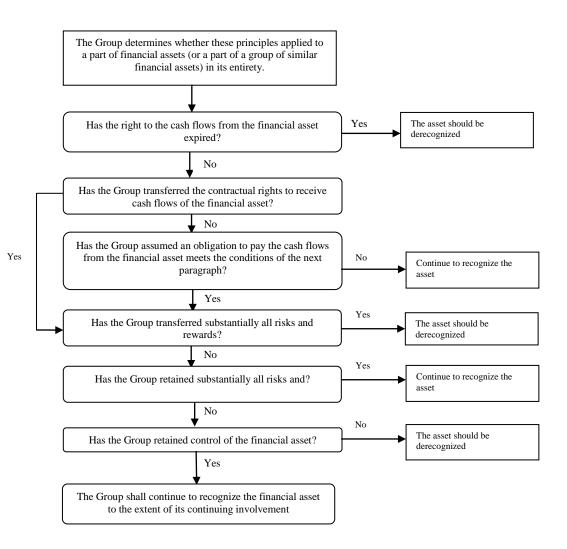
- in the case of clients/debtors subject to individual valuation, the Group determines the amount of provision individually,
- in other case the Group calculates provision based on the EAD corrected by CCF.

For transactions accounted as commitments showing loss on the reporting date, the calculated provision is the negative difference between the fair value and the gross carrying amount based on the valuation method.

The provision is based on the amount of loss calculated as above.

#### n, Derecognition of Financial Assets

The following decision tree illustrates the principles of derecognition of financial instruments by the Group:



As a result of a contract modification – if the modification does not result in derecognition of the financial asset – the Group has to recalculate the gross carrying amount of the financial asset and should recognise the difference as a "modification gain or loss" in profit or loss.

#### Transfers that qualify for derecognition of financial assets

The Group derecognises a financial asset when transfer the contractual rights to receive the cash flows of a financial asset (the 'original asset'), or retains the contractual rights to receive the cash flows of a financial asset, but assumes a contractual obligation to pay those cash flows to one or more recipients (the eventual recipients'), the Group treats the transaction as a transfer of a financial asset if, and only if, all of the following three conditions are met:

• The Group has no obligation to pay amounts to the eventual recipients unless it collects equivalent amounts from the original asset. Short-term advances by the entity with the right of full recovery of the amount lent plus accrued interest at market rates do not violate this condition.

- The Group is prohibited by the terms of the transfer contract from selling or pledging the original asset other than as security to the eventual recipients for the obligation to pay them cash flows.
- The Group has an obligation to remit any cash flows it collects on behalf of the eventual recipients without material delay. In addition, the Group is not entitled to reinvest such cash flows, except for investments in cash or cash equivalents during the short settlement period from the collection date to the date of required remittance to the eventual recipients, and interest earned on such investments is passed to the eventual recipients.

When the Group transfers a financial asset, it shall evaluate the extent to which it retains the risks and rewards of ownership of the financial asset.

The Group examines the following before derecognition:

- if the Group transfers substantially all the risks and rewards of ownership of the financial asset, the Group shall derecognize the financial asset and recognize separately as assets or liabilities any rights and obligations created or retained in the transfer,
- if the Group retains substantially all the risks and rewards of ownership of the financial asset, the Group shall continue to recognize the financial asset,
- if the Group neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, the Group shall determine whether it has retained control of the financial asset. In this case:
  - if the Group has not retained control, it shall derecognize the financial asset and recognize separately as assets or liabilities any rights and obligations created or retained in the transfer,
  - if the Group has retained control, it shall continue to recognize the financial asset to the extent of its continuing involvement in the financial asset.

The extent of the Group's continuing involvement in the transferred asset is the extent to which the Group is exposed to changes in the value of the transferred asset.

The transfer of risks and rewards is evaluated by comparing the Group's exposure, before and after the transfer, with the variability in the amounts and timing of the net cash flows of the transferred asset. The computation and comparison are made using the current market interest rate as discount rate. All reasonably possible variability in net cash flows is considered, with greater weight being given to those outcomes that are more likely to occur.

The Group has retained substantially all the risks and rewards of ownership of a financial asset if its exposure to the variability in the present value of the future net cash flows from the financial asset does not change significantly as a result of the transfer.

An entity has transferred substantially all the risks and rewards of ownership of a financial asset if its exposure to such variability is no longer significant in relation to the total variability in the present value of the future net cash flows associated with the financial asset.

Asset transfers holding all or substantially all of the risks and rewards could be for example repo transactions (for repo transactions, the Group considers whether the risks and rewards incurred in the transaction are substantially transferred or not).

#### Derecognition due to significant changes in contractual cash flows

The Group considers significant change in the contractual cash flows, if the debtor changes or in a single-currency loan contract the currency changed.

The Group considers it a significant change (sign for derecognition) if the difference between the present value discounted at market interest rate of the modified contractual cash flows and the original (before modification) present value of contractual cash flow exceeds 10% of the book value of the financial asset.

If this condition is met the management may consider and make a formal decision on the necessity of derecognition and recognition as a new asset/liability based on the specific features of the asset. The fulfilment of the condition itself does not result in an immediate, unconditional derecognition of the financial instrument.

#### Financial assets under legal proceeding

Loans which are under legal proceeding (bankruptcy, liquidation and final proceedings) and in case of enforcement collateral transactions:

- the Group's contractual right to receive cash flows from the financial asset does not expire,
- the Group did not transfer the right of collecting cash flows from the financial asset,
- the Group did not assume any obligation to pay the cash flows from the financial asset,

therefore the Group does not derecognize such items entirely from its books, but may partially derecognize them.

When the Group can reasonably not expect to recover part of the financial asset while maintaining the legal claim it is considered as a partial recognition. In such cases, the Group directly reduces the value of the financial asset.

After the legal waiver of the claim, the Group may write down the total gross amount of the financial asset if it is not able to be recovered and void according to the relevant internal rules (in this case there is no legal claim).

#### o, Derecognition of financial liabilities

The Group removes a financial liability (or a part of a financial liability) from its statement of financial position when, and only when, it is extinguished – when the obligation specified in the contract is fulfilled or cancelled or expires.

Exchange between an existing borrower and lender of debt instruments with substantially different terms shall be accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

Similarly, a substantial modification of the terms of an existing financial liability or a part of it (whether or not attributable to the financial difficulty of the debtor) shall be accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

The terms are substantially different if under the new terms the present value discounted at the original effective interest rate of the cash flows – including fees received and paid – is at least 10% different from the discounted present value of the remaining cash flows of the original financial liability. If the exchange of debt instruments or the modification of the

terms is treated as cancellation, the Group will recognize any costs or fees incurred as a gain or loss related to the termination of the liability. If the exchange or modification is not accounted for as cancellation, the costs or fees incurred will modify the current amount of the liability and will be depreciated over the remaining maturity of the modified loan.

#### p, Measurement at amortised cost

The Group's financial assets are measured at amortised cost if it is consistent with the business model and meet the criteria of the SPPI test.

The Group assesses its financial liabilities at amortised cost, except for:

- financial liability measured at fair value through Profit or Loss,
- financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies,
- financial guarantee contracts,
- commitments to provide a loan at a below-market interest rate,
- contingent consideration recognised by an acquirer in a business combination to which IFRS 3 applies.

Amortized cost is the amount of a financial asset or financial liability at initial recognition, reduced by principal repayments, increased or decreased by the difference between the original amount and amount at maturity cumulative amortization calculated using an effective interest rate method and in case of financial assets adjusted by any financial losses.

The effective interest rate method is the method used to measure the amortised cost of the Group's financial assets or financial liabilities and the method used to allocate and recognises interest income and interest expense in a given period.

Interest income and interest expense should be determined using the effective interest rate method and then recognized in the Profit or Loss statement.

The effective interest rate is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the

- gross book value of the financial instrument, or
- amortized cost of the financial liability.

However, in those cases when it is not possible to reliably estimate the cash flows or the remaining life of a financial instrument (or group of financial instruments), the Group uses the contractual cash flows over the full contractual term of the financial instrument (or group of financial instruments).

In case of purchased or originated credit-impaired financial assets (POCI) credit-adjusted effective interest rate should be used. The credit adjusted effective interest rate (CAIR) is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial asset to the amortised cost of a financial asset.

#### Simplified approach for trade receivables, contract assets and lease receivables

In case of future cash flows of financial instruments cannot be estimated reliably due to the specific features of the product, furthermore the contractual cash flows are not available, the effective interest rate of the instrument cannot be determined.

When interests, commissions and other items arise related to such transactions these are accounted through profit or loss for using a simplified method (ie the effective interest rate is the same as the nominal interest rate).

#### q, Financial assets measured at Fair Value

Financial assets should be measured at fair value through other comprehensive income, if the business model confirms that and if the SPPI criterias are met.

Investments in equity instrument are measured at fair value through profit or loss unless the Group make an irrevocably election to present in the other comprehensive income.

Interest income arise from interest-bearing transaction measured at fair value should be calculated using the effective interest method irrespectively, transaction measured at fair value through profit or loss or fair value through other comprehensive income.

The Group recognises the result from the fair value measurement excepting from the credit loss (difference between the amortised cost and the fair value) against the equity, if it arise from asset measured at fair value through other comprehensive income, and in the profit or loss if measured through profit or loss.

Initially, financial assets and liabilities should be measured at fair value, including transaction costs for assets and liabilities not measured at fair value through profit or loss.

#### r, Financial guarantees

The Group does not recognise the financial guarantees as contingent items in the Financial Statement items because this could cause recognition such income or expense which may not being realisable.

In case when the realisation of income or expense is substantially sure, the asset does not considered as contingent item and it should be recognised in the Financial Statementitems assessed permanently in order to the Group post the changes up the Financial Statement in time.

Insofar the occurrence of economic benefits inflow or outflow being substantially sure, the relating income or expense should be accounted in that period wherein the probability of the occurrence changed.

The Group considers the occurrence of economic benefits inflow or outflow as substantially sure when the Client written inform the Bank of the intention to draw on guarantee.

The Group subsequently recognise the contracts on financial guarantee at the higher of the amount of the accounted loss and the amount initially recognised less cumulative income.

#### s, Loans and advances to banks and customers

Loans and advances to banks and customers include loans and advances originated by the Group which are classified as Fair Value Through Profit or Loss or Amortised cost. Loans and advances are recognised when cash is advanced to borrowers (settlement date). They are derecognised when either borrower repay their obligations, or the loans are sold or written off, or substantially all the risks and rewards of ownership are transferred.

If they are measured at amortised cost they are initially recorded at fair value plus any directly attributable transaction costs and are subsequently measured at amortised cost, otherwise they are measured at fair value. Where loans and advances are hedged by derivatives designated and qualifying as fair value hedges, the carrying value of the loans and advances so hedged includes a fair value adjustment for the hedged risk only.

#### t, Assets held for sale

Financial instruments that meet the IFRS 5 standard criteria's are recognized as held for sale by the Group. The Group classifies a non-current asset as held for sale, if its carrying amount will be recovered principally through a sale transaction, rather than through continuing use.

A disposal group is a group of assets that are intended to be disposed by sale or in another way, collectively, as a single group, in a single transaction and the liabilities directly attributable to those assets that are transferred during the transaction.

To meet the criteria for classification as held for sale:

- The asset (or disposal group) must be available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such assets (or disposal groups) and its sale must be highly probable.
- For the sale to be highly probable, the appropriate level of management must be committed to a plan to sell the asset (or disposal group), and an active programme to locate a buyer and complete the plan must have been initiated.
- The plan or decision to sell must be approved in accordance with the relevant rules of the Group in order for the sale to be considered as highly probable and it is also necessary to include it in the report.
- The asset (or disposal group) must be actively marketed for sale at a price that is reasonable in relation to its current fair value or the Group advertise it at the appropriate forum.
- The sale should be expected to qualify for recognition as a completed sale within one year from the date of classification.
- Actions required to complete the plan should indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

Assets held for sale or disposal groups should be recognized separately in the statement of financial position.

A disposal group classified as held for sale may qualify for the definition of the discontinued operations.

Discontinued operations are a part of the Group that has been disposed of or classified as held for sale and embody a distinct, major industry or geographical area of activity and are part of a coordinated plan for disposing a separate business or geographical area of activity.

The result of the discontinued operation and the gains or losses at sale should be recognized in a separate line in the Profit or Loss Statement and in the Other Comprehensive Income by the Group.

The Group measures a non-current asset (or disposal group) classified as held for sale at the lower of its carrying amount or fair value less cost to sell.

If the fair value less cost to sell is less than the carrying amount of the non-current assets or assets or liabilities part of the disposal group at the date of classification as held for sale an impairment loss shall be recognized.

Fair value less cost to sell must be re-determined at each reporting date and, if higher than the carrying amount, the impairment loss should be reversed up to the amount of impairment loss recognized previously.

#### u, Financial assets and liabilities held for trading

Treasury bills, debt securities, equity shares are classified as held for trading if they have been acquired principally for the purpose of selling or repurchasing in the near term. These financial assets or financial liabilities are recognised on trade date, when the Group enters into contractual arrangements with counterparties to purchase or sell securities, and are normally derecognised when either sold (assets) or extinguished (liabilities). Measurement is initially at fair value, with transaction costs taken to the statement of comprehensive income. Subsequently, their fair values are remeasured, and all gains and losses from changes therein should be recognised in the statement of comprehensive income in "Other operating income / (expense), net" as they arise.

Interest earned on trading debt securities is reported as trading result among the other operating income when it becomes due. The dividends earned on trading equity instruments are disclosed separately among the interest income when received. Interest payable on financial liabilities acquired for trading purposes is reported as other operating expense.

#### Long-term deposit

The interest payable on certain fixed rate long-term deposits from investment funds has been matched with the interest on 'receive fixed/pay variable' interest rate swaps and crosscurrency swaps as part of a documented interest rate risk and FX risk management strategy. An accounting mismatch would arise if the deposits were accounted for at amortised cost, because the related derivatives are measured at fair value with changes in the fair value recognised in the statement of comprehensive income. By designating the long-term deposits at fair value, the movement in the fair value of the long-term deposits is also be recognised in the Statement of comprehensive income.

#### Structured Bonds

MKB issues structured bonds for its retail and institutional clients since 2008. The Group eliminated its interest and foreign currency risk arising from the above mentioned options by entering into offsetting option transactions. To eliminate valuation inconsistencies, these structured bonds are designated at fair value to profit or loss in their entirety and as a consequence the embedded derivatives are not separated.

The fair value designation, once made, is irrevocable. Designated financial assets and financial liabilities are recognised when the Group enters into the contractual provisions of the arrangements with counterparties, which is generally on trade date, and are normally

derecognised when sold (assets) or extinguished (liabilities). Measurement is initially at fair value, with transaction costs taken directly to the statement of comprehensive income. Subsequently, the fair values are remeasured, and gains and losses from changes therein are recognised in "Interest income".

#### v, Securities

Investments in securities are classified as asset held for liquidity purposes fairif there was a decision made previously about possible disposal in case of the changes in market conditions or the securities have not been classified into the other categories. By these assets the objective is to achieve both collecting contractual cash flows and selling financial assets. Financial investments are recognised on trade date, when the Group enters into contractual arrangements with counterparties to purchase securities, and are derecognised when either the securities are sold or the borrowers repay their obligations.

The liquid securities are initially measured at fair value plus direct and incremental transaction costs. They are subsequently remeasured at fair value, and changes therein are recognised in the equity. Relating to these assets impairment loss should be accounted in the equity. When these securities are sold, cumulative gains or losses previously recognised in equity are recognised in the statement of comprehensive income as "Other operating income / (expense), net".

#### w, Derivatives

Derivatives are recognised initially, and are subsequently remeasured, at fair value. Fair values of exchange-traded derivatives are obtained from quoted market prices. Fair values of over-the-counter derivatives are obtained using valuation techniques, including discounted cash flow models and option pricing models.

Derivatives may be embedded in other financial instruments. Embedded derivatives are treated as separate derivatives according to the IFRS 9 standard.

Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative. Derivative assets and liabilities arising from different transactions are only offset if the transactions are with the same counterparty, a legal right of offset exists, and the parties intend to settle the cash flows on a net basis.

#### x, Finance and operating leases

Agreements which transfer to counterparties substantially all the risks and rewards incidental to the ownership of assets, but not necessarily legal title, are classified as finance leases. When the Group is a lessor under finance leases the amounts due under the leases, after deduction of unearned charges, are included in 'Loans and advances to banks' or 'Loans and advances to customers' as appropriate. The finance income receivable is recognised in "Interest income" over the periods of the leases so as to give a constant rate of return on the net investment in the leases.

When the Group is a lessee under finance leases, the leased assets are capitalised and included in 'Intangibles, property and equipment' and the corresponding liability to the lessor is included in 'Other liabilities and provisions'. A finance lease and its corresponding liability are recognised initially at the fair value of the asset or, if lower, the present value of the minimum lease payments. Finance charges payable are recognised in "Interest expense" over the period of the lease based on the interest rate implicit in the lease so as to give a constant rate of interest on the remaining balance of the liability.

All other leases are classified as operating leases. When acting as lessor, the Group includes the assets subject to operating leases in 'Intangibles, property and equipment' and accounts for them accordingly. Impairment losses are recognised to the extent that residual values are not fully recoverable and the carrying value of the equipment is thereby impaired. When the Group is the lessee, leased assets are not recognised on the statement of financial position. Rentals payable and receivable under operating leases are accounted for on a straight-line basis over the periods of the leases and are included in "Operating expenses" and "Other operating income / (expense), net", respectively.

# y, Deposits, debt securities issued and subordinated liabilities

Deposits, debt securities issued and subordinated liabilities are the Group's sources of debt funding.

When the Group sells a financial asset and simultaneously enters into a "repo" or "stock lending" agreement to repurchase the asset (or a similar asset) at a fixed price on a future date, the arrangement is accounted for as a deposit, and the underlying asset continues to be recognised in the Group's financial statements.

Deposits, debt securities issued and subordinated liabilities are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective interest method, except for the items which at initial recognition are designated by the Group to fair value through profit or loss category.

The Group carries some deposits, debt securities and subordinated liabilities at fair value, with fair value changes recognised immediately in profit or loss.

#### z, Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

Contingent liabilities, which include certain guarantees, are possible obligations that arise from past events whose existence will be confirmed only by the occurrence, or nonoccurrence, of one or more uncertain future events not wholly within the control of the Group, and present obligation that arises from past events but is not recognised, because it is not probable that an outflow of resources embodying economic benefits will be require to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability. Contingent liabilities are not recognised in the financial statements but are disclosed in the additional notes.

#### aa, Income tax

Income tax comprises current tax and deferred tax. Income tax is recognised in the statement of comprehensive income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

The Group applies the corporate income tax as income tax.

Current tax is the tax expected to be payable on the taxable profit for the year, calculated using tax rates enacted or substantively enacted by the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the financial position method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognised for the following temporary differences:

- the initial recognition of goodwill
- the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and
- differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future.

Deferred tax is measured at tax rates that are expected to be applied to the temporary differences when they reverse, based on laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at the end of each reporting period and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Deferred tax assets and liabilities are offset when they arise in the same entity and relate to income taxes levied by the same taxation authority, and when a legal right to offset exists in the entity.

Deferred tax relating to fair value re-measurement of available-for-sale investments, which are charged or credited directly to equity, is also credited or charged directly to equity and is subsequently recognised in the statement of comprehensive income when the deferred fair value gain or loss is recognised in the statement of comprehensive income.

# bb, Interest income and expense

Interest income and expense for all financial instruments except for those classified as held for trading and kept in trading book are recognised in 'Interest income' and 'Interest expense' in the statement of comprehensive income using the effective interest method. The effective interest method is a way of calculating the amortised cost of a financial asset or a financial liability (or groups of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition of the financial asset and liability and is not revised subsequently. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument but not future credit losses. The calculation includes all amounts paid or received by the Group that are an integral part of the effective interest rate of a financial instrument, including transaction costs and all other premiums or discounts. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Interest on impaired financial assets is calculated by applying the original effective interest rate of the financial asset to the carrying amount as reduced by any allowance for impairment.

#### cc, Fees and commissions income

Fee and commission income is accounted for as follows:

- income earned on the execution of a significant act is recognised as revenue when the act is completed (for example the arrangement for the acquisition of shares or other securities);
- income earned from the provision of services is recognised as revenue as the services are provided (for example asset management and service fees); and
- income that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate (for example, certain loan commitment fees).

#### dd, Other operating income / (expense), net

Other operating income / (expense), net comprises gains less losses related to trading and investment assets and liabilities, and includes all realised and unrealised fair value changes, interest, dividends and foreign exchange differences.

#### ee, Dividends

Dividend income is recognised when the right to receive income is established. Usually this is the ex-dividend date for equity securities.

### ff, Segment reporting

MKB formed its reporting segments in line with IFRS 8 "Operating Segments" which requires operating segments to be identified on the basis of internal reports about components of the entity that are regularly reviewed by the chief operating decision-maker, in order to allocate resources to a segment and to assess its performance.

A segment is a distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

Segment revenue, segment expense, segment assets and segment liabilities are determined as those that are directly attributable or can be allocated to a segment on a reasonable basis, including factors such as the nature of items, the conducted activities and the relative autonomy of the unit. The Group allocates segment revenue and segment expense through an inter-segment pricing process. These allocations are conducted on arm's length terms and conditions. Please find further details on segment reporting in Note 38.

#### gg, Foreign currencies

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency').

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting period are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional

currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments.

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition and equity put options, are translated to HUF at exchange rates at the end of the reporting period. The income and expenses of foreign operations are translated to HUF at exchange rates at the dates of the transactions. Foreign currency differences are recognised directly in equity, in the Currency translation reserve. When a foreign operation is disposed of, in part or in full, the relevant amount in the foreign currency translation reserve is transferred to profit or loss.

# hh, Financial guarantees

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantee liabilities are initially and subsequently recognised at their fair value in accordance with IFRS 9.

# ii, Share capital

Shares are classified as equity when there is no contractual obligation to deliver cash or other financial assets to the holders. Incremental costs directly attributable to the issue of equity instruments are presented in equity as a deduction from the proceeds, net of tax.

# jj, Treasury shares

The cost of the Group's repurchased equity instruments ('treasury shares') is deducted from equity. Gain or loss is not recognised on the purchase, sale, issue, or cancellation of treasury shares. Treasury shares may be acquired and held by the entity or by other members of the consolidated Group. Consideration paid or received is recognised directly in equity.

# kk, Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares. For further information about basic and diluted EPS, please see Note 33.

# ll, The effect of adopting new and revised International Financial Reporting Standards effective from 1 January 2018

# *IFRS 9 "Financial Instruments" - adopted by the EU on 22 November 2016 (effective for annual periods beginning on or after 1 January 2018),*

In July 2014, the International Accounting Standards Board issued the final version of IFRS 9 Financial Instruments, and in November 2016 the EU has adopted it. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. The Group has been applying IFRS 9 since 1 January 2018. The implementation of IFRS 9 had significant impact on the separate financial statements.

### Classification – Financial assets

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost (AC), fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL). The standard eliminates the existing IAS 39 categories of held to maturity (HTM), loans and receivables (L&R) and available-for-sale (AFS).

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.

An entity's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. The entity's business model does not depend on management's intentions for an individual instrument. Accordingly, this condition is not an instrument-by-instrument approach to classification and should be determined on a higher level of aggregation. However, a single entity may have more than one business model for managing its financial instruments.

The Group determined the following business models based on the requirements of IFRS 9:

**HTC** – **Held to collect:** Financial assets that are held within a business model whose objective is to hold assets in order to collect contractual cash flows are managed to realise cash flows by collecting contractual payments over the life of the instrument. Although the objective of an entity's business model may be to hold financial assets in order to collect contractual cash flows, the entity need not hold all of those instruments until maturity. Thus an entity's business model can be to hold financial assets to collect contractual cash flows even when sales of financial assets occur or are expected to occur in the future. The business model may be to hold assets to collect contractual cash flows even if the entity sells financial assets when there is an increase in the assets' credit risk.

**HTCS** - **Both Held to Collect and for Sale:** An entity may hold financial assets in a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. The objective of the business model may be to manage everyday liquidity needs, to maintain a particular interest yield profile or to match the duration of the financial assets to the duration of the liabilities that those assets are funding. Compared to a business model whose objective is to hold financial assets to collect contractual cash flows, this business model will typically involve greater frequency and value of sales.

**Other (TRADING) business model:** Typically financial instrument held for trading the entity's objective will typically result in active buying and selling in short-term. This business model is a residual category.

The business model assessment reflects to the Group's expectations, not just its intention but its ability. Consequently, this assessment is not performed on the basis of scenarios that the

entity does not reasonably expect to occur, such as so-called 'worst case' or 'stress case' scenarios. For example, if an entity expects that it will sell a particular portfolio of financial assets only in a stress case scenario, that scenario would not affect the entity's assessment of the business model for those assets if the entity reasonably expects that such a scenario will not occur.

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	IAS 39 carrying amount 31 December 2017	Reclassifications	Remeasurements	IFRS 9 carrying amount 1 January 2018
Amortised cost				
Cash and balances with central banks	31 599	-	-	31 599
Loans and advances to banks	78 017			78 017
Loans and advances to customers	858 592	(7 641)	(38)	850 913
Opening balance under IAS 39	858 592			
Addition: to mandatory FVTPL (IFRS 9)		(7 641)		
Remeasurement: ECL allowance			(38)	050.010
Closing balance under IFRS 9				850 913
Investment securities - Held to maturity	559 319	(308 723)	(354)	250 242
Opening balance under IAS 39	559 319			
Addition: to FVTOCI - debt instruments		(308 723)		
Remeasurement: ECL allowance			(354)	250.242
Closing balance under IFRS 9				250 242
Total financial assets measured at amortised cost	1 527 527	(316 364)	(392)	1 210 771
Fair value through profit or loss (FVTPL) Trading assets	52 562	20 585	-	73 147
Opening balance under IAS 39	52 562			
Addition: from FVTOCI - debt instruments		20 585		
Closing balance under IFRS 9				73 147
Loans and advances to customers		15 037	247	15 284
Opening balance under IAS 39				
Addition: from amortised cost (IAS 39)		15 037		
Remeasurement: from amortised cost to FV			247	
Closing balance under IFRS 9				15 284
Investment securities - FVTPL (mandatory)	19 757	-	-	19 757
Total financial assets measured at FVTPL	72 319	35 622	247	108 188
Fair value through other comprehensive income (FVTOCI) Investment securities - FVTOCI (debt instruments)	342 915	288 138	7 436	638 489
Opening balance under IAS 39	342 915	200 150	7 450	050 407
Addition: from amortised cost (IAS 39)		288 138		
Remeasurement: from amortised cost to FV			7 436	
Closing balance under IFRS 9				638 489
Investment securities - FVTOCI (equity instruments)	478	-	(1)	477
Opening balance under IAS 39	478	-		
Remeasurement: ECL allowance			(1)	
Closing balance under IFRS 9				477
Total financial assats measured at FVTOCI	343 393	288 138	7 435	_638.066
Total financial assets measured at FVTOCI	343 393	288 138	/ 435	638 966

The Group typically holds its financial assets in HTC business model, except certain securities, that are held in HTCS business model. The reclassification reflects the change in the business models.

In the assessment of the SPPI criteria's the Group analyses whether the interest of loan commitments only contains solely payments of principal and interest. The cash flows of the Group's financial assets typically solely payments of principal and interest, therefore the pass the SPPI test.

Those loans which did not passed the SPPI test's criteria have been reclassified to Fair Value through profit or loss at HUF 7,641 million amount and the Group recognised HUF 32 million as revaluation profit.

The discounted government bonds have been reclassified to Fair Value through profit or loss from Fair Value through other comprehensive income which carrying amount at the year-end was HUF 20 585 million.

The government bonds have been reclassified to Fair Value through other comprehensive income amounted to HUF 308 723 million. The revaluation profit on financial assets measured at Fair Value through other comprehensive income was HUF 7 436 million.

#### Impairment – Financial assets and contract assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. This will require considerable judgement as to how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis. The new impairment model will apply to financial assets measured at amortised cost or FVTOCI, except for investments in equity instruments, and to contract assets.

Under IFRS 9, loss allowances will be measured on either of the following bases:

- 12-month ECLs. These are ECLs that result from possible default events within the 12 months after the reporting date; and
- lifetime ECLs. These are ECLs that result from all possible default events over the expected life of a financial instrument.

Measurement category	Loan loss allowance under IAS 39/Provision under IAS 37	Reclassification	Reme as ure ment	Loan loss allowance under IFRS 9
Loans and receivables (IAS 39)/Financial assets at amortised cost (IFRS 9)				
oans and advances to banks	19	-	3	2
oans and advances to customers	111 418	-	14 595	126 01
fotal	111 437	-	14 598	126 03
Ield to maturity (IAS 39)/Financial assets at amortised cost (IFRS 9)				
nvestment securities (HTM)	-	-	212	21
vailable-for-sale financial instruments (IAS 39)/Financial assets at FVTOCI (IFRS 9)				
nvestment securities (AFS)	33	50	65	14
oan commitments and financial guarantee contracts				
Loans and advances to customers (loan commitments)	2 708	-	(578)	2 13
Fotal	2 741	50	(301)	2 49

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	Stage 1	Stage 2	Stage 3	POCI	
Assets to be measured at Amortised cost	12-month ECL	Lifetime ECL	Lifetime ECL	Purchased or originated credit- impaired	Total
Gross carrying value per asset type					
Property loans to customers	126 860	5 437	19 166	19 501	170 96
General purpose loans to customers	43 274	5 042	27 386	29 133	104 83
Investment loans	156 946	20 612	4 944	-	182 50
Loans for current assets to customers	220 410	8 678	18 432	-	247 52
Overdrafts	67 139	4 632	6 261	-	78 03
Other loans to customers	76 883	22 475	30 310	-	129 66
Securities and shares for investment purpose	264 122	190	-	-	264 31
Other financial assets	32 636	-	69	-	32 70
Other receivables	42 443	94	2 839	302	45 67
Placements with, and loans to, other banks	78 027	-	-	-	78 02
Credit cards	2 424	157	194	-	2 77
Total gross carrying value	1 111 164	67 317	109 601	48 936	1 337 01
Loss allowance under IFRS 9 per asset type					
Property loans to customers	700	269	13 106	8 508	22 58
General purpose loans to customers	1 039	319	19 652	12 943	33 95
Investment loans	834	2 343	4 131	-	7 30
Loans for current assets to customers	726	3 264	15 542	-	19 53
Overdrafts	301	178	4 762	-	5 24
Other loans to customers	1 189	3 670	28 941	-	33 80
Securities and shares for investment purpose	207	5	-	-	21
Other financial assets	137	-	64	-	20
Other receivables	611	2	2 221	133	2 96
Placements with, and loans to, other banks	22	-	-	-	2
Credit cards	201	46	181	-	42

Impairment on loans and debt instruments measured at amortised cost have been increased with HUF 14 369 million because of the IFRS 9 implementation. Furthermore the provision on the off-balance sheet items has been decreased with HUF 578 million.

#### Classification – Financial liabilities

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities. However, under IAS 39 all fair value changes of liabilities designated as at FVTPL are recognised in profit or loss, whereas under IFRS 9 these fair value changes are generally presented as follows:

- the amount of change in the fair value that is attributable to changes in the credit risk of the liability is presented in OCI; and
- the remaining amount of change in the fair value is presented in profit or loss.

The Group's equity increased with HUF 6 326 million as a result of implementation of IFRS 9 standard.

#### Standards and Interpretations issued by IASB and adopted by the EU

- **IFRS 15 "Revenue from Contracts with Customers"** and amendments to IFRS 15 "Effective date of IFRS 15" adopted by the EU on 22 September 2016 (effective for annual periods beginning on or after 1 January 2018),
- Amendments to IFRS 2 "Share-based Payment" Classification and Measurement of Share-based Payment Transactions – adopted by the EU on 26 February 2018 (effective for annual periods beginning on or after 1 January 2018),

- Amendments to IFRS 4 "Insurance Contracts" Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts – adopted by the EU on 3 November 2017 (effective for annual periods beginning on or after 1 January 2018 or when IFRS 9 "Financial Instruments" is applied first time),
- Amendments to IFRS 15 "Revenue from Contracts with Customers" Clarifications to IFRS 15 Revenue from Contracts with Customers adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2018).
- Amendments to IAS 40 "Investment Property" Transfers of Investment Property – adopted by the EU on 14 March 2018 (effective for annual periods beginning on or after 1 January 2018),
- Amendments to IFRS 1 and IAS 28 due to "Improvements to IFRSs (cycle 2014 -2016)" resulting from the annual improvement project of IFRS (IFRS 1, IFRS 12 and IAS 28) primarily with a view to removing inconsistencies and clarifying wording adopted by the EU on 7 February 2018 (amendments to IFRS 1 and IAS 28 are to be applied for annual periods beginning on or after 1 January 2018),
- IFRIC 22 "Foreign Currency Transactions and Advance Consideration" adopted by the EU on 28 March 2018 (effective for annual periods beginning on or after 1 January 2018).

The adoption of these amendments to the existing standards has not led to any material changes in the Group's financial statements.

# mm, New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective

# *IFRS 16 "Leases" – adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2019),*

The Group shall apply IFRS 16 Leases standard for annual reporting periods begins from 01 January 2019. The impacts of adopting IFRS 16 on the Group's consolidated financial statements are summarised below.

Final impacts of adopting the standard could be different as the Group has not finished the implementation, testing and evaluation of controls related to the new IT solutions, also might be changes in IFRS 16 accounting policies until the date, those financial statements are authorised for issue which contains the transition impacts.

IFRS 16 introduces a single lease accounting model for lessees which requires to recognise right-of-use asset and lease liability on balance sheet. A lessee presents interest expense on the lease liability separately from the depreciation charge for the right-of-use asset. In some cases (e.g when there is a change in the lease term or if there is a change in future lease payments arising from a change in an index or rate) lessee shall remeasure the lease liability. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset. The standard elects to apply recognition exemptions for leases of short term and low value assets. Lessor accounting remains similar to the current requirements, thought a lessor classifies leases as either a finance lease or an operating lease.

IFRS 16 replaces the current leasing standards, IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases - Incentives, SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. Furthermore, IFRS 16 requires more detailed disclosures, than previously made under IAS 17.

#### Leases in which the Group is a lessee

For leases of assets, which were classified as operating lease under IAS 17, the Group recognises a right-of-use asset and a lease liability at the date of the initial application. Based on the requirements of IAS 17 lease payments under operating lease are recognised as an expense on a straight-line basis over the lease term. As a consequence of transition to IFRS 16 total lease expense will generally be front-loaded. The front-loaded effect arises from the combination of straight-line depreciation coupled with a declining interest expense as the lease liability is drawn down over the lease term.

In case of real estate lease contract that contains a lease and non-lease component, the Group allocates the consideration in the contract to each component on the basis of their relative stand-alone prices. However, for the leases of real estates in which it is a lessee, the Group has elected to separate non-lease components and account for the lease and non-lease components as a separate component.

The Group has elected not to recognise right-of-use assets and lease liabilities for short-term leases of machinery that have a lease term of 12 months or less and leases of low-value assets (e.g including printers, IT equipment).

	01.01.2019	Year ended 31.12.2019
Right-of-use asset	3 611	
Lease liability	3 611	
Expected impact on statement of comprehensive income:		
- Increase of depreciation		643
- Increase of interest expense		91
- Decrese of other expenses		(700)

#### Expected effect of implementation of IFRS 16

1 1

Based on the currently available information the Group will recognise right-of-use asset on balance sheet in the amount of HUF 3,611 million, and the carrying amount of lease liability will increase by HUF 3,611 million at the date of the initial application as the result of transition to IFRS 16. The depreciation will increase by HUF 643 million and the interest rate expense on lease liabilities will increase by HUF 91 million in 2019 because of the new regulations.

At the date of the initial application the Group has only a few leases that is previously classified as finance lease, for which transition to IFRS 16 will have no significant impact.

#### Leases in which the group is a lessor

The Group leases personal and commercial vehicles, leases and sub-leases office spaces. On transition, the Group reassessed the classification of a sub-lease contract, in which it acts as a lessor. Based on the currently available information, the Group expects no changes in the classification of these contracts, as a consequence there will be no significant impact on transition to IFRS 16.

#### **Transition**

The Group has applied IFRS 16 with a date of initial application of 1 January 2019. The Group applies IFRS 16 using the modified retrospective approach as a transition method, under which the cumulative effect of initial application is recognised in retained earnings at the date of initial application.

The Group used the following practical expedients on transition to IFRS 16:

- At the date of the initial application the Group assesses whether a contract is, or contains, a lease.
- For leases of assets, which were classified as operating lease under IAS 17, the Group recognises a right-of-use asset and a lease liability at the date of the initial application. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted by the amount of any prepaid or accrued lease payments made at or before the date of initial application.
- Applied a single discount rate to a portfolio of leases with similar characteristics (such as leases with a similar remaining lease term for a similar class of underlying asset in a similar economic environment).
- The Group has applied the practical expedient to rely on its assessment that the lease was onerous under IAS 37 Provisions, Contingent Liabilities and Contingent Assets and therefore adjust the right-of-use asset at the date of initial application by the onerous lease provision rather than conduct an impairment test. Based on the assessment the Group has identified onerous contracts related to closure of branches and the adjustment for those right-of-use assets accordingly.
- The Group applied the exemption not to recognise right-of-use assets and liabilities for leases with less than 12 months of lease term.
- The Group excluded initial direct costs from measuring the right-of-use asset at the date of initial application.

# Standards and Interpretations issued by IASB and adopted by the EU but not yet effective

- Amendments to IFRS 9 "Financial Instruments" Prepayment Features with Negative Compensation adopted by the EU on 22 March 2018 (effective for annual periods beginning on or after 1 January 2019),
- Amendments to IAS 19 "Employee Benefits" Plan Amendment, Curtailment or Settlement adopted by the EU on 13 March 2019 (effective for annual periods beginning on or after 1 January 2019),
- Amendments to IAS 28 "Investments in Associates and Joint Ventures" Longterm Interests in Associates and Joint Ventures – adopted by the EU on 8 February 2019 (effective for annual periods beginning on or after 1 January 2019),
- Amendments to various standards due to "Improvements to IFRSs (cycle 2015 2017)" resulting from the annual improvement project of IFRS (IFRS 3, IFRS 11,

IAS 12 and IAS 23) primarily with a view to removing inconsistencies and clarifying wording – adopted by the EU on 14 March 2019 (effective for annual periods beginning on or after 1 January 2019),

• **IFRIC 23 "Uncertainty over Income Tax Treatments"** – adopted by the EU on 23 October 2018 (effective for annual periods beginning on or after 1 January 2019).

The Group has elected not to adopt these new standards and amendments to existing standards in advance of their effective dates. The Group anticipates that the adoption of these standards and amendments to existing standards will have no material impact on the financial statements of the Group in the period of initial application.

# nn,Standards and Interpretations issued by IASB but not yet adopted by the EU

At present, IFRS as adopted by the EU do not significantly differ from regulations adopted by the International Accounting Standards Board (IASB) except for the following new standards, amendments to the existing standards and new interpretation, which were not endorsed for use in EU as at 10 April 2019 (the effective dates stated below is for IFRS in full):

- IFRS 14 "Regulatory Deferral Accounts" (effective for annual periods beginning on or after 1 January 2016) ) the European Commission has decided not to launch the endorsement process of this interim standard and to wait for the final standard,
- IFRS 17 "Insurance Contracts" (effective for annual periods beginning on or after 1 January 2021),
- Amendments to IFRS 3 "Business Combinations" Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period).
- Amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" Sale or Contribution of Assets between an Investor and its Associate or Joint Venture and further amendments (effective date deferred indefinitely until the research project on the equity method has been concluded),
- Amendments to IAS 1 "Presentation of Financial Statements" and IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" Definition of Material (effective for annual periods beginning on or after 1 January 2020),
- Amendments to References to the Conceptual Framework in IFRS Standards (effective for annual periods beginning on or after 1 January 2020).

The Group anticipates that the adoption of these new standards, amendments to the existing standards and new interpretations will have no material impact on the financial statements of the Group in the period of initial application.

# 5 Group of consolidation

The Bank has performed an analysis in order to examine, whether as an investor it controls its investees, and to what extent the control exists. This control determines the disclosure of the investees as a subsidiary, joint arrangement (joint operation or joint venture) or as an associate in the consolidated financial statements of the Group.

The conclusions were prepared in accordance with the International Financial Reporting Standards and the Accounting policies (4.a Financial statement presentation, 4.b Consolidation, 4.c Investments in jointly controlled entities and associated companies)

As the first step of the analysis, the relevant activities of the investees were considered.

Subsequently the Bank analyzed to what extent the Group is exposed to variable returns from its involvement with the investees, as well as whether through its voting rights, delegated officers or other contractual rights the Group is able to affect those returns, namely it has power over the investees.

Investees that are not material to the Group, were exempted from the group of consolidation.

Subsidiaries were excluded as well, in case two of the following conditions are jointly met:

- the net revenues are less than HUF 500 million,
- the share capital is less than HUF 500 million,
- the total equity is less than HUF 1 000 million, and
- the amount of total assets is less than HUF 3 000 million, because those investees are not considered material.

Jointly controlled entities and associated companies (using equity method of accounting) can be exempted from the consolidation, if two of the following conditions are jointly met:

- the Group's share in net revenues is less than HUF 500 million,
- the Group's share in share capital is less than HUF 500 million,
- the Group's share in total equity is less than HUF 1 000 million,
- the Group's amount of total assets is less than HUF 3 000 million, and
- the Group's exposure is less than HUF 500 million, because those investees are not considered material.

In case one of the subsidiaries of the exempted subsidiaries is to be consolidated based on the above thresholds, then the previously exempted subsidiary must be consolidated as well.

Furthermore the Bank can exempt the subsidiary, jointly controlled entity and associated company from the group of consolidation, if:

- the headquarter is situated in a country, where the legal system does not allow the submission of the necessary data and information,
- the consolidation would lead to misleading results (particularly, in case the duration of the control or the participation is foreseen to be less than one year),
- MKB's ability to control the investee is restricted legally or contractually,
- without these entities, the consolidated financial statements of the Group provide a true and fair view about the financial position and performance of the Bank and other subsidiaries. In case there are more subsidiaries complying with this requisite, they must be examined together, whether the exemption of these entities distort the true and fair value of the parent company and other subsidiaries, namely the sum of the total assets and contingent liabilities individually and collectively are less than 2 % of total assets of the parent company,

- financial service companies and auxiliaries with total assets less than EUR 10 million, and are below the thresholds related to net revenues and share capital, are not considered material,
- in case the entities do not reach the minimum of the defined conditions individually, but they exceed those collectively, they cannot be considered negligible, the Bank does not exempt them from the group of consolidation.

Entities included in MKB Group of consolidation and their activities are as follows:

5.	1
20	18

Company	Percentage of equity owned	Percentage of voting rights	Country of incorporation	<b>Brief description of activities</b>
Euro - Immat Üzemeltetési Kft.	100.00%	100.00%	Hungary	Intangible assets, license maintenance
Exter-Adósságkezelő Kft.	100.00%	100.00%	Hungary	Collecting receivables
Extercom Vagyonkezelő Kft.	100.00%	100.00%	Hungary	Property investments
MKB-Euroleasing Autóhitel Zrt.	100.00%	100.00%	Hungary	Car and consumer finance activities
MKB-Euroleasing Autólízing Szolgáltató Zrt.	100.00%	100.00%	Hungary	Car finance activity
MKB Euroleasing Zrt.	100.00%	100.00%	Hungary	Holding of Euroleasing group, other finance activities
MKB Bank MRP Szervezet	66.32%	0.00%	Hungary	Special purpose entity for the Employee Share Program
MKB Bank Teljesítményjavadalmazási MRP szervezete	100.00%	100.00%	Hungary	Special purpose entity for the Employee Share Program
MKB Nyugdíjpénztárt és Egészségpénztárt Kiszolgáló Kft	100.00%	100.00%	Hungary	Other financial services
MKB Üzemeltetési Kft.	100.00%	100.00%	Hungary	Property operation and maintenance
Retail Prod Zrt.	100.00%	100.00%	Hungary	Car and consumer finance activities
MKB-Pannónia Alapkezelő Zrt	49.00%	49.00%	Hungary	Investment fund management activity

Company	Percentage of equity owned	Percentage of voting rights	Country of incorporation	Brief description of activities
Euro - Immat Üzemeltetési Kft.	100.00%	100.00%	Hungary	Intangible assets, license maintenance
Exter-Adósságkezelő Kft.	100.00%	100.00%	Hungary	Collecting receivables
Extercom Vagyonkezelő Kft.	100.00%	100.00%	Hungary	Property investments
MKB Befektetési Alapkezelő Zrt.	100.00%	100.00%	Hungary	Investment fund management activity
MKB-Euroleasing Autóhitel Zrt.	100.00%	100.00%	Hungary	Car and consumer finance activities
MKB-Euroleasing Autólízing Szolgáltató Zrt.	100.00%	100.00%	Hungary	Car finance activity
MKB Euroleasing Zrt.	100.00%	100.00%	Hungary	Holding of Euroleasing group, other finance activities
MKB Jelzálogbank Zrt.	100.00%	100.00%	Hungary	Mortgage loan refinancing
MKB Bank MRP Szervezet	40.34%	0.00%	Hungary	Special purpose entity for the Employee Share Program
MKB Bank Teljesítményjavadalmazási MRP szervezete	100.00%	100.00%	Hungary	Special purpose entity for the Employee Share Program
MKB Nyugdíjpénztárt és Egészségpénztárt Kiszolgáló Kft	100.00%	100.00%	Hungary	Other financial services
MKB Üzemeltetési Kft.	100.00%	100.00%	Hungary	Property operation and maintenance
Retail Prod Zrt.	100.00%	100.00%	Hungary	Car and consumer finance activities
MKB-Pannónia Alapkezelő Zrt	49.00%	49.00%	Hungary	Investment fund management activity

#### The conclusions related to the entities examined, broken down by activities

#### a) Vehicle financing:

#### **Euroleasing Group**

#### MKB-Euroleasing Zrt.

Based on the contract (hereinafter: transaction of Euroleasing Group) signed on 12 June 2015 by MKB Bank Zrt. and the former co-owners of Euroleasing Group, the Bank obtained 100% direct ownership and voting rights in the company, in which the participation was 50% previously. In 2015, four new members of the Supervisory Board and also four new members of the Board of Directors were appointed by the Bank. Between 2017 and 31 December 2018, the members of the Supervisory Board and the Chairman of the Board of Directors were delegated by the Bank. The company, according to the decision of the owner and the Court of Registration of 31 December 2018 merged into MKB-Euroleasing Autóhitel Zrt. On the date of the merger the company had no customer portfolio.

#### MKB-Euroleasing Autóhitel Zrt.

Between 12 June 2015 and 31 December 2018, in accordance with the above mentioned transaction of Euroleasing Group, the Bank had 74% direct ownership in MKB-Euroleasing Autóhitel Zrt., and furthermore 26% indirect ownership through MKB-Euroleasing Zrt., therefore it owned 100% of the voting rights. The Bank influenced directly the important decisions related to relevant activities through managing bodies and regular professional collaboration and it took part in the preparations of important regulations (accounting and risk policies). In 2015, the Bank nominated new members to the Board of Directors and to the Supervisory Board. The Chairman of the Board of Directors and all members of the Supervisory Board were delegated by MKB, from 2017. The Bank was exposed significantly to the variable returns from Autóhitel, as the financing of the company was solely ensured by the Bank, so its operation was directly depending on it. From September 2015, as MKB possessed all these rights, it could alone influence the relevant activities and affect the total returns.

Based on these facts and also according to IFRS 10 MKB concluded that there existed control over Autóhitel, so it was consolidated as a subsidiary in the Group financial statements.

The company, according to the decision of the owner and the Court of Registration of 31 December 2018 merged into MKB-Euroleasing Autóhitel Zrt.

#### MKB-Euroleasing Autólízing Zrt.

MKB has no direct participation in MKB-Euroleasing Autólízing Zrt. (hereinafter: Autólízing); it has only indirect ownership of 70% through MKB-Euroleasing Autóhitel Zrt., and 30% through MKB-Euroleasing Zrt. The Bank is significantly exposed to the variable returns of the company. Since 2015, the MKB Bank Zrt. has nominated members to the Supervisory Board and to the Board of Directors. From 2017, all members of the Supervisory Board and the Chairman of the Board of Directors are appointed by the Bank. Consequently the Bank is able to influence the important decisions related to the relevant activities. Autólízing is financed solely by MKB, so its operation directly depends on the Bank. As a result of having 100% indirect ownership in Autólízing, the Bank is able to affect its total returns, therefore it controls its investee and consolidates Autólízing as a subsidiary.

MKB owns 100% of the above entity directly via the merger of MKB-Euroleasig Zrt. and MKB-Euroleasing Autóhitel Zrt on 31 December 2018.

#### **Retail Prod Zrt.**

In 2015, Retail Prod Zrt. became part of the Group of consolidation as a subsidiary of MKB-Euroleasing Zrt. which has 100% ownership and voting rights in Retail Prod Zrt. The main activity of the company is car and consumer financing. Since 2015, the MKB Bank Zrt. has nominated new members to the Board of Directors and to the Supervisory Board. From 2017, MKB Bank Zrt. delegates all members of the Supervisory Board and the Chairman of the Board of Directors, therefore through these bodies and by common regulations and risk management the Bank is able to directly influence the important decisions related to the relevant activities. As a result of the acquisition of Retail Prod Zrt., HUF 604 million gain was recognized and disclosed in Other operating income/(expense), net in the financial statements for 2015. In order to cover the risks and potential contingent liabilities identified in the portfolio of the acquiree the Group recognized provision for liabilities. At the end of the reporting period the balance of the provision amounted to HUF 412 million.

#### b) Workout activity related to lending

Exter-Adósságkezelő Kft. Extercom Kft.

MKB owns 100% of the above two entities, resulting that the Bank is influenced by the companies' returns. Due to the 100% of ownership the Bank is entitled to delegate chief officers, and so could controls the relevant activities. Financing is provided fully by MKB. Consequently the above entities are disclosed as subsidiaries in the financial statements of the Group.

#### c) Managing

#### Handling of Property, plant and equipment and Intangible assets, providing services

MKB Üzemeltetési Kft. Euro - Immat Üzemeltetési Kft.

#### Management of investment funds

MKB-Pannónia Alapkezelő Zrt. (minority interest) MKB Kockázati Tőkealap-kezelő Zrt. Solus Capital Kockázati Tőkealap-kezelő Zrt.

On 19 October 2017, MKB Bank Zrt. acquired 49% minority interest in Pannónia CIG Alapkezelő Zrt. by raising capital. Due to the transaction share capital rose to HUF 306 120 000. MKB is not able to affect the variable returns and control the relevant activities; therefore it was consolidated with equity method as joint venture. The company was renamed MKB-Pannónia Alapkezelő Zrt. and its headquarters and location also changed. MKB Alapkezelő Zrt. transferred the managed assets to MKB-Pannónia Alapkezelő Zrt. on 1 December 2017.

On 28 September 2018 MKB Bank sold MKB Befektetési Alapkezelő Zrt.

#### Support of health and pension funds

MKB Nyugdíjpénztárt és Egészségpénztárt Kiszolgáló Kft. (Kiszolgáló Kft.)

The Bank owns 100% of the shares of MKB Nyugdíjpénztárt és Egészségpénztárt Kiszolgáló Kft. and has 100% of the voting rights. Accordingly MKB is entitled to appoint chief executives. The activities related to SZÉP cards are transferred to the Bank at the end of 2018. Kiszolgáló Kft is disclosed as subsidiary in the financial statements of the Group.

#### d) Employee Share Ownership Program

On 14 July 2016 MKB Bank established the Employee Share Ownership Program (ESOP). This organization was established in order to fulfill the objectives of the Bank's remuneration policy of the Bank which is its only relevant activity of the organization. The Bank is exposed to the variable returns of the organization, as after the completion of the program the Bank is entitled to the surplus assets remained and has to reimburse any loss accumulated. Based on these facts, according to the rules of accounting MKB Bank controls the Employee Share Ownership Program and discloses it as a special purpose entity in the Group financial statements.

On 14 November 2017 MKB Bank established and registered another MRP organization ("MRP organization") to fulfill the objectives of remuneration policy on allowance of top management outside the organization in accordance with regulation 33/2011/MNB. The remuneration package is granted as share-based payments and bonds, and the amount of these instruments depends on the Bank's performance. The agreement on the right to buy was established on 17 November 2017 between MKB Bank Zrt. and the special purpose entity. MKB Bank controls the MRP organization, consolidates and discloses it as a special purpose entity in the Group financial statements.

In 2018, financial assets (shares, rights to buy and bonds) held by Employee Share Ownership Program and MRP organization partly were sold in favour of eligible employees. It is expected that ESOP will sell significant part of the remaining financial assets during 2019. MRP organization continues to fulfill the objectives of remuneration policy. The Bank gave advance approval to the merge of the special purpose entities in 2019.

#### e) Non-consolidated entities

The percentage of equity owned by the Group of the below listed companies is not material and therefore exempted from the group of consolidation:

Subsidiaries:

- MKB Ingatlan Kft.
- Medister Kft. (under merger 31 January 2019)
- Exter-Reál Kft.
- Exter-Immo Zrt.
- MKB Consulting Kft.
- Euroleasing Kft.
- I.C.E. Kft.
- MKB Inkubátor Kft.
- MKB Kockázati Tőkealapkezelő Kft.

#### Associates:

• Pannonhalmi Apátsági Pincészet Kft.

Other affiliated entities:

- Core-Solutions Kft.
- Garantiqa Hitelgarancia Zrt.
- Kisvállalkozásfejlesztő Pénzügyi Zrt.
- SWIFT
- Budapesti Értéktőzsde Zrt.
- Arete Zrt.
- CIG Pannónia Életbiztosító Nyrt.
- Elevator Lending Kft.
- Family Finances Kft.
- Fintechblocks Kft.
- Blueopes Zrt.
- Tőkeportál Zrt.
- Solus Capital Kockázati Tőkealap-kezelő Zrt.

#### f) Other entities sold or deconsolidated during the financial year

MKB Befektetési Alapkezelő Zrt. MKB Jelzálogbank Zrt. Trend Zrt.

In 2018, the Bank sold one of its 100% owned subsidiaries, MKB Befektetési Alapkezelő Zrt. The company was fully consolidated.

In December 2018, derecognition of the fully consolidated MKB Jelzálogbank Zrt. was carried out by the Bank. The mortgage bank was ceased by completing its winding up.

In addition, the Bank sold its 3.94% interest in Trend Zrt. during 2018. In 2018, the Bank did not sell or deconsolidated any more entities, hence the consolidation group has not changed further during the year.

# 6 Risk management

### a, Introduction and overview

All the Group's activities involve a certain degree of risk assumption. The measurement, evaluation, acceptance and management of these risks are integral parts of the Group's daily operative activity.

Risk management is an integral part of the Group's operations and a crucial component of its business and overall financial performance. The MKB Group's risk management framework has been designed to support the continuous monitoring of the changes of the risk environment and is supported by the strong commitment to a prudent risk management culture both on the strategy and business line levels.

The main principles and priorities of the Group's risk management function include the ultimate oversight by the Board of Directors (the approval of the Supervisory Board is also required for some specifically defined risk decisions), the importance of independent review of all risk-taking activities separately from business lines, and the proper evaluation, diversification, limitation, monitoring and reporting of all risks. Decisions in respect of major risk principles are approved at group level, and are implemented individually by the own decision making boards of the Group members.

The effective communication on risk and risk appetite, the on-going initiatives to better identify, measure, monitor and manage risks, the improvement of efficiency, user-friendliness and awareness of key risk processes and practices, and the employment of highly-skilled staff are the bases of running an effective risk management function in the Group.

The Group has exposure to the following risks from its use of financial instruments:

• credit risk:

The risk of lending comprises the potential risk of the business partner failing to fulfil its payment obligations or failing to do so on time as well as the risk of the value of the receivable diminishing because the business partner's credit rating decreases. Risks originated from loans or other loan type commitments extended

to associated enterprises are also included in the Group's credit risk managing mechanism.

• country risk:

The country risk generally refers to a potential loss triggered by an economic, political or other event which takes place in the particular country and cannot be controlled by MKB, as creditor or investor. As a result of such an event(s), the obligor cannot fulfil his obligation in time or at all, or the Group is unable to enforce its rights against the obligor. The components of the country risk are transfer risk, sovereign risk and collective debtor risk.

• participations risk:

The participations risk is defined as the risk related to the following events:

- potential losses from providing equity / equity financial products or subordinated loan capital. This involves potential losses realised during the sale of participation or loss occurring as a result of a participation's bankruptcy, the (partial) write-off of the participations (also including write-off settled on business or company value or goodwill value), i.e. loss suffered on the book value of the investment
- potential losses from a possible commitment/liability extended in addition to equity investment (i.e. profit/loss transfer agreements), letters of comfort, capital contribution commitments, additional funding obligations)
- potential losses originating from other risks associated with the participation such as reputation risk, operational risk, exchange rate risk.

# • market risks (including foreign exchange and interest rate risks): Market price risk comprises potential losses from changes in market prices in both the trading and banking books.

• liquidity risk:

MKB defines liquidity as the ability to serve its payment obligations entirely as they fall due and to fund new business at all times without having to accept unplanned liquidation losses on the asset side or increased refinancing rates on the funding side.

• operational risks:

Operational risk means the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events, and includes legal risk, conduct risk, k and reputational risk, model risk and information and communication technology (ICT) risk. Operational risk does not include business and strategic risks.

• conduct risk:

The conduct risk is part of the legal risks, classified among the operational risks and reflects any risk in the supply of financial services originated from an inadequate supply of services or deliberately exhibited impermissible conduct. This includes legal risks arising from fraud and unfair trading practices harmful to consumers (e.g., unilateral interest rate increase, fees punishing product termination or switch between service providers, unfair fees and commissions), unethical practices, inadequate handling of customer complaints, erroneous sales, aggressive sales, forced cross-selling, etc.). In addition, the risk of certain fraud committed by the institution also belongs here, such as manipulation of the applicable interest rates, currency exchange rates, indices or other financial instruments.

• legal risk:

Legal risk is the risk of losses due to the non-observance of the scope set by legal provisions and jurisdiction caused by ignorance, lack of diligence in applying law or a delay in reacting to changes in legal framework conditions (including non-observance which is unavoidable or not attributable to one's own fault).

• reputational risk:

Reputational risk is defined as the risk of a Group's reputation falling short of expectations, reputation being a Group's public image in terms of its competence, integrity and reliability as perceived by groups with a legitimate interest.

• model risk:

Model is the risk of loss resulting from using insufficiently accurate models to make decisions. Mistakes in models are not necessarily, or not primarily occur due to limitations of knowledge, not enough data, or changes that cannot be read from past data: simply the fact that the models are never perfect.

In the frame of operational risk management, then Group solely considers the risk of losses relating to the development, implementation or improper use of any other models for decision-making (e.g. product pricing, evaluation of financial instruments, monitoring of risk limits, etc.).

• Information and communication technology (ICT) risk:

ICT risk means the current or prospective risk of losses due to the inappropriateness or failure of the hardware and software of technical infrastructures, which can compromise the availability, integrity, accessibility and security of such infrastructures and of data. ICT risk also includes risks occur from outsourcing of ICT relevant systems.

• real estate risk:

Real estate risk covers potential losses that could result from fluctuations in the market value of real estate owned by MKB Group. Real estate risks arising from collateral provided for real estate loans are covered under credit risk.

• strategic risk:

Strategic risk is defined as the negative impact on capital and income of business policy decisions, deficient or unsatisfactory implementation of decisions, or slow adjustment to changes in the economic environment.

• business risk:

Business risk is defined as unexpected changes in the economic environment that cause negative changes in business volume or margins and are not attributable to other types of risk. It quantifies the difference between planned and actual costs and income.

Below information is presented about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

#### b, Risk management governance

The Group's Risk Strategy was set up in consistence with the Business Strategy and the regulations of the National Bank of Hungary. The tasks incorporated in the Risk Strategy aiming at ensurance a balanced risk/return relationship, development of a disciplined and constructive control environment, defining the Group's risk assumption willingness, risk appetite and the ongoing ability of the Group to manage its risks and the maintenance of its funds to cover risk exposures in the long term. This will also ensure the capital preservation and guarantee the solvency of the Group at any time.

Committees	Main responsibilities
Supervisory Board	<ul> <li>Control on the highest level of the harmonized and prudent operation of the Bank and the credit institutions, financial enterprises and investment companies under its controlling influence;</li> <li>Management of the company, and steers the company's internal audit organization;</li> <li>Analyzing of the regular and ad-hoc reports prepared by the Board of Directors.</li> </ul>
Risk Committee	<ul> <li>In the frame of continuous monitoring of the MKB Bank's risk strategy and risk taking appetite, previously comment the Risk Strategy, the Remuneration policy and the Quarterly Risk Report.</li> </ul>
Board of Directors	<ul> <li>As the company's operative managing body it carries out management-related tasks and ensures the keeping of the company's business books in compliance with the regulations;</li> <li>Tasks related to the shares and dividend;</li> <li>Tasks related to the company's organization and scope of activities;</li> <li>Tasks related to strategic planning (preparation of the business policy and financial plan, and approval of the risk strategy);</li> <li>Approves the policies related to risk assumptions;</li> <li>Evaluation of regular and ad-hoc risk reports.</li> </ul>
Managing Committee	<ul> <li>Highest level operational decision preparation and decision making body;</li> <li>It operates as the supporting organisation to the general director in decision preparation of general executive cases. In affairs relating to operation of the MKB Group or the organisation of the company, or cases relevant to compliance and protection against money laundering, and supervision it operates as decision making body.</li> </ul>
Credit Committee	<ul> <li>Permanent body with the highest delegated decision-making authority under the Board of Directors;</li> <li>Make decisions on credits case-by-case according to the Risk Decision Competence Regulation, except of the customers handled by Restructuring and Debt management Directorate.</li> </ul>
Restructuring and Debt Management Committee	<ul> <li>Organization with the highest level risk decision authority regarding the customers handled by Restructuring and Debt management Directorate;</li> <li>Decision-making competency for credit decisions on deals handled by the Directorate according to the Risk Decision Competence Regulation;</li> <li>Authority regarding decision making in terms of debt-to-asset and debt-to-equity conversation as it is determined in the Risk Decision Competence Regulation Assumption.</li> </ul>
ALCO	<ul> <li>The asset and liability management and management of the Group's liquidity, funding, capital adequacy and market risks;</li> <li>Elaboration of policies in principle for the management of liquidity risk, interest rate risk, exchange rate risk (foreign exchange and securities), capital adequacy risk, and the submission of this policy to the Board of Directors at MKB and Group level, including:</li> <li>measurement guidelines and limit system for the above risks;</li> <li>competence and decision-making mechanism;</li> <li>guideline for managing limit excess.</li> </ul>
Strategy, Innovation and Development Committee	<ul> <li>Determine the strategic and development orientations for company units according to the strategy of the Bank Group;</li> <li>Assesses the position of the banking group through industry and competition analyzes;</li> <li>Embracing new business, digital and other innovative initiatives, as well as product development proposals;</li> <li>Also responsible for the plans and target figures in properly reflected in the bank's strategy goals.</li> </ul>
Banking and Costcontrol Committee	<ul> <li>Is responsible for ensuring the bank's overall cost structure and control over its revenue;</li> <li>Development needs, programs, investments and costs associated with IT developments, projects and other initiatives, and the decision-making body responsible for the related resource allocation, the task of which is to ensure consistency between the development needs and the strategic objectives of the banking group;</li> <li>Develop and adopt the bank's business model and the risk management strategy, control the product and service palette profitability.</li> </ul>
Audit Committee	<ul> <li>The Audit Committee assists the Supervisory Board in the audit of the financial reporting system and in the selection of the auditor and in cooperation with the auditor.</li> </ul>

# c, Credit risk

Credit risk is the risk of financial loss if a customer or counterparty fails to meet an obligation under a contract. It arises principally from the Group's lending, trade finance and leasing business, but also from certain off-financial position products such as guarantees, and from assets held in the form of debt securities.

For risk management reporting purposes, the Group considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, country and sector risk).

# Credit risk management

The members of the Group have standards, policies and procedures dedicated to the effective monitoring and managing risk from lending (including debt securities) activities. The Bank sets a requirement for the Group members to elaborate and publish their own regulations that comply with the Group-level rules approved by it. The risk management of the members of the MKB Group control and manage credit risks at high standards, in a centralised manner. Its responsibilities include:

- Formulating the Group member's credit policy in consultation with business units by establishing credit approval policies, standards, limits and guidelines that define, quantify, and monitor credit risk.
- Establishing the authorisation structure for the approval and renewal of credit facilities. In order to establish an adequate credit decision-making system in which decisions are made on time, the limit amounts are established differently according to the customer segment, the customer quality and the business line, for the delegated credit decision authorities and the boards and individual decision-makers of the Business and Risk Units.
- Monitoring the performance and management of retail and wholesale portfolios across the Group.
- Supervising the management of exposures to debt securities by establishing controls in respect of securities held for trading purposes.
- Establishing and maintaining the Group members' concentration risk management policies ensuring that the concentration of exposure does not exceed the limits stated in the internal and regulatory limit systems and concentration risks are effectively managed without any need for additional capital requirements if possible.
- Developing and maintaining the Group members' risk assessment systems in order to categorise the exposures according to the degree of the risk of financial loss faced and to manage the existing risks adequately. The purpose of the credit (deal) classification system is to define when impairment provisions may be required against specific credit exposures. The risk categorisation system consists of several grades which reflect sufficiently the varying degrees of risk of default and the availability of collateral or other credit risk mitigation options with regard to a specific exposure.
- Providing position statements, guidance and professional support to the business units of the Group members in credit risk management.

Each group member must implement and apply the credit policy, harmonised at group level, with credit approval authorities delegated by the authorised decision maker bodies. Each Group member must prepare regular and ad hoc reports to the local management and, in certain cases, to the Group leader covering the major cases and events of lending. Each group member is responsible for the quality and results of its credit portfolio and for monitoring and controlling all credit risks in its portfolios. This includes managing its own risk concentrations by market sector, geography and product. The control systems applied by the Group enable the Group members to control and monitor exposures by customer and retail product segment.

In order to comply with the prudential requirements, MKB Bank developed and operates its borrower group forming concept. As part of that, the borrower group-level monitoring concept is to be highlighted. According to the processes, the complete risk assumption process must be executed at the level of borrower groups: in the case of the individual groups the limit proposal and monitoring process for each individual group members takes place at the same time based on the collective analysis and consideration of risks.

With regards to the management of concentration risks, MKB Bank Group implemented the global concept of concentration risk limits. As part of the concept, the Group set up bank and sector level KPI's (key performance indicator) set and product limits, in order to restrain the assumption of further risks arising from the characteristics/risks rooted in different sectors and the assumption of risks of products representing high or special risk. Aiming to avoid high risk concentration within the portfolio, the concentration risk limit value has been established for the total bank portfolio, with the stipulation that the limits of the individual customers/customer groups may exceed this target value only in extraordinary and justified cases, based exclusively on the strategic guidelines approved by the relevant Committee.

The tables required by CRR, but not presented in this Note are available in the Disclosure according to Regulation (EU) No. 575/2013 prepared by MKB Group, available on our website www.mkb.hu.

The table below shows the Group's maximum exposure classified as credit risk at the end of the reporting period:

6.	1

2018	Cash reserves	Loans and advances to banks	Loans and advances to customers	Investment in debt securities*	Positive fair values of derivative financial instruments	OFF B/S exposures
Individually impaired						
Non-default	-	-	209	-		2 508
Default	-	-	32 958	-		467
Fotal individually impaired gross amount	-	-	33 167	-	-	2 975
Fotal individually impaired allowance for impairment	-	-	(27 368)	-	-	(2 536
Fotal individually impaired carrying amount	-	-	5 799	-	-	439
Collectively impaired						
Non-default	-	62 790	842 799	-	-	325 098
Default	-	-	47 677	-		376
Fotal collectively impaired gross amount	-	62 790	890 476	-		325 474
Fotal collectively impaired allowance for impairment	-	(15)	(42 744)	-		(2 492
Fotal collectively impaired carrying amount	-	62 775	847 732	-	-	322 982
Past due but not impaired Non-default Default	-	-	3 50	-	-	-
90 days past due but not impaired carrying amount	-	-	53	-	-	
Past due comprises:						
up to 30 days	-	-	27	-	-	
30 to 90 days	-	-	50	-	-	-
over 90 days	-	-	53	-	-	
Fotal past due but not impaired carrying amount	-		130		-	-
Neither past due nor impaired						
Non-default	19 240	835	41 508	711 551	17 914	99 418
Default	-	-	111	-	-	112
Total neither past due nor impaired carrying amount includes receivables with renegotiated terms	19 240	835	41 619	711 551	17 914	99 530
Fotal gross amount	19 240	63 625	965 315	711 551	17 914	427 979
f otal gross amount Fotal allowance for impairment	19 240	63 625	965 315 (70 112)	/11 551	1/914	427 979 (5 028
a otar anowance for impairment	-	63 610	(70 112)	711 551	17 914	422 951

2017	Cash reserves	Loans and advances to banks	Loans and advances to customers	Investment in debt securities*	Positive fair values of derivative financial instruments	OFF B/S exposures
Individually impaired						
Non-default	-	-	8 123	-	-	2 021
Default	-	-	101 880	-	-	1 049
Total individually impaired gross amount	-	-	110 003	-	-	3 070
Total individually impaired allowance for impairment	-	-	(71 990)	-	-	(1 585
Total individually impaired carrying amount	-	-	38 013	-	-	1 485
Collectively impaired						
Non-default	-	19 105	736 707	-	-	440 362
Default	-	-	124	-	-	-
Total collectively impaired gross amount	-	19 105	736 831	-		440 362
Total collectively impaired allowance for impairment	-	(8)	(7 769)	-		(4 531
Total collectively impaired carrying amount	-	19 097	729 062	-		435 831
Past due but not impaired Non-default Default Total past due but not impaired carrying amount	-	-	84 123 <b>207</b>	-	-	-
Past due comprises:						
up to 30 days	-	-	176	-	-	-
30 to 90 days	-	-	1	-	-	-
over 90 days	-	-	207	-	-	-
Total past due but not impaired carrying amount	-	-	384	-	-	
Neither past due nor impaired						
Non-default	31 599	58 920	91 253	902 010	19 757	112 492
Default	-	-	57	-	-	1 948
Total neither past due nor impaired carrying amount	31 599	58 920	91 310	902 010	19 757	114 440
Includes receivables with renegotiated terms						
Total gross amount	31 599	78 025	938 351	902 010	19 757	557 872
Total allowance for impairment	-	(8)	(79 759)	-		(6 116
Total carrying amount	31 599	78 017	858 592	902 010	19 757	551 75

# Offsetting of financial assets and liabilities

This disclosure represents the financial instruments that are set off or that are subject to an enforceable master netting agreement or similar agreement, irrespective whether they are set off.

As of 31 December 2018 the Group had no enforceable master netting agreement or similar agreement which should be set off in accordance with IAS 32.42.

The below table presents all the amounts that could potentially have been subject to an enforceable master netting agreement or similar agreement that are recognized financial instruments. As these agreements and the amounts related to them as financial collateral do not meet some or all offsetting criteria in IAS 32.42., the Bank does not apply offsetting to either of them. This is because the agreements constitute rights for an offset that is enforceable only in case of the following events such as a default, insolvency or bankruptcy of the Group or its counterparties. In addition the Group or the counterparties do not intend to settle on a net basis or realize the assets and settle the liabilities simultaneously.

Similar agreements include derivative clearing agreements, global master repurchase agreements. Similar financial instruments include derivatives, sale and repurchase agreements and reverse sale and repurchase agreements. Financial instruments such as loans and deposits are not disclosed in the tables below unless they are offset in the statement of financial positions.

The Group receives and gives collateral in the form of cash and marketable securities in respect of following transactions:

• derivatives

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• sale and repurchase agreements, reverse sale and repurchase agreements.

Such collateral is subject to standard industry terms, including an ISDA Credit Support Annex.

The table below presents the potential effect of the not implemented offsetting as well.

		IAS 32.42			similar netting arrangen	nent	
11 December 2018 Dfisetting financial assets	Gross carrying amount before offsetting	Gross amounts of offsetting	Recognised net carrying amount set off	Carrying amounts of accompanied liabilities	Received collaterals	Carrying amounts + receivabl. collaterals	Net amount of financial assets after offsetting/ similar agreement /collaterals
	debit	credit		credit	credit		
Derivatives				•			
Derivate financial assets	21 873	-	21 873	-	570	570	21 30
Receivables concerning repos							
Loans and advances to customers	23 767	-	23 767	-	-	-	23 7
inancial assets under netting agreements	45 640		45 640		570	570	45 0'
		IAS 32.42			similar netting arrangen	nent	
1 December 2018							
	Gross carrying amount before offsetting	Gross amounts of offsetting	Recognised net carrying amount set off	Carrying amounts of accompanied assets	Pledged collaterals	Carrying amounts + pledged collaterals	Net amount of financial liabiliti after offsetting/ similar agreement /collaterals
Offsetting financial liabilities							
	credit	debit		debit	debit		
Derivatives							
Derivate financial assets		-	-	-	-	-	
liabilities concerning repos							
Deposit and current accounts	-	-	-	-	-	-	
Financial liabilities under netting agreements							

		IAS 32.42		s	similar netting arrangen	ent	
11 December 2017 Dfsetting financial assets	Gross carrying amount before offsetting	Gross amounts of offsetting	Recognised net carrying amount set off	Carrying amounts of accompanied liabilities	Received collaterals	Carrying amounts + receivabl. collaterals	Net amount of financial assets after offsetting/ similar agreement /collaterals
	debit	credit		credit	credit		
Derivatives	••						
Financial assets measured at FVTPL	11 543	-	11 543	7 152	1 057	8 209	3 33
eceivables concerning repos							
Loans and advances to customers		-	-	-	-	-	
inancial assets under netting agreements	11 543	-	11 543	7 152	1 057	8 209	3 33
		- IAS 32.42	11 543		similar netting arrangen		3 3,
1 December 2017			Recognised net carrying amount set off		similar netting arrangen		3 3, Net amount of financial liabilitie after offsetting/ similar agreement/collaterals
1 December 2017	Gross carrying amount	IAS 32.42 Gross amounts	Recognised net carrying amount	s Carrying amounts of	similar netting arrangen	ent Carrying amounts +	Net amount of financial liabilitie after offsetting/
1 December 2017 Misetting financial liabilities Verivatives	Gross carrying amount before offsetting	IAS 32.42 Gross amounts of offsetting	Recognised net carrying amount	s Carrying amounts of accompanied assets	similar netting arrangen Pledged collaterals	ent Carrying amounts +	Net amount of financial liabilitie after offsetting/
1 December 2017 DfSetting financial liabilities	Gross carrying amount before offsetting	IAS 32.42 Gross amounts of offsetting	Recognised net carrying amount	s Carrying amounts of accompanied assets	similar netting arrangen Pledged collaterals	ent Carrying amounts +	Net amount of financial liabilitie after offsetting/ similar agreement /collaterals
1 December 2017 Dfsetting financial liabilities Derivatives Financial liabilities measured at FVTPL	Gross carrying amount before offsetting credit	IAS 32.42 Gross amounts of offsetting debit	Recognised net carrying amount set off	s Carrying amounts of accompanied assets debit	sinilar netting arrangen Pledged collaterals debit	ent Carrying amounts + pledged collaterals	Net amount of financial liabilitie after offsetting/ similar agreement /collaterals
il December 2017 Dfsetting financial liabilities Derivatives	Gross carrying amount before offsetting credit	IAS 32.42 Gross amounts of offsetting debit	Recognised net carrying amount set off	s Carrying amounts of accompanied assets debit	sinilar netting arrangen Pledged collaterals debit	ent Carrying amounts + pledged collaterals	Net amount of financial liabilitie after offsetting/

The gross amounts of financial assets and liabilities presented in the table above measured in the financial statements on the following bases:

- Financial assets measured at FVTPL fair value (please refer to Note 4)
- Derivative financial instruments fair value (please refer to Note 4)
- Loans and advances to customers amortized cost, pledged collateral fair value
- Deposits and current accounts amortized cost, pledged collateral fair value

The table below reconciles the Net amount after offsetting to the related individual line items of the Statement of Financial position.

31 December 2018 Line item of Statement of Financial Position	Net amount after offsetting / similar agreement / collaterals	Carrying amount in the statement of financial position	Financial assets not in scope of offsetting disclosure
Derivative financial assets	21 873	17 914	(3 959)
Loans and advances to customers	23 767	895 203	871 436
	Net amount after		
31 December 2018 Line item of Statement of Financial Position	offsetting / similar agreement / collaterals	Carrying amount in the statement of financial position	Financial liabilities not in scope of offsetting disclosure
	offsetting / similar agreement /	the statement of	in scope of offsetting

31 December 2017 Line item of Statement of Financial Position	Net amount after offsetting / similar agreement / collaterals	Carrying amount in the statement of financial position	Financial assets not in scope of offsetting disclosure
Financial assets measured at FVTPL	11 543	72 319	60 776
Loans and advances to customers	-	858 592	858 592
31 December 2017	Net amount after offsetting / similar	Carrying amount in the statement of	Financial assets not in scope of offsetting
Line item of Statement of Financial Position	agreement / collaterals	financial position	disclosure
Line item of Statement of Financial Position Financial liabilities measured at FVTPL		financial position 43 366	• •

# Credit risk classification system<sup>3</sup>

The Group's credit risk classification systems and processes differentiate exposures in order to highlight those with greater risk factors and higher potential severity of loss.

For individually significant wholesale financial assets, the classifications are reviewed regularly and amendments, where necessary, are implemented at least monthly in terms of provisions and exposure classification.

Exposures below specific amounts are assessed on a collective basis, in relation to which the credit risk parameters are reviewed at least yearly or, more frequently if required, in line with the changes of the main economic conditions.

The Bank for each balance sheet closing date (the last day of the month) evaluates the changes in the credit risk that have occurred since the initial recognition of the financial assets and allocate the appropriate stage categories.

During the valuation the Bank assesses the change in the risk of default over the life of the financial instrument using all reasonable and supportable information, which is available without undue cost or effort and without exhaustive search of information. The Bank represents lifetime credit losses in the case where credit risk increased significantly

<sup>&</sup>lt;sup>3</sup> Amended text!

The financial assets are initially in the stage 1 category, and they can be returned from stage 2 or from stage 3 if the necessary conditions are performed.

The credit risk of the deals are determined by the extent of change between the initial and the actual PD level, the duration of the delay, the client rating and the client handling method. In case of significant credit risk increase the deal is reclassified to stage 2 and lifetime credit losses are recognised on these financial assets.

If the credit risk of a financial asset increases to the point that it is considered creditimpaired (defaulted), the financial asset is transferred to stage 3.

#### **Collective valuation**

According to the credit risk characteristics, similar (homogeneous) financial assets are subject to collective valuation. The basis for the formation of homogeneous groups is the client segmentation and the credit risk product type.

The collectively allocated impairment and provisioning methodology is applied to all retail clients, to the wholesale customers in stage 1 and stage 2 and to the wholesale customer in stage 3 below the client exposure limit.

Determining the collective loss allowance the expected credit loss (ECL) method is applied according to the IFRS9. The expected credit loss is determined on the basis of the probability of default (PD), actual losses realized on non-performing transactions the actual losses realized on non-performing deals (LGD) and the credit conversion factor probability of becoming a balance sheet item(CCF). The risk parameters are determined based on statistical models. The models are validated at least once a year and reviewed if necessary.

The expected credit loss for financial assets in stage 1 is determined on the basis of a 12month expected credit loss. Lifetime expected credit losses are recognised on the financial assets in stage 2 and stage 3.

The purchased or originated credit-impaired (POCI) at the reporting date represents the cumulative changes in lifetime credit risk from the initial recognition. In the Bank's practice, the loans originally disbursed in foreign currency have been converted to forint, and therefore appear as POCI assets. Typically mortgage loans were involved.

In the case of financial assets recorded at fair value, the Bank calculates the credit risk component of the discount factor on the basis of the principles used in determining the expected credit loss.

#### Individual-based valuation

Financial assets in the stage 3 are assessed individually over the exposure limit level. In determining the level of allowances on individually significant financial assets in stage 3, the Bank applies the scenario-based discounted cash flow method. The amount and timing of expected receipts and recoveries, the value of collateral and the probability of realization are considered in estimating the allowance in each scenario. The scenario weights are used in the calculation of the loss allowance.

The credit conversion factor is taken into account in loss allowance calculation for contingent liabilities.

In case of financial assets are measured individually at fair value the expected loss calculation uses the cash-flow scenarios.

# Write-off policy

The Group, in compliance with the stipulations of legal regulations, writes off a loan / security balance (and any related allowances for impairment losses) when there is documented evidence that no further recovery can be expected. This determination is reached on the basis of a final statement in case of liquidation or upon establishment that after ceasing the debtor and/or collateral provider to exist, and/or after using all proceeds from collaterals there is still unrecovered exposure remaining.

# Collateral structure

The Group applies the basic principle, whereby it extends loans primarily in relation to and based on the customer's repayment capacity, instead of relying too much on the available collateral. Depending on the customer's paying capacity and rating, as well as the product type, unsecured loans may be extended only in strictly regulated and controlled cases. Nevertheless, collateral could mitigate the credit risk.

The main collateral types are as follows:

- primarily mortgages on residential properties in the retail sector;
- pledge on business assets, such as real estates, stock and debtors, in the commercial and industrial sector;
- mortgages on the financed properties in the commercial real estate sector; and
- securities, guarantees,
- money, securities deposited as collateral.

The Group establishes the coverage ratio required for individual exposures and makes its decisions on the basis of the so-called collateral value of the collateral items instead of their market value. This value is adjusted by conservative estimation, which assists the prudent management of occurring risks, taking into consideration the relevant order of accountability and resolution making during the action. In case of collaterals of non-performing clients the Bank applies so-called liquidation value, which is established by the revaluation of the collateral, involving additional costs arising during the forced sale in relatively short period.

Taking into account the EU and Hungarian regulatory environment and legal practices, and relying on its own experiences and known Hungarian experiences in the enforcement of the collateral items, the Group restricted, as much as possible (within the limits of the economies of scale) the rules of acceptability of the various collateral items and the calculation of the collateral and liquidation values assigned to them. The regular monitoring and revaluation of the collateral items securing the individual exposures is an important pillar in the Group's monitoring system.

The values of collaterals held at the end of the reporting period were as follows:

6	4	
· U.	-	

2018	Loans and advances	Guarantees and contingencies	Letter of credit	Undrawn credit
Cash deposit	14 223	12 734	99	3 596
Debt securities issued by				
Central governments	-	-	-	-
Companies	61 330	432	-	89
Mortgage				
Building (incl. plot)	270 049	9 087	2 783	18 788
Other (ship, patent, chattel, goods stock,				
lien on assets over total assets, etc.)	11 978	10 677	32	1 928
Guarantees from				
Central governments	98 250	47 873	11 581	14 349
Other banks	27 636	787	-	-
Companies	7 607	889	-	9 140
Others	164 353	-	-	-
Total collateral	655 426	82 479	14 495	47 890

2017	Loans and advances	Guarantees and contingencies	Letter of credit	Undrawn credit
Cash deposit	10 290	13 396	54	604
Debt securities issued by				
Central governments	4 280	178	-	-
Companies	23 770	215	-	6 294
Mortgage				
Building (incl. plot)	300 306	9 976	690	23 901
Other (ship, patent, chattel, goods stock,				
lien on assets over total assets, etc.)	29 358	6 642	65	5 272
Guarantees from				
Central governments	105 817	50 986	10 166	21 637
Other banks	1 274	1 021	-	-
Companies	10 994	7 302	-	4 109
Others	54 708	-	-	23 104
Total collateral	540 797	89 716	10 975	84 921

#### Valuation methods

The aim of collateral valuation is to conduct advisable and stable evaluation of value, taking into consideration the fluctuation of market prices.

The basis of the collateral valuation is provided by the collateral value (reflecting the value that can be realized on its own, independently from the course of business).

#### Cash deposits:

In case of bails, if the type of the currency of commitments and collaterals is the same, the amount of bail can be taken into account in 100%.

#### Securities embodying credits:

The value of securities equals with the latest accessible market value. Revaluation is done in every sixth month.

#### Mortgage:

In case of real estates the calculation of the collateral value is done on the basis of individual evaluation of the real estate on the occasion of reception, taking into account minimum correction factors determined by the Group.

The Group applies 3 main revaluation methods:

- evaluation by experts involved in the list;
- evaluation by the Group's own experts involving relevant information provided by the 'list' experts;
- statistical method mostly in case of residential real estates.

#### Guarantees:

In course of definition of collateral value, the probability of non-performance of the guarantee (depending on the quality of the guarantor), the Group's outstanding relevant to guarantee and the empirical value on possibility of calling in guarantees are taken into considerations.

#### **Concentrations**

The Group monitors and analyses the concentration of credit risk in term of sector and risk classification. An analysis on the gross exposures of credit risk concentration in terms of sector and risk classification at the end of the reporting periods is shown below:

2018	Cash reserves	Loans and advances to banks	Loans and advances to customers	Investment in debt securities*	Positive fair values of derivative financial instruments	OFF B/S exposures
Category I - without country risk	-	22 774	10 209		1 469	4 000
Category II - with low to medium country risk		8 981	1 211	882	1 581	2 16
Category III - with medium to high country risk	-	96	186	-	34	(
	- ares and other non fixed inco	31 851 me securities)	11 606	882	3 084	6 175
				882 Investment in debt securities*	3 084 Positive fair values of derivative financial instruments	OFF B/S
Debt securities and other fixed income securities (excl. sh 2017	ares and other non fixed incor	ne securities) Loans and advances	Loans and advances	Investment in	Positive fair values of derivative financial	OFF B/S exposures
Debt securities and other fixed income securities (excl. sh 2017 Category I - without country risk	ares and other non fixed incor Cash reserves	ne securities) Loans and advances to banks	Loans and advances to customers	Investment in debt securities*	Positive fair values of derivative financial instruments	OFF B/S exposures 7 18
Total exposure Debt securities and other fixed income securities (excl. sh 2017 Category I - without country risk Category II - with low to medium country risk Category III - with medium to high country risk	ares and other non fixed incor Cash reserves -	ne securities) Loans and advances to banks 17 945	Loans and advances to customers 9 141	Investment in debt securities*	Positive fair values of derivative financial instruments 3 296	6 175 OFF B/S exposures 7 18 4 98 17

65

- Category I comprises the EMU countries
- Category II comprises countries with Moody's rating AAA Baa3
- Category III comprises countries with Moody's rating Ba1 or worse

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6	6

	2018	Cash reserves	Loans and advances to banks	Loans and advances to customers	Investment in debt securities*	Positive fair values of derivative financial instruments	OFF B/S exposures
Sovereign		27	28 641	55 538	681 766	7 665	74 764
Private		-	-	269 053	-	296	10 925
Financial institution		-	34 984	63 726	20 526	5 668	3 235
Real estate		-	-	40 209	-	55	6 714
Other		19 213	-	536 789	9 259	4 230	331 988
Total exposure		19 240	63 625	965 315	711 551	17 914	427 626

Total exposure 19 240
\* Debt securities and other fixed income securities (incl. shares and other non fixed income securities)

	2017	Cash reserves	Loans and advances to banks	Loans and advances to customers	Investment in debt securities*	Positive fair values of derivative financial instruments	OFF B/S exposures
Sovereign		10 153	43 738	14 499	846 609	79	58 650
Private		-	-	273 370	-	902	10 331
Financial institution		-	23 981	59 972	40 136	11 462	42 457
Real estate		-	-	79 190	-	4 122	10 635
Other		21 446	10 306	511 320	15 967	3 192	435 799
Total exposure		31 599	78 025	938 351	902 712	19 757	557 872

<sup>\*</sup> Debt securities and other fixed income securities (incl. shares and other non fixed income securities)

The major sectors included in other are food and beverages, oil and gas, construction, agriculture, logistics, manufacturing and engineering sectors.

# d, Liquidity risk

Liquidity risk is the risk that the Group's cash flows may not be adequate to fund operations and meet commitments on a timely and cost-effective basis. This risk arises from mismatches in the timing of cash flows.

# Management of liquidity risk

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group requires its operating entities to maintain a strong liquidity position and to manage the liquidity profile of their assets, liabilities and commitments with the objective of ensuring that cash flows are appropriately balanced and all obligations can be met when due.

The management of liquidity and funding is primarily carried out locally in the operating entities of the Group in accordance with practices and limits set by the Board of Directors. These limits vary by entity to take account of the depth and liquidity of the market in which the entity operates. It is the Group's general policy that each banking entity should be self-sufficient with regards to funding its own operations.

The daily liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. All liquidity policies and procedures are subject to approval by the Board of Directors following the prior review and approval by the ALCO.

### **Contractual maturity of liabilities**

2018	Carrying amount	Gross nominal inflow/(outflow)	up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	5 years and over
lon-derivative liabilities							
Amounts due to other banks	(214 340)	(219 354)	(38 614)	(6 682)	(34 999)	(83 758)	(55 301)
Deposits and current accounts	(1 372 046)	(1 373 279)	(1 144 526)	(101 949)	(76 350)	(50 454)	-
Issued debt securities	(4 974)	(4 973)	(142)	(1 442)	(3 695)	306	-
Subordinated debt	(28 002)	(35 387)	(674)	-	(1 230)	(4 922)	(28 561
Derivate financial liabilities							
Trading: outflow	-	(409 520)	(117 583)	(119 218)	(97 729)	(51 521)	(23 469)
Trading: inflow	-	353 110	113 921	109 260	48 863	55 641	25 425
		(241 109)	(17 808)	(7 999)	(70 914)	(66 977)	(77 411)
oan commitments	-	(241 109)	(17 000)	(1)))	(70 )14)	(00 )///)	(// 411)
	Carrying	Gross nominal	up to 1	1 month to 3		. ,	. ,
2017	Carrying amount	. ,	. ,	. ,	3 months to 1 year	. ,	. ,
		Gross nominal	up to 1	1 month to 3	3 months to 1	1 year to 5	5 years and
2017		Gross nominal	up to 1	1 month to 3	3 months to 1 year	1 year to 5	5 years and
2017 Ion-derivative liabilities	amount	Gross nominal inflow/(outflow)	up to 1 month	1 month to 3 months	3 months to 1 year (23 497)	1 year to 5 years	5 years and over (113 903)
2017 lon-derivative liabilities Amounts due to other banks	amount (239 312)	Gross nominal inflow/(outflow) (251 494)	up to 1 month (11 658)	1 month to 3 months (843)	3 months to 1 year (23 497) (69 277)	1 year to 5 years (101 593)	5 years and over (113 903)
2017 Ion-derivative liabilities Amounts due to other banks Deposits and current accounts	amount (239 312) (1 539 140)	Gross nominal inflow/(outflow) (251 494) (1 532 055)	up to 1 month (11 658)	1 month to 3 months (843) (60 918)	3 months to 1 year (23 497) (69 277)	1 year to 5 years (101 593) (78 471)	5 years and over (113 903) (59)
2017 ion-derivative liabilities Amounts due to other banks Deposits and current accounts Issued debt securities	amount (239 312) (1 539 140) (10 624)	Gross noninal inflow/(outflow) (251 494) (1 532 055) (11 096)	up to 1 month (11 658)	1 month to 3 months (843) (60 918) (2 665)	3 months to 1 year (23 497) (69 277) (3 367)	1 year to 5 years (101 593) (78 471) (5 064)	5 years and over
2017 Non-derivative liabilities Amounts due to other banks Deposits and current accounts Issued debt securities Subordinated debt	amount (239 312) (1 539 140) (10 624)	Gross noninal inflow/(outflow) (251 494) (1 532 055) (11 096)	up to 1 month (11 658)	1 month to 3 months (843) (60 918) (2 665)	3 months to 1 year (23 497) (69 277) (3 367) (1 042)	1 year to 5 years (101 593) (78 471) (5 064)	5 years and over (113 903) (59)
2017 Non-derivative liabilities Amounts due to other banks Deposits and current accounts Issued debt securities Subordinated debt Financial liabilities measured at FVTPL	amount (239 312) (1 539 140) (10 624)	Gross nominal inflow/(outflow) (251 494) (1 532 055) (11 096) (28 701)	up to 1 month (11 658) (1 323 330)	1 month to 3 months (843) (60 918) (2 665)	3 months to 1 year (23 497) (69 277) (3 367) (1 042)	1 year to 5 years (101 593) (78 471) (5 064) (3 965)	5 years and over (113 903) (59) (23 694)

The above table shows the undiscounted cash flows of the Group's financial liabilities and loan commitments based on their earliest possible date of maturity. The Gross nominal inflow / (outflow) disclosed in the previous table is the contractual, undiscounted cash flow of the financial liability or commitment. The disclosure for derivatives shows the gross inflow and outflow amount for derivatives (e.g., forward exchange contracts and currency swaps).

The Group's expected cash flows on these instruments vary significantly from this analysis. For example, demand deposits from customers are expected to maintain a stable or increasing balance; and loan commitments are not all expected to be drawn down immediately. Due to the significant difference between the expected and the contractual cash-flows, the Group's risk management department use both analyses to manage liquidity risk. The expected, undiscounted cash-flows of the Group's financial liabilities were as follows:

#### **Expected maturity of liabilities**

2018	Carrying amount	Gross nominal inflow/(outflow)	up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	5 years and over
Non-derivative liabilities							
Amounts due to other banks	(214 340)	(219 354)	(38 614)	(6 682)	(34 999)	(83 758)	(55 301
Deposits and current accounts	(1 372 046)	(1 374 402)	(102 192)	(9 759)	(8 435)	(10 291)	(1 243 725
Issued debt securities	(4 974)	(4 973)	(142)	(1 442)	(3 695)	306	
Subordinated debt	(28 002)	(35 387)	(674)	-	(1 230)	(4 922)	(28 561
Derivate financial liabilities							
Trading: outflow	-	(409 520)	(117 583)	(119 218)	(97 729)	(51 521)	(23 469
Trading: inflow	-	353 110	113 921	109 260	48 863	55 641	25 425
Loan commitments	-	(38 866)	(13 791)	(25 075)	-	-	

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2017	Carrying amount	Gross nominal inflow/(outflow)	up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	5 years and over
Non-derivative liabilities							
Amounts due to other banks	(239 312)	(251 494)	(11 658)	(843)	(23 497)	(101 593)	(113 903)
Deposits and current accounts	(1 539 140)	(1 533 757)	(124 437)	(4 903)	(10 270)	(9 721)	(1 384 426)
Issued debt securities	(10 624)	(11 096)	-	(2 665)	(3 367)	(5 064)	-
Subordinated debt	(22 307)	(28 701)	-	-	(1 042)	(3 965)	(23 694)
Financial liabilities measured at FVTPL							
Trading: outflow	-	(424 750)	(159 728)	(112 393)	(95 030)	(39 262)	(18 337)
Trading: inflow	-	398 468	152 696	98 280	78 618	44 833	24 041
Loan commitments	-	(46 477)	(16 492)	(29 985)	-	-	-

The decision of the Management of the Group, however, is also based on the liquidity gap (net position) between contractual expected in- and outflows, therefore both financial assets and liabilities are grouped into liquidity buckets.

The following table shows the gross amounts of financial current and non-current assets:

	20	2018			
	Up to 1 year	Over 1 year			
Loans and advances to banks	62 526	1 100			
measured at AC	62 526	1 100			
measured at FVTPL	0	0			
Loans and advances to customers	91 063	874 252			
measured at AC	90 995	866 423			
measured at FVTPL	68	7 829			
Derivative financial assets	2 278	15 636			
Securities	151 134	621 895			
measured at AC	987	410 290			
measured at FVTPL	59 419	2 059			
measured at FVTOCI	90 728	209 546			
	20:	17			
	Up to 1 year	Over 1 year			
Loans and advances to banks	65 579	12 446			
Loans and advances to customers	132 425	805 927			
Financial assets measured at FVTPL	52 398	19 921			
Investments in AFS securities	158 465	184 929			
HTM Debt securities	152	559 167			

The table above represents the gross amounts expected to be recovered or settled within time categories. Impairment on loans and advances to customers has an amount of HUF 70,112 million (2017: HUF 79,759 million).

# e, Market risk

Market risk is the risk that changes in market prices, such as interest rate (interest rate risk), equity prices (equity risk), and foreign exchange rates (foreign exchange risk) will affect the Group's income or the value of its holdings of financial instruments.

#### Management of market risks

As part of the Risk strategy, the Board of Directors approves the maximum amount and scope of market risks incurable by the Group, ensured by a comprehensive limit structure broken down by relevant portfolios. The main market risk limit is arising from the annual capital allocation process based on ICAAP requirements.

The Asset and Liability (ALCO) committee is responsible for developing and monitoring Group market risk management policies. ALCO has the overall responsibility for establishing and managing market risk policies for the Bank, within the framework of internal policies, covering risk management, assessment of risk and related limits, competence and decision-making mechanism, and regulation for breaches of limits, approved by the Board of Directors. The members of the ALCO are senior executives who have principal decision-making responsibilities for businesses throughout the whole Group. At the operational level, market risk is managed by the Money and Capital Markets Managing Directorate on a group-wide basis.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

The Group separates its exposure to market risk between trading and non-trading portfolios.

**Trading portfolios** include those positions arising from market-making, customer business driven proprietary position-taking and other marked-to-market positions as designated. According to the risk strategy of the Group there is no own account activity (proprietary trading) with the purpose of short term profit arising from market changes. Trading activities include transactions with debt and equity securities, foreign currencies, and derivative financial instruments.

**Non-trading portfolios** include positions that arise from Group's retail and commercial banking activity and the interest rate management of the Group's retail and commercial banking assets and liabilities. The Group's non-trading activities encompass all activities other than accounted for as trading transactions, including lending, accepting deposits, and issuing debt instruments.

#### *Exposure to market risks – trading portfolios*

The Group manages exposure to market risk by establishing and monitoring various limits on trading activities. These limits include:

- Product volume limits define maximum aggregate amounts of trading products and contracts that the Group may hold at any time.
- FX position limits restrict the long and short position for each currency and the total net amounts of FX positions that can be held in the trading and banking books.
- VaR limits: The VaR limit of a trading portfolio is the estimated maximum loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level). MKB Group applies historical and parametric VaR method with 1-day holding period at 99% confidence level.
- PLA (Potential Loss Amounts) limits define maximum amount of loss that the Group is willing to assume.

The VaR model used is based mainly on historical data. Taking account of market data from the previous one year (250 business days in case of historical VaR and and 187 business days in case of parametric VaR), and observed relationships between different markets and prices, the model calculates both diversified and undiversified total VaR, and VaR by risk factors such as interest rate, equity and currency VaR.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based do give rise to some limitations, including the following:

- A 1-day holding period assumes that it is possible to hedge or dispose of positions within that period. This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period.
- A 99 percent confidence level does not reflect losses that may occur beyond this level. Even within the model used there is a one percent probability that losses could exceed the VaR.
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day.
- VAR only covers "normal" market conditions.
- The VaR measure is dependent upon the Group's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

The overall structure of VaR limits is subject to review and approval by ALCO. VaR limits are allocated to trading portfolios. VaR is measured on a daily basis. Daily reports of utilisation of VaR limits are prepared by the Group's Risk Unit and regular summaries are submitted to ALCO.

A summary of the VaR position of the Group's trading portfolios (i.e. only its trading book) as at 31 December and during the period is as follows:

2018	Average	Maximum	Minimum	<b>Stress (15%)</b>
Foreign currency risk	27	103	2	158
Interest rate risk	87	206	14	-
Equity risk	1	1	-	-
Overall market risk of trading book	115	310	16	158
Credit spread risk of trading book	37	67	(4)	- ,
2017	Average	Maximum	Minimum	<b>Stress (15%)</b>
Foreign currency risk	38	126	4	420
Interest rate risk	41	79	8	-
Equity risk	-	1	-	_

### 6.10

#### Important notes in connection with the table above:

**Overall market risk of trading book** 

Credit spread risk of trading book

- Group applies historical and parametric VaR for general market risk:
  - Historical VaR: (1 day holding period; 99% confidence level, number of observation: 250 business days)

79

50

206

92

12

17

420

- Parametric VaR: Risk metrics methodology (1 day holding period; 99% confidence level, 0.94 decay factor, number of observation: 187 business days)
- Group calculates specific interest rate risk (credit spread risk) separately from general interest rate risk based on the swap and bond yield curve spread.
- There is no commodity in the Group position.
- Group does not have a significant open position from options therefore there is no volatility VaR calculation.

A potential adverse 15% change in the FX rates (HUF appreciation for long position and HUF depreciation for short position) would cause HUF 158 million losses based on the yearend FX open position.

## Exposure to interest rate risk – non-trading portfolios

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows of financial instrument because of a change in market interest rates.

The management of interest rate risk is supplemented by monitoring the sensitivity of the financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios that are considered on a monthly basis include a 200 basis point parallel fall or rise in all yield curves worldwide.

ALCO is the monitoring body for compliance with approved limits and is assisted by Risk Controlling in its monitoring activities. A summary of the Group's interest rate gap position on non-trading portfolios is as follows:

At the end of the reporting period the interest rate profile of the Group's interest-bearing financial instruments was:

6.11

As at 31 December 2018	
Fixed rate instruments	in HUF millions
Financial assets	784 115
Financial liabilities	(525 706)
Total fixed rate instruments	258 409

No		D	enominated in		
Variable rate instruments	HUF	CHF	EUR	USD	Other currencies
Financial assets	939 011	2 518	211 103	8 204	3 289
Financial liabilities	(908 029)	(3 779)	(257 460)	(67 159)	(8 770)
Total variable rate financial instruments	30 982	(1 261)	(46 357)	(58 955)	(5 481)

As at 31 December 2017					
Fixed rate instruments	in HUF m	illions			
Financial assets		737 133			
Financial liabilities		(528 412)			
Total fixed rate instruments	í.	208 721			
Variable rate instruments		I	Denominated in		
variable face libit unicities	HUF	CHF	EUR	USD	Other currencies
Financial assets	1 096 318	7 516	244 287	3 944	2 408
Financial liabilities	(1 059 946)	(4 802)	(252 565)	(86 260)	(10 334)
Total variable rate financial instruments	36 372	2 714	(8 278)	(82 316)	(7 926)

MKB revised its interest rate risk modelling of sight deposits in 2018 using longer (10 years long) data history, taking into account the new Basel and EBA recommendations. As a result of the review the modelled maturity of core sight deposits increased significantly which mainly explains the changes in the results of the EUR interest rate risk scenarios.

An analysis of the Group's sensitivity to an increase or decrease in market interest rates is as follows:

## 6.12

## As at 31 December 2018

2018	Effect on equity	Effect on P/L	
HUF			
200 bp increase	(8 119)	(9 092)	
200 bp decrease	(5 241)	(6 996)	
CHF			
200 bp increase	(7)	(1)	
200 bp decrease	0	(14)	
EUR			
200 bp increase	6 364	(162)	
200 bp decrease	(124)	(1 015)	
USD			
200 bp increase	1 910	427	
200 bp decrease	(2 130)	(1 121)	
Other currencies			
200 bp increase	6	(14)	
200 bp decrease	(3)	(61)	

This report contains those subsidiaries which are monitored directly by MKB on monthly basis.

	2018							
			in HUF millions					
FCY	Yield curve stress	Yield curve stress	Adverse case					
	+ 200 Bp	- 200 Bp						
EUR	6 364	(124)	(124)					
USD	1 910	(2 130)	(2 130)					
CHF	(7)	-	(7)					
GBP	4	(2)	(2)					
JPY	-	-	-					
Others	(8 118)	(5 239)	(8 118)					
Total	153	(7 495)	(10 381)					

## As at 31 December 2017

2017	Effect on equity	Effect on P/L
HUF		
200 bp increase	(15 742)	(1 992)
200 bp decrease	8 743	(10 958)
CHF		
200 bp increase	(10)	(244)
200 bp decrease	-	(58)
EUR		
200 bp increase	(275)	(107)
200 bp decrease	(266)	(1 514)
USD		
200 bp increase	1 090	213
200 bp decrease	(1 167)	(1 222)
Other currencies		
200 bp increase	12	(6)
200 bp decrease	(5)	(98)

This report contains those subsidiaries which are monitored directly by MKB on monthly basis.

2017						
		j	in HUF millions			
FCY	Yield curve stress	Yield curve stress	Adverse case			
	+ 200 Bp	- 200 Bp				
EUR	(275)	(266)	(275)			
USD	1 090	(1 167)	(1 167)			
CHF	(10)	-	(10)			
GBP	3	(1)	(1)			
JPY	3	-	-			
Others	(15 737)	8 739	(15 742)			
Total	(14 926)	7 305	(17 195)			

The amount of change, during the period and cumulatively, in the fair value of the financial liabilities designated as at fair value through profit or loss, that is attributable to changes in the credit risk of that liabilities are the followings:

6.13		
Effect of credit risk changes of liabilities measured at Fair Value Through Profit or Loss	2018	2017
Changes during the reporting period	14	235
Changes cumulatively (since designation of the financial liabilities)	(137)	(151)
Difference between the financial liability's carrying amount and the amount contractually required to pay at maturity	160	30

The amount which reflects on changes in market conditions for these liabilities as changes in interest rate, is estimated as follows:

(a) First, computing the liability's internal rate of return at the start of the period using the observed market price of the liability and the liability's contractual cash flows at the start of the period. It deducts from this rate of return the observed (base rate of the relevant market) interest rate at the start of the period, to arrive at an instrument-specific component of the internal rate of return.

(b) Next, calculating the present value of the cash flows associated with the liability using the liability's contractual cash flows at the end of the period and a discount rate equal to the sum of (i) the observed (base rate of the relevant market) interest rate at the end of the period and (ii) the instrument-specific component of the internal rate of return as determined in (a).

(c) The difference between the observed market price of the liability at the end of the period and the amount determined in (b) is the change in fair value that is not attributable to changes in the observed (base rate in the relevant market) interest rate.

## Exposure to other market risks – non-trading portfolios

The Group is exposed to foreign exchange risk through its holdings of financial instruments denominated in foreign currencies. Exchange risk management aims to reduce the adverse impact of potential changes in the market value of foreign currency financial instruments induced by exchange rate fluctuations. The Group's financial position in foreign currencies at the end of the reporting periods was as follows:

#### 6.14

2018	In functional		In foreign cu	ırrencies		Tradal
2018	currencies	USD	EUR	CHF	Other	Total
Financial assets except for derivatives	1 513 473	10 220	326 973	2 408	4 506	1 857 580
Financial liabilities except for derivatives	1 343 256	93 021	402 902	5 462	12 940	1 857 581
Net derivative and spot instruments (short) / long position	(169 734)	82 441	75 771	3 124	8 398	-
		(2.40)	(150)	=0	(0.0)	(1)
Total net currency positions	483	(360)	(158)	70	(36)	(1)
	483 In functional	(360)	(158) In foreign cu		(36)	
Total net currency positions 2017		(360) USD			(36) Other	(1) Total
· · · ·	In functional		In foreign cu	urrencies		
2017	In functional currencies	USD	In foreign cu EUR	nrrencies CHF	Other	Total
2017 Financial assets except for derivatives	In functional currencies 1 671 957	USD 11 236	In foreign cu EUR 351 751	urrencies CHF 8 154	<b>Other</b> 3 341	<b>Total</b> 2 046 439

## f, Encumbered assets

Encumbered assets according to 680/2014/EU Commission Implementing Regulation at the end of the periods were the follows:

#### 6.15

	2018		201	17
	Carrying amount	Fair value	Carrying amount	Fair value
Assets of the reporting institution				
Loans on demand	291	291	431	431
Debt securities	202 562	200 935	145 639	148 237
Loans and advances other than loans on demand	47 083	-	53 901	-
Total encumbered assets	249 936	201 226	199 971	148 668

## 6.16

		Non-enc	umbered
	Fair value of encumbered collateral received or own debt securities issued	Fair value of collateral received or own debt securities issued available for encumbrance	Nominal value of collateral received or own debt securities issued non available for encumbrance
31 December 2018			
Collateral received by the reporting institution			
Loans on demand	-	749	-
Loans and advances other than loans on demand	-	25 571	-
Other collateral received	-	-	306 265
Collateral received and own debt securities issued	-	26 320	306 265
31 December 2017			
Collateral received by the reporting institution			
Loans on demand	-	1 842	-
Other collateral received	-	-	375 218
Collateral received and own debt securities issued	-	1 842	375 218

#### 6.17

	2	2018	2017		
	Matching liabilities, contingent liabilities or securities lent	Assets, collateral received and own debt securities issued other than covered bonds and ABSs encumbered	Matching liabilities, contingent liabilities or securities lent	Assets, collateral received and own debt securities issued other than covered bonds and ABSs encumbered	
Carrying amount of selected financial liabilities	73 640	249 937	153 613	199 971	
Derivatives	5 179	48 652	35 155	95 298	
Deposits	68 461	201 285	118 458	104 673	
Repurchase agreements	-	-	489	514	
Collateralised deposits other than repurchase	68 461	201 285	117 969	104 159	
otal Sources of encumbrance	73 640	249 937	153 613	199 971	

At the end of 2018 the total size of encumbered assets was 11.46% of the total balance sheet. The majority of MKB Group's encumbered assets belonged to MKB Bank. The main sources and types of encumbrance were arising from having secured refinancing and money market deposits as well as collateralized derivative transactions. Encumbrance due to repo transactions, collateral requirement of used clearing systems and central counterparties was not significant. MKB did not have covered bond issues or securitization.

One of the two significant secured refinancing facilities was participating in the "Funding for Growth Scheme" refinancing loan program of the National Bank of Hungary. The other significant secured liability item is connected to the refinancing loan facility of the European Investment Bank. Secured money market deposits were provided by the National Bank of Hungary which supported the active liquidity management of the bank in line with the self-financing program of the National Bank of Hungary. The majority of collateralized derivative transactions were concluded to hedge on balance sheet FX position.

#### g, Credit spread risk

Credit spread risk is the risk of changing market price of the bonds due to change in spread of bonds' issuer which may have negative impact on the Group's performance.

#### Managing and monitoring credit spread risk

The framework of credit spread risk management is defined in the risk strategy. According to this risk strategy credit spread risk may be taken only within the approved limits. Credit spread risk is managed on operative level by the Money and Capital Market Managing Directorate. Group's Risk Unit is responsible for measuring credit spread risk, controlling limit utilisations and reporting it to ALCO.

#### **Risk measurement**

Similar to the general interest rate risk measurement the Group establishes the credit spread risk figures based on the present value of the future cash flows.

The applied credit spread stress test values are revised regularly, but at least semi-annually. The length of liquidation periods used for the calculations are matched to the required liquidation time of the products.

## h, Operational risks

Operational risk means the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events, and includes legal risk, conduct risk and reputational risk. Operational risk does not include business and strategic risks.

## Procedure

The principles, rules and procedures that serve to properly identify, manage and monitor operational risk are defined in the Risk Strategy and in the OpRisk policy.

## Risk measurement

The operational risk capital requirement of MKB Bank Zrt. is calculated by using The Standardised Approach (TSA) both at single and group level since January 1st 2008. According to the Standardised Approach the operational risk capital requirement is the average of the preceding three years' total of the weighted governing indicators of the business lines (gross income).

### Risk management and monitoring

The system that serves to evaluate operational risk is fully integrated in the Group's risk management process and in the work processes.

The centralised unit of the Group's operational risk management is the Centralised OpRisk Management that is responsible for the establishment and maintenance of the internal regulation and organisation of operational risk management and for the establishment and coordination of the oprisk management methods and tools. Besides, its task is to ensure proper loss data collection and in connection with that the reporting obligations.

Besides the Centralised OpRisk Management, Decentralized OpRisk Units (extended to the whole organisation) were established that identify, report and manage operational risks and their tasks and responsibilities are included in the oprisk regulations. The Centralised OpRisk Management keeps independent control over the Decentralised OpRisk Managers that are assigned in the various units and responsible for managing operational risk and reporting of loss events.

At group level the Centralised OpRisk Management of MKB determines the operational risk regulations required from the subsidiaries, and also the framework for operational risk management at group level and in this respect supervises the subsidiaries as well. The centralised and decentralised operational risk management units have also been established in the subsidiaries that have loss data collection and reporting obligation towards the Centralised OpRisk Management of MKB.

The Oprisk Forum started its operation in 2016, where the most significant oprisk events and the relevance and necessity of setting up risk reducing action plans are discussed on quarterly basis.

The Centralised OpRisk Management of MKB prepares a report on the current status of the operational risk management of the Bank and of the subsidiaries for the Board of Directors on a quarterly basis. The Bank fulfils oprisk COREP data delivery to National Bank of Hungary on half-yearly basis.

## Risk management methods and tools

#### Loss data collection

MKB Bank Zrt. has been performing operational risk loss data collection continuously which includes the electronic reporting and managing of operational risk loss events.

### OpRisk Self-Assessment – ORSA

The Bank performs the oprisk self-assessment unit by unit, in order to recognise and understand the operational risks related to the work processes and to increase the level of risk-awareness of the units.

### Key Risk Indicators - KRIs

The key risk indicators are those performance/risk ratios that are suitable for revealing areas and factors critical for operational risk, the change of value of which indicates the change of factors important from the point of view of risk occurrence. By defining and monitoring the values of the suitable indicators the Bank intends to help forecasting, preventing and reducing operational risks.

#### Scenario analysis

Scenario analysis is an expert estimation based on the analysis of current internal processes in order to estimate the frequency and loss effect of rare but significant oprisk events.

The Bank performs scenario analysis on yearly basis and on MKB-group level.

### Model list

The model list contains all models on department level being used in the Bank and describes their goals. It also contains the frequency of their maintenance and validations as well as the way in which their results are used.

## **Business Continuity Planning**

In order to undisturbedly maintain the Bank's operational processes it is necessary to evaluate the potential threats of the certain processes, their probability of occurrence and the potential damages resulting from the fallout of the processes. This risk analysis and the procedures needed to maintain the functionality of the Bank's organisation is included in the Business Continuity Plan and the Disaster Recovery Plan (BCP-DRP) The BCP-DRP includes measures that have to be taken when the processes that are critical regarding the Bank's operation and (eg. IT) resources that support these processes get damaged or become unmaintainable.

## Membership of the Hungarian Interbank Operational Risk Database (HunOR)

The Bank is one of the foundation members of the Hungarian Interbank Operational Risk Database (HunOR) and reports their loss data towards regularly and anonymously.

## i, Capital management

The Group's lead regulator, the National Bank of Hungary sets and monitors capital requirements for the Group as a whole.

## Capital allocation

The Bank measures the pillar 1 and pillar 2 risks and the Group's Asset and Liability Management Committee (ALCO) monitors the results using a monthly reporting framework.

## Basel III

The calculations are Basel III/CRR (575/2013/EU regulation) compliant.

The supervisory objectives of Basel III are to promote safety and soundness in the financial system and maintain at least the current overall level of capital in the system, enhance competitive equality, constitute a more comprehensive approach to addressing risks, and focus on internationally active banks. Basel III is structured around three 'pillars': minimum capital requirements, supervisory review process and market discipline. The Capital Requirements Regulation (CRR) is directly effective in Hungary.

Basel III provides three approaches of increasing sophistication to the calculation of pillar 1 credit risk capital requirements. The Group uses the standardised approach, which requires banks to use external credit ratings to determine the risk weightings applied to rated counterparties, and groups other counterparties into broad categories and applies standardised risk weightings to these categories.

Basel III also introduces capital requirements for operational. For the capital requirement calculation the Group currently has adopted the standardized approach to the determination of Group operational risk capital requirements.

The second pillar of Basel III (Supervisory Review and Evaluation Process - SREP) involves both the Bank and the Supervisory regulators taking a view on whether a Bank should hold additional capital and how much against risks not covered or not entirely covered in pillar 1. In framework of the pillar 2 Internal Capital Adequacy Assessment Process (ICAAP) the Bank introduced policies and processes for measuring capital requirement of risks not captured by pillar 1 and to measure pillar 1 risks with more sophisticated methodology. Under pillar 2 the materiality of the following risks is to be analysed:

- Credit risk
- Market risk
- Liquidity risk
- Risk estate risk and risk derived from other assets
- Participation risk
- Operational risk
- Modell risk
- Business and strategic risk

Pillar 3 of Basel III is related to market discipline and aims to make firms more transparent by requiring them to publish specific, prescribed details of their risks, capital and risk management under the Basel III framework.

The capital requirement is limited by a complex limit system, which contains the limits of the material risk types by institutions and business lines.

6.18

0.10	2018 Basel III IFRS	2017 Basel III IFRS
Share capital	100 000	100 000
Outstanding share capital	100 000	100 000
Reserves	56 688	37 124
Intangible assets	(19 398)	(12 567)
AVA - additional valuation adjustments	(421)	(464)
Additional Tier 1	-	-
Tier 1: Net core capital	136 869	124 093
Subordinated debt	28 002	22 307
Tier 2: Supplementary capital	28 002	22 307
Regulatory capital	164 871	146 400
Risk-weighted assets (RWA)	743 016	750 832
Operational risk (OR)	168 511	173 370
Market risk positions (MR)	9 297	6 549
Total risk weighted assets	920 824	930 751
Regulatory capital / Total assets	8,89%	7,16%
Tier1 ratio	14,86%	13,33%
Capital adequacy ratio	17,90%	15,73%

The table above contains the MKB Bank's consolidated capital adequacy ratio. Separate capital adequacy ratio was 20.26 %.

As at 31 December 2018, as an actual figure of the Group regulatory capital was HUF 164.9 billion based on Basel III IFRS under Supervisory Regulation. The increase of regulatory capital - by HUF 18.5 billion – is derived from the increase of profit and subordinated debt and decrease of deduction of ESOP program, which was compensated by the increase of deduction of intangible assets, decrease of revaluation reserve.

Risk-weighted assets including operational and market risk decreased by 1 % from HUF 930.8 billion in 2017 to HUF 920.8 besides approximately 3.7 % weakening of domestic currency. The main part of the decrease derived from the decreasing oprisk capital requirement and decrease of business volumes in work out and CRE segment, increase of collateral and the RWA reduction project.

By application of capital management as a tool, the capital is a first priority decision making factor; therefore the bank monitors the changes of the capital elements continuously.

## Planning and limitation of capital requirements

The owner of the MKB with strong capital background contributes to its safety, promotes customer confidence, and helps the Group to manage the negative effects on its profitability which come from macroeconomic turbulences.

## j, Forborn assets

During the normal course of business, the Group enters into forbearance measures to decrease the potential loan loss and maximize collection opportunities for the borrowers who have problems with their payment ability but not with their willingness and capacity to pay.

Restructured exposures are renegotiated, rescheduled (prolonged) or otherwise revised loans, receivables and credits (including also purchased ones) originated in the framework of an amendment or termination of a previously concluded contract, initiated either by the borrower or the Group, where

- the contract is amended in order to avoid default because the borrower is unable to fulfill its payment obligations in compliance with the conditions of the original contract due to significant deterioration in its financial position or payment ability, and
- the amendments significantly change the original terms and conditions of the outstanding contract largely in favor of the borrower, as compared to the market terms and conditions generally applicable to contracts of the same type and concluded under the same conditions, or
- a supplementary agreement or a new contract is concluded between the borrower and the Group that relates to a new loan provided for the repayment of the outstanding debts (principal and/or interest) arising from the original contract that is not terminated, or to any further commitment assumed to avoid any increase in the credit risks and to mitigate the possible loss.

Under its forbearance policies, the Group grants loan forbearance on a selective basis where the borrower is in default on its debt, or there is a high risk of future default, and there is evidence that the borrower made all reasonable efforts to pay under the original contractual terms, and it is expected that the borrower will be able to meet the revised terms. Both corporate and retail loans are subject to forbearance policies. The Group generally applies the following types of forbearance measures:

- extension of the tenor/final maturity of the loan,
- renegotiation of original repayment schedule, reschedule installments,
- agreement on installment payment,
- reduction of the collateral coverage parallel reducing exposure,
- refinancing of the loan,
- interest rate cut, or lower conditions,
- interest capitalization.

Such exposures and associated credit risks are managed, monitored and reported distinctly by specific restructuring and debt management units of the Group on the basis of guidelines and procedure rules set by internal regulations incorporating also both legal and supervisory requirements and recommendations. When the conditions of forbearance cease to exist and the following cure period expires, respective assets are returned to normal treatments both from business and risk management perspectives.

To revert to normal treatment regarding Corporate customers, additional criteria is that the customer performs its amended contractual obligations duly through a specified period (180 days or 360 days) and its risk position shows significant improvement.

Forborn assets are recorded separately, and the amended terms and conditions of the contract are also indicated in the accounting records. Recognition, derecognition and subsequent valuation of these assets are carried out according to the general rules of accounting as specified by the relevant IFRSs.

The detailed requirements of risk classification and impairment valuation of forborn exposures are included in the accounting policies, and other internal regulations on the valuation of assets and liabilities, as well as in impairment and provisioning policies. Based on these internal guidelines, forbearance measures are always regarded as impairment triggers and, as a consequence, individual impairment assessment should be performed for such exposures where the general methodologies and principles of assessment are to be applied. On the results of such risk assessments, impairment losses and the reversals of previously charged impairments are accounted for according to the common rules defined by IFRS 9.

Compared to the previous financial year there were no changes in forbearance policies and practices applied by the Group.

	Balance at 31.12.2018	Balance at 31.12.2017
Corporate Banking		
Forbearence loans and advances based on actual restructured status	16 096	17 688
Allowances for impairment	(15 006)	(12 708)
Carrying amount	1 090	4 980
Retail and Private Banking		
Forbearence loans and advances based on actual restructured status	20 643	36 816
Provision	(10 675)	(17 366)
Carrying amount	9 968	19 450
Total carrying amount	11 058	24 430

## 6.19

## 7 Cash reserves

7.1		
	2018	2017
Cash and balances with Central Banks	19 240	31 599
Cash reserves	19 240	31 599

The Group is required to maintain a minimum reserve with the National Bank of Hungary (NBH) equivalent to 1 % (2017: 1%) of certain deposits. The balance of the minimum reserve, in line with the prescription of NBH, is based on the balance at the end of October of these deposit accounts and amounted to HUF 13,334 million as at 31 December 2018 (2017: HUF 14,572 million). As at 31 December 2018, cash on hand amounted to HUF 15,267 million (2017: HUF 14,823 million).

## 8 Loans and advances to banks

	2018
Comment and all a size a comment	15 (7)
Current and clearing accounts	15 676
Money market placements	47 796
Loans and advances	153
Loans and advances to banks (gross amount)	63 625
Allowance for impairment - balance at 1 January Impairment loss for the year:	(11)
Increases due to origination and acquisition	(21)
Decreases due to derecognition	18
Changes due to change in credit risk (net)	(1)
Allowance for impairment at the end of period	(15)
Carrying amount	63 610

	2017
Current and clearing accounts	13 212
Money market placements	53 901
Loans and advances	10 912
Less collective allowances for impairment	(8)
Loans and advances to banks	78 017
<b>Collective allowance for impairment - balance at 1 January</b> Impairment loss for the year:	(7)
Charge for the year	(4)
Reversal	3
Collective allowance for impairment at the end of period	(8)

# 9 Derivative financial assets

		2018			2017	
	Cost	Fair value adjustment	Book value	Cost	Fair value adjustment	Book value
Derivative instruments by type						
FX-based derivative instruments	-	2 517	2 517	-	2 555	2 555
Index-based derivative instruments	-	-	-	-	1	1
Interest-based derivative instruments	-	14 761	14 761	-	16 746	16 746
Options	299	337	636	-	455	455
Fotal derivative instruments	299	17 615	17 914	-	19 757	19 757

## 10 Securities

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	2018
Investment securities measured at FVTOCI	
Hungarian Government bonds	281 414
Hungarian corporate sector bonds	17 978
Foreign equities	882
Less allowance for impairment	(65)
Investment securities measured at amortised cost	
Hungarian Government bonds	372 499
Hungarian corporate sector bonds	38 841
Less allowance for impairment	(63)
Investment securities measured at FVTPL	
Government Treasury bills	59 211
Government bonds	1 673
Hungarian corporate sector bonds	535
Hungarian equities	59
Securities	773 029

The amount of impairment of the FVTOCI financial assets, which is accounted for between other comprehensive income reserve and profit or loss, does not decrease the carrying amount of the financial asset.

	2017
Available-for-sale	
Hungarian Government bonds	324 880
Hungarian corporate sector bonds	17 811
Hungarian equities	33
Foreign equities	702
Less specific allowances for impairment	(33)
Held-to-maturity	
Hungarian Government bonds	484 676
Hungarian corporate sector bonds	74 643
Investment in securities	902 712

In 2017, the book value of debt and equity instruments measured at fair value through profit or loss (FVTPL) was HUF 52,562 million.

At 31 December 2018, HUF 202,562 million (2017: HUF 279,972 million) from the total amount of Investments in securities were pledged as collateral for stock exchange, for NBH related to Funding for Growth Scheme and credit card transactions in the ordinary course of business.

The total revaluation effect excluding deferred taxes in equity comprises HUF 3,815 million loss (2017: HUF 2,466 million gain), and HUF 349 million deferred tax income (2017: HUF 112 million deferred tax expense).

In 2018 HUF 3,718 million gain (2017: HUF 17,148 million gain) was recognized in the profit or loss relating to securities measured at FVTOCI, which is a reclassification from other comprehensive income into profit or loss.

Related to Investment securities measured at amortised cost HUF 10,032 million interest income (Held-to-maturity investments in 2017: HUF 7,302 million) was recognized in the Statement of profit or loss during the year.

## **11** Loans and advances to customers

The net amount of Loans and advances to customers was HUF 895,203 million, of which HUF 887,306 million was measured at amortised cost and HUF 7,897 million at fair value. The amount of fair value customer loans belonging to the wholesale portfolio was HUF 932 million, while the amount of retail loans was HUF 6,965 million on 31 December 2018.

11.1					
2018	Gross amount	Allowance for impairment Stage 1	Allowance for impairment Stage 2	Allowance for impairment Stage 3	Carrying amount
Core business					
Wholesale					
Refinanced loan	54 212	(245)	(45)	(64)	53 858
Funding for Growth Scheme	50 596	(155)	(1 645)	(546)	48 250
Factoring	12 879	(33)	(99)	(68)	12 679
Overdraft	77 671	(213)	(133)	(1 434)	75 891
Széchenyi Loans	31 638	(164)	(140)	(819)	30 515
Other	404 796	(1 827)	(5 084)	(29 127)	368 758
Total Wholesale	631 792	(2 637)	(7 146)	(32 058)	589 951
Retail					
Residental mortgage	220 537	(903)	(333)	(19 391)	199 910
HUF	218 184	(898)	(330)	(18 403)	198 553
Foreign currency	2 353	(5)	(3)	(988)	1 357
Credit card	2 306	(21)	(44)	(105)	2 136
Overdraft	1 260	(13)	(43)	(138)	1 066
Personal loan	7 068	(634)	(70)	(219)	6 145
Car finance	75 658	(218)	(29)	(4 224)	71 187
Other	2 040	(32)	(3)	(717)	1 288
Total Retail	308 869	(1 821)	(522)	(24 794)	281 732
Total Core business	940 661	(4 458)	(7 668)	(56 852)	871 683
Non-core business					
CRE	16 757	(7)	(98)	(1 029)	15 623
Total	957 418	(4 465)	(7 766)	(57 881)	887 306

Loans and advances to customers at amortised cost

2017	Gross amount	Specific allowances for impairment	Collective allowances for impairment	Carrying amount
Core business				
Wholesale				
Refinanced loan	52 960	(1 074)	(847)	51 039
Funding for Growth Scheme	59 256	(595)	(896)	57 765
Factoring	19 250	(396)	(186)	18 668
Overdraft	63 298	(1 835)	(516)	60 947
Széchenyi Loans	23 885	(498)	(174)	23 213
Other	412 762	(29 723)	(2 534)	380 505
Total Wholesale	631 411	(34 121)	(5 153)	592 137
Retail Residental mortgage HUF Foreign currency Credit card Overdraft	189 148 186 679 2 469 2 595 1 500	(20 959) (20 106) (853) (179) (227)	(1 575) (1 546) (29) (47) (35)	166 614 165 027 1 587 2 369 1 238
Personal loan	1 300	(227)	(33)	1 230
Car finance	21 226	(3 964)	(198)	17 064
Other	53 637	(3 904)	(198)	52 683
Total Retail	269 347	(26 064)	(2 151)	241 132
Total Core business	900 758	(60 185)	(7 304)	833 269
Non-core business				
CRE	37 593	(11 805)	(465)	25 323
Total	938 351	(71 990)	(7 769)	858 592

In 2018, other items included HUF 225,436 million working capital loans, HUF 43,014 million investment loans, HUF 64,877 million syndicated loans, HUF 35,830 million loans relating to purchased loans.

In 2017, other items included HUF 178,610 million working capital loans, HUF 27,000 million investment loans, HUF 27,183 million syndicated loans, HUF 46,141 million loans relating to Funding for Growth Scheme and investment SME bonds in the amount of HUF 17,965 million.

Provision for homogeneous groups of loans is disclosed along specific allowances, collective allowances for impairment contains incurred but not yet reported impairment losses.

## **CRE** (previously SCU) remaining portfolio

The Special Credit Unit (SCU) was established in 2011 in order to separate commercial real estate financed customers requiring special treatment and to provide the specific management of their deals. At the end of 2015, significant part of this portfolio has been separated from MKB's portfolio, management of the remaining portfolio is performed by the Corporate Restructuring and Debt Management Directorate.

According to the EU commitments forming part of the Restructuring Plan approved by the European Commission, the gross volume of the remaining CRE (i.e. Commercial Real Estate previously SCU) portfolio has to be reduced below HUF 60 billion by the end of 2019. The Group fulfilled the commitment by the end of 2017, further steps for dismantling the portfolio is not necessary. Even so the portfolio has been reduced significantly by nearly

HUF 10 billion in 2018. Nevertheless any new CRE type of business can be approved until 2020 based on the EU commitments.

## Asset realization strategy

The recovery expectations at the elements of the asset portfolio has been determined based on, the asset realization strategy. In the framework of the asset realization strategy the Group keeps some assets in long-term in order to maximize recovery from those assets.

## Allowances for impairment

	2018
Allowances for impairment on loans and advances to customers	
Balance at 1 January	93 508
Impairment loss for the year:	
Increases due to origination and acquisition	7 166
Decreases due to derecognition	(14 905)
Changes due to change in credit risk (net)	(9 914)
Changes due to modifications without derecognition (net)	(740)
Decrease in allowance account due to write-offs	(5 663)
Other adjustments	660
Balance at 31 December	70 112
	2017
Balance at 1 January Impairment loss for the year:	100 086
Charge for the year	25 785
Reversal	(12 118)
Utilisation	(7 938)
Effect of foreign currency movements	(296)
Unwinding of discount	(1 080)
Reclassification	(11)
Reclassification to Non-current assets held for sale	(32 438)
Balance at 31 December	71 990
Collective allowances for impairment on loans and advances to custome	rs
Balance at 1 January	11 645
Impairment loss for the year:	
Charge for the year	5 390
Reversal	(9 282)
Utilisation	(12)
Effect of foreign currency movements	(22)
Unwinding of discount	106
Reclassification	(56)
Salance at 31 December	7 769

The aim of the IFRS 9 credit risk scoring system is to assign a PiT (point-in-time) PD to each relevant customer. The IRB rating system for Pillar II. capital requirement calculation was modified according to IFRS 9 requirements. Both of rating systems use the same default definition and model structure, including the quantitative and qualitative sub-models and the

explicative variables. The calibration processes are different. In the case of IFRS 9 it depends on the stage of a given customer. In the stage 1, the time horizon is one year, in the stage 2 the lifetime PiT PD's are estimated. The stage 3 contains the defaulted customers, where the PD equals to 1.

In the stage 2, the one year PD is transformed the lifetime PD, based on the Markov chain, and Vintage analysis estimation of transition probabilities and taken into account the macro economical, especially the year-on-year GDP forecasts, in the first three years of the estimation horizon. From the fourth year, the TTC (through-the-cycle) PD has been used.

11.2.1

2018	Gross amount			
2010	Stage 1	Stage 2	Stage 3	POCI
Retail				
Investment grade	113 299	-	-	
Standard credit quality	137 133	8 652	-	2 620
Intensive monitoring	3 321	3 662	64	587
Default	145	8	25 209	14 169
Total Retail	253 898	12 322	25 273	17 376
Wholesale				
Investment grade	49 254	-	-	
Standard credit quality	485 876	8 168	-	
Intensive monitoring	7 399	40 303	362	
Default	351	-	40 079	
Total Wholesale	542 880	48 471	40 441	-
CRE				
Investment grade	-	-	-	
Standard credit quality	14 173	1	-	
Intensive monitoring	-	1 522	-	
Default	1	-	1 060	
Total CRE	14 174	1 523	1 060	-
Total gross amount	810 952	62 316	66 774	17 376

2018	Allowance for impairment			
2010	Stage 1	Stage 2	Stage 3	POCI
Retail				
Investment grade	371	-	-	-
Standard credit quality	1 412	284	-	87
Intensive monitoring	38	237	18	16
Default	-	-	16 970	7 704
Total Retail	1 821	521	16 988	7 807
Wholesale				
Investment grade	962	-	-	-
Standard credit quality	1 334	615	-	-
Intensive monitoring	341	6 532	301	-
Default	-	-	31 756	-
Total Wholesale	2 637	7 147	32 057	-
CRE				
Investment grade	-	-	-	-
Standard credit quality	7	-	-	-
Intensive monitoring	-	98	-	-
Default	-	-	1 029	-
Total CRE	7	<i>98</i>	1 029	-
Total allowance for impairment	4 465	7 766	50 074	7 807

The concentration of Loans and advances to customers by industry at 31 December was as follows:

#### 11.3

2018	Gross amount	Impairment	Carrying amount
Sovereign	55 538	(115)	55 423
Private	271 177	(29 285)	241 892
Financial institution	204 893	(205)	204 688
Real estate	40 209	(1 740)	38 469
Other	393 498	(38 767)	354 731

 Loans and advances to customers
 965 315
 (70 112)
 895 203

2017*	Gross amount	Specific allowances for impairment	Collective allowances for impairment	Carrying amount
Sovereign	31 031	(6)	(127)	30 898
Private	273 032	(26 704)	(2 100)	244 228
Financial institution	159 125	(34)	(105)	158 986
Real estate	59 108	(12 797)	(551)	45 760
Other	416 055	(32 449)	(4 886)	378 720
Loans and advances to customers	938 351	(71 990)	(7 769)	858 592

\* reallocation was made among the sectors

The major sectors included in other are logistics, food and beverages, agriculture, oil and gas, construction, manufacturing and engineering sectors.

As at 31 December 2018 there were no loans designated as hedged item in a fair value hedge relationship.

## **Finance lease receivables**

As part of its financing activities, the Group enters into finance lease transactions as a lessor. As at 31 December 2018 and 2017, the reconciliation of the Group's gross investment in the lease, and the net present value of minimum lease payments receivable by relevant remaining maturity periods are as follows:

2018	up to 1 1 year	l year to 5 years	over 5 years	Total
Gross investment in the lease	50 337	103 699	2 196	156 232
Unearned finance income	(4 918)	(5 966)	(88)	(10 972)
Present value of minimum lease payments	45 419	97 733	2 108	145 260
Finance leases as per balance sheet date	45 419	97 733	2 108	145 260
Finance reases as per balance sheet date		71155	2 100	110 200
2017	up to 1 year	1 year to 5 years	over 5 years	Total
2017	up to 1 year	1 year to 5 years	over 5 years	Total
2017 Gross investment in the lease	up to 1 year 42 341	<b>1 year to</b> <b>5 years</b> 85 296	over 5 years 1 957	<b>Total</b> 129 594
÷	up to 1 year	<b>1 year to</b> <b>5 years</b> 85 296	over 5 years	Total

11.4

In 2018, HUF -156.6 million contingent rents were recognized in finance income (2017: HUF -224 million), and unguaranteed residual value amounted to HUF 14,772 million (2017: HUF 8,381 million). At 31 December 2018 and 2017 no accumulated allowance for uncollectible minimum lease payments were recognised.

Finance lease has been provided for individuals and legal persons as closed and open-ended arrangement. For individuals the contracts original maturity ranges from 12-84 months and for companies from 12-96 months. In general vehicles are leased. No guaranteed residual value exists.

## 12 Other assets

	2010
Drangyments and other debters (other financial assets)	<b>2018</b> 21 216
Prepayments and other debtors (other financial assets)	553
Inventory	000
Collaterals held in possession	56
Corporate income tax refundable	2
Other taxes refundable	274
Impairment	(400)
Other assets	21 701
Allowances for impairment	
Balance at 1 January	(336)
Impairment loss for the year:	(550)
Increases due to origination and acquisition	(63)
Decreases due to derecognition	113
Changes due to change in credit risk (net)	(114)
Balance at 31 December	(400)
	(100)
	2017
Prepayments and other debtors	26 036
Inventory	571
Collaterals held in possession	86
Corporate income tax refundable	163
Other taxes refundable	783
Specific allowances for impairment	(170)
1 1	
Other assets	27 469
	27 469
Other assets	<b>27 469</b> (169)
Other assets Specific allowances for impairment Balance at 1 January	
Other assets Specific allowances for impairment	(169)
Other assets Specific allowances for impairment Balance at 1 January Impairment loss for the year:	(169)
Other assets Specific allowances for impairment Balance at 1 January Impairment loss for the year: Charge for the year	(169) (61)

## 13 Investments in jointly controlled entities and associates

13.1



The goodwill arising on acquisition belonged to MKB-Euroleasing Zrt., which was impaired formerly.

On 19 October 2017, MKB Bank Zrt. acquired 49% minority shareholding in Pannónia CIG Alapkezelő Zrt. by way of capital increase. MKB is not in the position to exercise significant influence over the management of the company, it was therefore consolidated with the equity method and the year-end profit is shared according to profit allocation. The company was renamed to MKB-Pannónia Alapkezelő Zrt. and moved to a new registered seat. The assets managed by MKB Befektetési Alapkezelő Zrt. were transferred to MKB-Pannónia Alapkezelő Zrt. on 1 December 2017.

## 14 Intangibles, property and equipment

2018	Intangible assets	Freehold property	Equipment	Total
Cost or deemed cost				
Balance at 1 January	61 146	40 703	19 940	121 789
Additions - including internally developed	10 416	600	2 818	13 834
Other additions	(986)	23	(26)	(989)
Disposals	(2 013)	(3 704)	(1 435)	(7 152)
Balance at 31 December	68 563	37 622	21 297	127 482
Depreciation and impairment losses				
Balance at 1 January	47 883	12 794	14 436	75 113
Amortization and depreciation for the year	2 280	1 024	1 417	4 721
Impairment loss	-	1 430	9	1 439
Disposals	(8)	(3 712)	(1 224)	(4 944)
Other additions	(990)	6	(6)	(990)
Balance at 31 December	49 165	11 542	14 632	75 339
Carrying amounts				
At 1 January	13 263	27 909	5 504	46 676
Balance at 31 December	19 398	26 080	6 665	52 143

14.1 Intangibles, property and equipment

2017	Intangible assets	Freehold property	Equipment	Total
Cost or deemed cost				
Balance at 1 January	55 576	45 202	20 926	121 704
Additions - including internally developed	6 632	415	2 082	9 129
Disposals	(1 062)	(4 914)	(3 068)	(9 044)
Balance at 31 December	61 146	40 703	19 940	121 789
Depreciation and impairment losses				
Balance at 1 January	46 204	13 953	15 663	75 820
Amortization and depreciation for the year	1 944	1 226	1 150	4 320
Impairment loss	182	10	34	226
Disposals	(447)	(2 393)	(2 411)	(5 251)
Other additions	-	(2)	-	(2)
Balance at 31 December	47 883	12 794	14 436	75 113
Carrying amounts				
At 1 January	9 372	31 249	5 263	45 884
Balance at 31 December	13 263	27 909	5 504	46 676

Depreciation and amortization is presented among the "Other operating income / (expense), net".

In 2018, no Non-cancellable operating leases are possessed.

During 2018, the most significant component of these investments and developments was the costs related to the Core system replacement process at the Bank. MKB Bank has completed successfully its entire digital transformation, including a full replacement of its core banking system, between 29 June and 5 July 2018 in accordance with plans. The services relating to the new digital core system were implemented gradually in daily operational functioning of the credit institution. In addition, the Group disclosed several other items here concerning capitalisations of functional developments of other IT systems.

## 15 Amounts due to other banks

15.1		
	2018	2017
Due on demand	4 787	5 485
Money market deposits	31 157	6 000
Borrowings	178 396	227 827
Amounts due to other banks	214 340	239 312

The largest balance of the amount is HUF 77,024 million, which is the re-financing loans relating to Funding for Growth Scheme at National Bank of Hungary.

## **16** Deposits and current accounts

16.1		
	2018	2017
From corporate clients	1 043 397	1 235 242
From retail clients	328 649	303 898
Deposits and current accounts	1 372 046	1 539 140

As at 31 December 2018, the Group has no deposit and current accounts measured at fair value from the total amount (2017: HUF 1,658 million).

## Finance leases as a lessee

As part of its business activities, the Group enters into finance lease transactions as a lessee. At 31 December 2018 and 2017, the reconciliation of the Group's future minimum lease payments at the end of the reporting period and their present value by relevant remaining maturity periods was the following:

2018	up to 1 year	1 year to 5 years	over 5 years	Total
Future minimum lease payments	1 138	4 636	12 911	18 685
Unpaid finance expense	(936)	(3 573)	(5 349)	(9 858)
Present value of minimum lease payments	202	1 063	7 562	8 827
Finance leases as a lessee	202	1 063	7 562	8 827
		4	0.510.35	
2017	up to 1 year	1 year to 5 years	over 5 years	Total
	-	· ·		<b>Total</b> 18 774
Future minimum lease payments	1 year	5 years	5 years	18 774
2017 Future minimum lease payments Unpaid finance expense Present value of minimum lease payments	<b>1 year</b> 856	<b>5 years</b> 5 277	<b>5 years</b> 12 641	

In 2018, no contingent rents were recognized in finance result (2017: HUF 0 million). The net carrying amount of the leased office (IT) equipment amounted to HUF 383 million at the end of 2018. The net carrying amount of the lands and buildings used by the reporting entity was HUF 2,382 million at the end of 2018 (2017: HUF 2,591 million). In case of building the contractual maturity is 25 years, with no residual value.

#### 16.2

#### 17 **Derivative financial liabilities**

		2018			2017	
	Cost	Fair value adjustment	Book value	Cost	Fair value adjustment	Book value
Derivative instruments by type						
FX-based derivative instruments	-	2 986	2 986	-	4 265	4 265
Index-based derivative instruments	-	1	1	-	-	-
Interest-based derivative instruments	-	28 063	28 063	-	38 846	38 846
Credit default swaps	-	132	132	-	-	-
Options	223	203	426	179	76	255
Total derivative instruments	223	31 385	31 608	179	43 187	43 366
Derivate financial liabilities	223	31 385	31 608	179	43 187	43 366

The derivative financial instruments disclosed in the table are measured at fair value through profit or loss.

#### 18 Derivative liabilities held for risk management

The Group used interest rate swaps designated as fair value hedges to hedge its exposure to changes in the fair value of certain loans and advances. Interest rate swaps were matched to specific loans.

As at the end of period the Group had no positive or negative fair value derivatives designated in a qualifying hedge relationship.

## Other derivatives held for risk management

The Group uses other derivatives, not designated in a qualifying hedge relationship, to manage its exposure to foreign currency, interest rate, equity market and credit risks. The instruments used include interest rate swaps, cross-currency interest rate swaps, forward contracts, and options.

#### 19 Other liabilities and provision

19.1		
	2018	2017
Accruals and other creditors	40 776	41 593
Corporate income tax payable	16	16
Other taxes payable	2 621	2 128
Provision for contingencies and commitments	5 028	6 116
Other liabilities and provisions	48 441	49 853

## Provision for contingencies and commitments

19.2 <sup>4</sup>		
	2018	2017
Balance at 1 January	5 001	7 120
Provisions made during the year	3 111	2 364
Provisions used during the year	(2 203)	(6)
Provisions reversed during the year	(1 530)	(3 279)
Unwinding of discount	3	-
Other movements	1	(83)
Balance at 31 December	4 383	6 116

Provisions recognized for different type of products are disclosed in Note 34.

## **Operating lease as a lessee**

The Group leases some of its branches in the form of operating lease. At 31 December 2018 and 2017, the total amount of future minimum lease payments under non-cancellable operating leases by relevant remaining period was the following:

2018	up to 1 year	1 year to 5 years	over 5 years	Total
Minimum lease payments	694	2 016	867	3 577
Non-cancellable operating leases	694	2 016	867	3 577
2017	up to 1 year	1 year to 5 years	over 5 years	Total
2017 Minimum lease payments	-			<b>Total</b> 5 533

In 2018, lease were recognised as an expense in the period amounted to HUF 1,392 million (2017: HUF 1,505 million). Furthermore no contingent rents (2017: HUF 0 million) and no sublease payments were recognised.

The leasing contracts remaining maturity ranges from 1 year to 10 years. Most of the leasing agreements are EUR based. Bank branches, warehouses and archives are operated in the leased property.

The contingent rents are yearly increased by inflation rates of Eurostat. Most of the leasing contracts were extend as a right of option.

19.3

<sup>&</sup>lt;sup>4</sup> Amended table!

#### 20 **Issued debt securities**

During the reporting period MKB issued bonds for support its business activity. The table below shows the new issuance, repayment and other changes during the year:

20.1 Interest	Balance at 1 January	Repurchased debt securities	Repaid debt securities	Revaluation result	Balance at 31 December
31 December 2018					
Fixed rate	1 276	300	(1711)	135	-
Structured	9 315	117	(4 735)	209	4 906
Accrued interest	33	-	-	-	68
Total	10 624	417	(6 446)	344	4 974
31 December 2017					
Fixed rate	1 646	82	(240)	(212)	1 276
Structured	11 209	(30)	(1 704)	(160)	9 315
Accrued interest	37	-	-	-	33
Total	12 892	52	(1 944)	(372)	10 624

The Group uses fair value option revaluation through profit or loss for structured bonds, as they are related to assets, which share the same risk that give rise to opposite changes in fair value. On 31 December 2018, the carrying amount of FVTPL own issued bonds amounted to HUF 4,974 million (2017: HUF 9,332 million).

#### 21 **Subordinated debt**

Subordinated debts are direct, unconditional and unsecured obligations of the Group, and are subordinated to the claims of the Group's depositors and other creditors.

21.1					
2018	Interest	Date of issue	Amount in original currency	Original currency	Carrying amount in million HUF
Subordinated debt Subordinated debt	Fixed rate Fixed rate	26.05.2017 19.03.2018	70 000 000 15 000 000	EUR EUR	23 061 4 941
Total			85 000 000	EUR	28 002
2017	Interest	Date of issue	Amount in original currency	Original currency	Carrying amount in million HUF
Subordinated debt	Fixed rate	26.05.2017	70 000 000	EUR	22 307
Total			70 000 000	EUR	22 307

1	1		1
1.			
_	-	٠	-

On 26 May 2017, MKB Bank Zrt. made a decision to issue subordinated bond in the amount of EUR 70 million with fixed rate interest. The final maturity is 14 June 2024. The bonds were sold to private stakeholders.

The amount of the subordinated debt increased by EUR 15 million to EUR 85 million related to new commitment in March 2018.

## 22 Share capital

The Bank's authorised, issued, called up and fully paid share capital comprises 100,000,000 (2017: 100,000,000) ordinary shares of HUF 1,000 (2017: HUF 1,000) each. All issued shares rank pari passu in the event of a winding up.

## 23 Reserves

## Share premium

Share premium comprises of premiums on share capital issuances.

## **Retained Earnings**

Retained earnings comprise the accumulated profit after taxes earned in the course of the operating life of an entity of the Group less any dividend payment. The Board of Directors of the Bank proposes to the Shareholders of the Bank to pay dividend in the amount of HUF 4,800 million (48 HUF/share).

## **General reserve**

According to the Act CCXXXVII of 2013 on Credit Institutions and Financial Enterprises (Banking Act), banks shall set aside as general reserve 10% of Profit after taxation. Dividends can be paid only after recognition of general reserve. This reserve can be utilized only for losses derived from ordinary activity. Credit institution can reclassify part or total of its retained earnings into general reserve. Supervisory authority can allow the entity not to set aside the amount calculated as above stated.

The Group discloses general reserve as part of retained earnings. In 2018, MKB recognized general reserve of HUF 6,624 million (2017: HUF 4,097 million).

## **Revaluation reserves**

Revaluation reserve of financial assets measured at FVTOCI includes the cumulative net change in the fair value until the derecognition.

The Group did not apply any reclassification adjustments relating to components of other comprehensive income. For financial instruments measured at fair value through other comprehensive income, the Group has recognized an impairment loss in accordance with IFRS 9, which is shown in the Revaluation reserve.

## 24 Non-controlling interest

For 31 December 2018 and for the year ended December 31, 2017 there are no material noncontrolling interests related to non-wholly owned subsidiaries of the Bank.

The Bank discloses also a Non-controlling interest of HUF 1,987 million (2017: HUF 5,550 million) related to the special purpose entity for the Employee Share Ownership Program (ESOP). This amount represents the contribution of the participating members. The decrease in the amount of the non-controlling interest is in connection with the financial fulfilment for the members of the ESOP.

## **25** Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

	2018			2017		
	Assets	Liabilities	Net	Assets	Liabilities	Net
Intangibles, property and equipment	205	538	(333)	-	515	(515
Investments in jointly controlled entities and associates	137	-	137	137		137
FVTOCI securities	1 273	33	1 240	891	112	779
Loans and advances to customers	690	94	596	690	122	568
Allowances for loan losses	77	688	(611)	67	668	(60)
Amounts due to customers	479	-	479	479	-	479
Issued debt securities	-	36	(36)	-	36	(36
Provision	351	-	351	300	-	300
Derivatives	122	6	116	122	6	116
Other items	73	44	29	264	44	220
Tax loss carry-forwards	3 104	-	3 104	1 820	-	1 820
Offsetting	(1 437)	(1 437)	-	(1 498)	(1 498)	
Assets from held for sale	40	-	40	40	-	40
Effect on implementation of IFRS	700	-	700	-	-	
t tax assets / (liabilities)	5 814	2	5 812	3 312	5	3 30'

## 26 Interest income

Interest income	57 806	56 245
Securities	19 004	17 969
Derivatives	8 059	6 844
Loans and advances to customers	30 136	30 986
Loans and advances to banks	60	46
Cash reserves	547	400
	2018	2017
26.1		

Included within various captions under interest income for the year ended 31 December 2018 is a total of HUF 2,329 million (2017: 974 million) accrued on impaired financial assets.

## 27 Interest expense

## 27.1

	2018	2017
Amounts due to other banks	738	583
Deposits from customers	2 330	3 320
Issued debt securities	8	232
Subordinated liabilities	1 166	595
Other fees and commisions similar to interest expenses	400	-
Derivatives	11 844	11 935
Interest expense	16 486	16 665

In 2018 the Csoport did not realise neither interest income nor expense from derivatives held in a qualifying fair value hedging relationship.

## 28 Net income from commissions and fees

28.1		
	2018	2017
Commission and fee income	35 489	37 997
Payment and account services	21 699	19 972
Credit related fees	1 980	1 793
Card services	2 539	2 678
Brokerage fees and other securities business	5 090	9 740
Other commission and fee income	4 181	3 814
Commission and fee expense	9 581	9 151
Payment and account services	2 694	2 586
Credit related fees	1 314	1 057
Card services	1 789	1 555
Brokerage fees and other securities business	1 456	1 380
Other commission and fee expense	2 328	2 573
Net income from commissions and fees	25 908	28 846

At the end of the reporting period brokerage fees do not include fees from trust management and other securities services.

## 29 Other operating income / (expense), net

29.1

	2018	2017
Net gain/(loss) on trading securities	3 965	2 215
Net gain/(loss) on the sale of securities	67	17 129
Net gain/(loss) on non-trading securities measured at FVTPL	(738)	-
Net gain/(loss) on trading derivative transactions	22 704	8 977
Fair Value results from FVTPL revaluation (FVO)	14	(124)
Expenses relating to bank levies	(2 073)	(2 101)
Transaction duty	(12 432)	(11 463)
Other taxes	(3 548)	(3 4 3 8)
Other operating income/(expense), net	(367)	(976)
Net gain/(loss) on investments in subsidiaries, jointly controlled		
entities and associates	(370)	-
Other operating income/expense	7 222	10 219

The result from fair value revaluation of structured bonds designated at fair value through profit or loss was HUF 14 million gain (2017: 152 million gain). No gain was recognized regarding long term deposits designated at fair value in 2018 (2017: 145 million gain).

The rate of special tax used by the entities in the group is also different depending on the tax base. This banking tax is shown under other expenses as it does not meet the criteria of current income tax.

Financial institutions operating on 1 January 2017 shall be liable to pay this tax in the whole amount also in 2017 according to the Act. The financial plans are calculated with remaining, but decreasing rate of banking tax. In the following years, instead of the 2009 annual accounts, as a rolling tax base, the total asset data from the previous second year shall be taken into account.

In 2017, the credit institutions providing also investment and supplementary services were levied an additional banking tax concerning these services.

In the case of positive profit before taxes, calculated without the special tax of financial organizations (banking tax), credit institutions are obliged to pay a special tax on these profits at a rate of 30 %, and this special tax is to be deducted from the banking tax up to its amount. This special tax is disclosed as, and together with, banking tax.

## **30** Net impairments / (reversal) and provisions for losses

30.1			
	Note	2018	2017
Net impairment loss / (reversal)			
Loans and advances to banks	8	4	1
Loans and advances to customers	11	116	9 775
Securities	10	(195)	-
Other assets	12	(33)	58
Realised loss on sale of loans		(175)	692
Provision on			
Guarantees and contingencies	34	(517)	(915)
Impairments and provisions for losses		(800)	9 611

## **31 Operating expenses**

2	1		1
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	2018	2017
General and administration expenses	5 634	6 176
Legal and advisory services	2 981	4 161
Wages and salaries	18 365	16 607
Termination benefits	3 121	1 260
Compulsory social security obligations	5 138	4 878
Occupancy costs	10 805	9 119
Marketing and public relations	1 105	1 093
Communication and data processing	5 715	5 391
Operating expenses	52 864	48 685

In 2018, the Group's average statistical employee number was 2,053 (2017: 2,031).

## 32 Income tax

## Income tax expense recognized in the Statement of Comprehensive Income

32.1		
	2018	2017
Current tax expense	1 608	1 633
Hungarian corporation tax charge - on current year profit	1 608	1 633
Deferred tax (income) / expense	(2 043)	(96)
Income tax (income) / expense	(435)	1 537

Both in the previous period and in 2017 9% income tax rate was applied on taxable profit in Hungary. Due to this, 9% current income tax rate and 9% deferred tax rate applied based on the available future plans.

## Reconciliation of effective tax rate

	20	2018		017
	%	HUF million	%	HUF million
Profit before income tax		24 697		20 738
Income tax using the domestic corporation tax rate	9,00%	2 223	10,00%	2 074
Effect of tax rates in foreign jurisdictions	0,11%	26	0,00%	-
Movement of unrecognized temporary differences	-0,02%	(6)	-0,70%	(145)
Unrecognized tax losses for the reporting period	0,00%	-	0,61%	127
Tax Losses expiring in current year	-0,06%	(16)	0,01%	1
Non-deductible expenses	0,55%	135	0,79%	163
Tax exempt income	-3,78%	(933)	-3,25%	(675)
Re-assessment of unrecognised tax losses carryforwards	-4,50%	(1 111)	0,00%	-
Effect of transition	-2,83%	(700)	0,00%	-
Other tax effects	-0,21%	(53)	-0,04%	(8)
Income tax	-1.74%	(435)	7.42%	1 537

The Group used a prudent approach concerning tax losses. Workout companies were not allowed to recognize any deferred tax assets above the limit of deferred tax liability in their books and the relating tax income and other companies used their available plan figures for calculation the upper limit. In 2011 legal base of tax loss changed and due to this fact, tax losses can be used at maximum the 50% of the tax base in the future. Based on this calculation, deferred tax asset on balance sheet items and on tax loss carry forwards totalled at HUF 7,253 million (2017: 4,811 million) before offsetting (see Table 32.4).

On 31 December 2018, the Group had unused tax losses amounting to HUF 364,007 million (2017: HUF 363,817 million) with the following maturity:

32.3		
	2018	2017
Maturity between 1 and 5 years Mature between 5 and 10 years	65 577 298 430	66 073 297 744
Tax loss carryforwards	2,0,000	363 817

The Group has HUF 329,518 million (2017: HUF 345,372 million) tax losses carried forward, on which no deferred tax asset was recognised.

In 2015, the rules of utilization of tax losses carried forward have changed in Hungary: tax losses arising in 2015 and in following years, can be utilized solely in the next five years after the tax year in which it was generated. Tax losses generated before 2015 can be utilized until 2030.

In 2018, the Group booked HUF 349 million deferred tax asset (2017: HUF 112 million deferred tax liability) directly against equity relating to FVTOCI securities' revaluation.

## The following table presents the main factors of change in deferred tax:

2018				
P/L-effective and neutral effects on deferred tax assets (DTA) and deferred tax liabilities (DTL)	Opening balance DTA/DTL	P/L- effective movement of DTA/DTL	P/L- neutral movement of DTA/DTL	Closing balance DTA/DTL
Deferred Tax Assets - due to taxable temporary differences				
Assets				
Loans and advances to bank, Loans and advances to customers	689	-	-	689
Provision for losses on loans and advances	67	11	-	78
Financial assets measured at FVTPL	122	-	-	122
Securities	1 028	-	382	1 410
Property, plant and equipment and investment property	1	2	-	2
Intangible Assets	210	(6)	-	204
Non-current assets as held for sale	40	-	-	40
Other Assets	54	19	-	73
Liabilities				
Amounts due to other banks, Deposits and current accounts	480	-	-	480
Provisions	300	50	-	350
Deferred Tax Assets - due to tax losses (total)	1 820	1 284	-	3 104
Deferred Tax Assets - Tax Credits	-	700	-	700
Subtotal DTA before netting	4 811	2 060	382	7 253
Deferred Tax Liabilities - due to taxable temporary differences				
Assets				
Loans and advances to bank, Loans and advances to customers, Receivables held				
for trading	(121)	26	-	(95
Provision for losses on loans and advances	(668)	(20)		(688
Securities	-	-	80	80
Property, plant and equipment and investment property	(515)	(23)		(538
Other Assets	(16)	-	-	(16
Liabilities				
		-	-	(37
	(37)			
Derivative financial liabilities	(6)	-	-	
Derivative financial liabilities	. ,	-	-	
Derivative financial liabilities Other liabilities Subtotal DTL before netting	(6)	(17)		(27
Derivative financial liabilities Other liabilities	(6) (27)	(17)	80	(27)
Derivative financial liabilities Other liabilities Subtotal DTL before netting	(6) (27) (1 390)			(27) (1 327) (6
Derivative financial liabilities Other liabilities Subtotal DTL before netting Netting of short-term DTA Netting of short-term/DTL	(6) (27) (1 390) (6)			(27)
Derivative financial liabilities Other liabilities Subtotal DTL before netting Netting of short-term DTA Netting of short-term/DTL	(6) (27) (1 390) (6) 6	-	-	(27) (1 327) (6) (7 247)
Derivative financial liabilities Other liabilities Subtotal DTL before netting Netting of short-term DTA Netting of short-term /DTL Subtotal DTA after netting of balance sheet positions Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)	(6) (27) (1 390) (6) 6 4 805	2 060	382	(27 (1 327 (6 (6 (7 247 (1 493
Derivative financial liabilities Other liabilities Subtotal DTL before netting Netting of short-term DTA Netting of short-term /DTL Subtotal DTA after netting of balance sheet positions Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)	(6) (27) (1 390) (6) 6 4 805 (1 493)	2 060	382	(27 (1 327 (6 (7 247 (1 493 (1 321
Netting of short-term/DTL           Subtotal DTA after netting of balance sheet positions           Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)           Subtotal DTL after netting of balance sheet positions	(6) (27) (1 390) (6) 6 4 805 (1 493) (1 384)	2 060 	382	(6 (27) (1 327) (6 6 7 247 (1 493) (1 321) 1 379 5 754

Deferred tax assets (DTA) and defored tax liabilities (DTL)       balance DTA/DTL       movement of       balance OTA/DTL         Deferred Tax Assets - due to taxable temporary differences Assets       -       -       -         Loans and advances to bank, Loans and advances to customers       656       33       0         Provision for losses on loans and advances       68       (1)       -       -         Financial assets measured at VTPL       161       (39)       -       1         Securitis       118       913       (3)       11         Poperty, plant and equipment and investment property       11       -       -       -         Other Assets       181       29       -       -       -         Non-current assets or disposal groups as held for Sale and assets from discontinued operations       -       40       -         Amounts due to other banks, Deposits and current accounts       468       12       -       -         Ibilities       1       (1)       -       -       1       1         Deferred Tax Assets - due to tax losses (total)       3 191       (1 371)       -       1         Subtoal DTA before netting       5 108       (294)       (3)       48         Deferred Tax Assets - due to tax losses (t	2017				
Assets         656         33         0           Drowision for bases on loans and advances         68         (1)         -           Financial assets measured at FVTPL         161         (39)         -         1           Securities         118         913         (3)         1         0           Securities         181         29         -         -         -           Intangible Assets         181         29         -         -         -           Non-current assets or disposal groups as held for Sale and assets from discontinued operations         -         40         -         -           Other Assets         50         4         -         -         -         -           Habilities         -         101         -         -         -         -         -           Amounts due to other banks, Deposits and current accounts         468         12         -<		balance	effective movement of	neutral movement of	Closing balance DTA/DTL
Loans and advances to bank, Loans and advances to customers         656         33         0           Provision for losses on loans and advances         68         (1)         -           Financial assets measured at FVTPL         161         (39)         -           Securities         118         913         (3)         1           Property, plant and equipment and investment property         1         -         -           Intangible Assets         181         29         -         2           Non-current assets or disposal groups as held for Sale and assets from discontinued operations         -         40         -           Other Assets         50         4         -         -           Amounts due to other banks, Deposits and current accounts         468         12         -         -           Amounts due to other banks, Deposits and current accounts         468         12         -         -           Amounts due to other banks, Deposits and current accounts         468         12         -         -           Deferred Tax Liabilities         1         (1)         -         -         -           Deferred Tax Liabilities         due to taxable temporary differences         -         -         -           Subtotal DTA before ne	Deferred Tax Assets - due to taxable temporary differences				
Provision for losses on loans and advances       68       (1)       -         Financial assets measured at FVTPL       161       (39)       -       1         Securities       118       913       (3)       1         Property, plant and equipment and investment property       1       -       -         Intangible Assets       181       29       -       -         Non-current assets or disposal groups as held for Sale and assets from       -       40       -         discontinued operations       -       40       -       -         Liabilities       -       -       40       -       -         Amounts due to other banks, Deposits and current accounts       468       12       -       -         Provisions       213       87       -       -       -         Subtotal DTA before netting       5       108       (294)       (3)       4       8         Deferred Tax Liabilities - due to taxable temporary differences       Sasets       -<	Assets				
Financial assets measured at FVTPL       161       (39)       -       1         Securities       118       913       (3)       1         Property, Plant and equipment and investment property       1       -       -         Intangible Assets       181       29       -       2         Non-current assets or disposal groups as held for Sale and assets from       -       400       -         discontinued operations       -       400       -       -         Dther Assets       50       4       -       -         Liabilities       -       1       (1)       -       -         Cher Fashähities       1       (1)       -       -       -       -         Other Assets - due to tax losses (total)       3 191       (1 371)       -       1 8       -         Subtotal DTA before netting       5 108       (294)       (3)       4 8       -         Provision for bases on loans and advances to customers, Receivables held for Sale on loans and advances       (629)       (39)       -       (10)         Securities       (150)       29       -       (11)       -       -       -         Provision for bases on loans and advances       (629)       (39)<	Loans and advances to bank, Loans and advances to customers		33	0	689
Securities       118       913       (3)       1         Property, plant and equipment and investment property       1       -       -         Intangible Assets       181       29       -       2         Non-current assets or disposal groups as held for Sale and assets from       -       40       -         discontinued operations       -       40       -       -         Other Assets       50       4       -       -         Habilities       -       40       -       -         Amounts due to other banks, Deposits and current accounts       468       12       -       -         Provisions       213       87       -	Provision for losses on loans and advances	68	(1)	-	67
Property, plant and equipment and investment property       1       -       -         Intangible Assets       181       29       -       -         Non-current assets or disposal groups as held for Sale and assets from       -       40       -         Other Assets       50       4       -       -         Imagible Assets       50       4       -       -         Cher Assets       50       4       -       -         Imagible Assets       50       4       -       -         Cher Assets       50       4       -       -       -         Provisions       213       87       -       22       -	Financial assets measured at FVTPL	161	(39)	-	122
Intangible Assets       181       29       -       2         Non-current assets or disposal groups as held for Sale and assets from discontinued operations       -       40       -         Other Assets       50       4       -       40       -         Liabilities       50       4       -       40       -         Amounts due to other banks, Deposits and current accounts       468       12       -       44         Provisions       213       87       -       32       64       -       40       -       40       -       44       -       44       -       46       12       -       44       -       46       10       -       10       1       -       10       -       10       -       45       50       4       -       46       10       -       46       10       -       46       10       -       46       10       -       46       10       -       46       10       10       -       46       3191       (1371)       -       16       48       5       5       48       5       48       5       5       5       3191       -       10       -       46       <	Securities	118	913	(3)	1 028
Non-current assets or disposal groups as held for Sale and assets from       -       40       -         Other Assets       50       4       -         Liabilities       -       468       12       -       46         Amounts due to other banks, Deposits and current accounts       213       87       -       23         Other liabilities       1       (1)       -       16         Deferred Tax Assets - due to tax losses (total)       3 191       (1 371)       -       16         Subtotal DTA before netting       5 108       (294)       (3)       4 8         Deferred Tax Liabilities - due to taxable temporary differences       - </td <td>Property, plant and equipment and investment property</td> <td>1</td> <td>-</td> <td>-</td> <td>1</td>	Property, plant and equipment and investment property	1	-	-	1
discontinued operations       -       40       -         Other Assets       50       4       -         Liabilities       Amounts due to other banks, Deposits and current accounts       468       12       -       42         Provisions       213       87       -       52       4       -       50       4       -         Deferred Tax Assets       213       87       -       52       4       -       50       4       -       50       4       -       40	Intangible Assets	181	29	-	210
Other Assets         50         4         -           Liabilities         Amounts due to other banks, Deposits and current accounts         468         12         -         4           Provisions         213         87         -         2         3         7         -         2           Other liabilities         1         (1)         -         1         1         -         1					
Liabilities         Amounts due to other banks, Deposits and current accounts       468       12       -	•	-		-	40
Anounts due to other banks, Deposits and current accounts       468       12       -       448         Provisions       213       87       -       35         Other liabilities       1       (1)       -       35         Deferred Tax Assets - due to tax losses (total)       3 191       (1 371)       -       1 8         Subtotal DTA before netting       5 108       (294)       (3)       4 8         Deferred Tax Liabilities - due to taxable temporary differences       3       3       9       -       (1)         Lanan and advances to bank, Loans and advances to customers, Receivables held for trading       (150)       29       -       (2)         Provision for losses on loans and advances       (629)       (39)       -       (2)       -       (2)         Securities       (189)       189       -       -       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)       -       (2)	Other Assets	50	4	-	54
Provisions       213       87       -       3         Other liabilities       1       (1)       -       1         Deferred Tax Assets - due to tax losses (total)       3 191       (1 371)       -       1         Subtotal DTA before netting       5 108       (294)       (3)       4 8         Deferred Tax Liabilities - due to taxable temporary differences       -       -       (1)       -       1         Subtotal DTA before netting       5 108       (294)       (3)       4 8         Deferred Tax Liabilities - due to taxable temporary differences       -       -       (1)       -       (1)         Provision for losses on loans and advances       (629)       (39)       -       (1)       -       (2)         Property, plant and equipment and investment property       (495)       (20)       -       (2)       -       (2)         Other Assets       (17)       1       -					
Other liabilities       1       (1)       -         Deferred Tax Assets - due to tax losses (total)       3 191       (1 371)       -       1 8         Subtotal DTA before netting       5 108       (294)       (3)       4 8         Deferred Tax Liabilities - due to taxable temporary differences       Sasets       -	· •			-	480
Deferred Tax Assets - due to tax losses (total)3 191(1 371)-1 for the form of the form				-	300
Subtotal DTA before netting       5 108       (294)       (3)       4 8         Deferred Tax Liabilities - due to taxable temporary differences       Assets       (150)       29       -       (160)         Loans and advances to bank, Loans and advances to customers, Receivables held for trading       (150)       29       -       (170)         Provision for losses on loans and advances       (629)       (39)       -       (160)         Securities       (189)       189       -       (170)       1       -         Property, plant and equipment and investment property       (495)       (20)       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -       (170)       1       -		-	. ,		-
Deferred Tax Liabilities - due to taxable temporary differences         Assets         Loans and advances to bank, Loans and advances to customers, Receivables held         for trading       (150)       29       -       (1         Provision for losses on loans and advances       (629)       (39)       -       (6         Securities       (189)       189       -       (189)       189       -         Property, plant and equipment and investment property       (495)       (20)       -       (2         Other Assets       (17)       1       -       (17)       1       -         Liabilities       Issued debt securities       (9)       (28)       -       (17)       0         Derivative financial liabilities       (50)       44       -       -       (27)       -       0         Subtotal DTL before netting       (1 783)       393       -       (1 3       -       -       0       -       -       0       -       -       0       -       -       0       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	Deferred Tax Assets - due to tax losses (total)	3 191	(1 371)	-	1 820
Assets       150       29       -       (1)         Provision for losses on loans and advances       (629)       (39)       -       (6)         Securities       (189)       189       -       (7)         Property, plant and equipment and investment property       (495)       (20)       -       (5)         Other Assets       (17)       1       -       (6)         Liabilities       1       -       (7)       -       (7)         Issued debt securities       (9)       (28)       -       (7)       -       (7)         Derivative financial liabilities       (50)       44       -       -       -       (27)       -       (1)         Subtotal DTL before netting       (1 783)       393       -       (1 3)       -	Subtotal DTA before netting	5 108	(294)	(3)	4 811
Loans and advances to bank, Loans and advances to customers, Receivables held       (150)       29       -       (1)         for trading       (150)       29       -       (1)         Provision for losses on loans and advances       (629)       (39)       -       (6)         Securities       (189)       189       -       (6)         Property, plant and equipment and investment property       (495)       (20)       -       (6)         Other Assets       (17)       1       -       (7)       1       -       (7)         Liabilities       Issued debt securities       (9)       (28)       -       (7)       0       (8)       (9)       (28)       -       (7)       0         Derivative financial liabilities       (50)       44       -       (7)       -       (7)       0 </td <td>Deferred Tax Liabilities - due to taxable temporary differences</td> <td></td> <td></td> <td></td> <td></td>	Deferred Tax Liabilities - due to taxable temporary differences				
for trading       (150)       29       -       (1         Provision for losses on loans and advances       (629)       (39)       -       (6         Securities       (189)       189       -       (6         Property, plant and equipment and investment property       (495)       (20)       -       (5         Other Assets       (17)       1       -       (6         Liabilities       (17)       1       -       (17         Issued debt securities       (9)       (28)       -       (17         Derivative financial liabilities       (50)       44       -       -         Provisions       (244)       244       -       -       -       -         Other liabilities       -       (50)       44       -	Assets				
Provision for losses on loans and advances       (629)       (39)       -       (629)         Securities       (189)       189       -       (50)         Property, plant and equipment and investment property       (495)       (20)       -       (50)         Other Assets       (17)       1       -       (629)       (17)       1       -       (629)         Liabilities       (177)       1       -       (17)       1       -					
Securities       (189)       189       -         Property, plant and equipment and investment property       (495)       (20)       -       (5         Other Assets       (17)       1       -       (5         Liabilities       (17)       1       -       (6         Issued debt securities       (9)       (28)       -       (6         Derivative financial liabilities       (50)       44       -         Provisions       (244)       244       -         Other liabilities       -       (27)       -       (1         Subtotal DTL before netting       (1 783)       393       -       (1 3         Netting of short-term/DTA       (50)       44       -       -         Subtotal DTL before netting       (1 783)       393       -       (1 3         Netting of short-term/DTA       (50)       44       -       -         Subtotal DTA after netting of balance sheet positions       5 058       (250)       (3)       4 8         Netting of p/L-effective DTA with p/Leffective DTL (per earning reserves)       (1 733)       349       -       (1 4         Subtotal DTL after netting of balance sheet positions       (1 733)       349       -       (1 3	6	· · · ·		-	(121)
Property, plant and equipment and investment property       (495)       (20)       -       (5)         Other Assets       (17)       1       -       (5)         Liabilities       Issued debt securities       (9)       (28)       -       (6)         Derivative financial liabilities       (50)       44       -       -       (27)       -       (17)         Provisions       (244)       244       -       -       (27)       -       (17)         Subtotal DTL before netting       (1783)       393       -       (13)         Netting of short-term DTA       (50)       44       -         Netting of short-term/DTL       50       (44)       -         Subtotal DTL after netting of balance sheet positions       5 058       (250)       (3)       4 8         Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)       (1 733)       349       -       (1 4         Subtotal DTL after netting of balance sheet positions       (1 733)       349       -       (1 4         Subtotal DTL after netting of balance sheet positions       (1 733)       349       -       (1 4         Subtotal DTL after netting completely with DTL       3 320       (5)       (3)       3 3		. ,	( )	-	(668)
Other Assets       (17)       1       -       1         Liabilities       Issued debt securities       (9)       (28)       -       1         Derivative financial liabilities       (50)       44       -       1       -       1         Provisions       (244)       244       -       -       1       -       1       -       1       -       1       -       1       -       1       -       1       -       1       -       1       -       1       -       1       -       1       -       1       1       -       1       1       -       1       1       -       1       1       -       1       1       -       1       1       -       1       1       -       1       1       -       1       1       1       -       1 <td></td> <td>· · · ·</td> <td></td> <td>-</td> <td>-</td>		· · · ·		-	-
Liabilities(9)(28)-Issued debt securities(9)(28)-Derivative financial liabilities(50)44-Provisions(244)244-Other liabilities-(27)-Subtotal DTL before netting(1 783)393-Netting of short-term DTA(50)44-Netting of short-term /DTL50(44)-Subtotal DTA after netting of balance sheet positions5 058(250)(3)4 8Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)(1 733)349-(1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3		. ,	. ,	-	(515)
Issued debt securities       (9)       (28)       -       -         Derivative financial liabilities       (50)       44       -         Provisions       (244)       244       -         Other liabilities       -       (27)       -         Subtotal DTL before netting       (1 783)       393       -       (1 3         Netting of short-term DTA       (50)       44       -         Netting of short-term/DTL       50       (44)       -         Subtotal DTA after netting of balance sheet positions       5 058       (250)       (3)       48         Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)       (1 733)       349       -       (1 3         Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)       1 727       (348)       -       1 3         Subtotal DTA after netting completely with DTL       3 320       (5)       (3)       3 3	Other Assets	(17)	1	-	(16)
Derivative financial liabilities(50)44-Provisions(244)244-Other liabilities-(27)-Subtotal DTL before netting(1 783)393-(1 3Netting of short-term DTA(50)44-Netting of short-term/DTL50(44)-Subtotal DTA after netting of balance sheet positions5 058(250)(3)4 8Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)(1 733)349-(1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3					
Provisions(244)244-Other liabilities-(27)-(13)Subtotal DTL before netting(1783)393-(13)Netting of short-term DTA(50)44-Netting of short-term /DTL50(44)-Subtotal DTA after netting of balance sheet positions5 058(250)(3)48Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)(1 738)245-(1 4Subtotal DTL after netting of balance sheet positions(1 733)349-(1 3)Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3		( )	. ,	-	(37)
Other liabilities-(27)-Subtotal DTL before netting(1 783)393-(1 3Netting of short-term DTA(50)44-Netting of short-term /DTL50(44)-Subtotal DTA after netting of balance sheet positions5 058(250)(3)4 8Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)(1 738)245-(1 4Subtotal DTL after netting of balance sheet positions(1 733)349-(1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3		. ,		-	(6)
Subtotal DTL before netting       (1 783)       393       -       (1 3         Netting of short-term DTA       (50)       44       -         Netting of short-term /DTL       50       (44)       -         Subtotal DTA after netting of balance sheet positions       5 058       (250)       (3)       4 8         Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)       (1 738)       245       -       (1 4         Subtotal DTL after netting of balance sheet positions       (1 733)       349       -       (1 3         Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)       1 727       (348)       -       1 3         Subtotal DTA after netting completely with DTL       3 320       (5)       (3)       3 3		(244)	244	-	-
Netting of short-term DTA(50)44-Netting of short-term /DTL50(44)-Subtotal DTA after netting of balance sheet positions5 058(250)(3)4 8Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)(1 738)245-(1 4Subtotal DTL after netting of balance sheet positions(1 733)349-(1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3	Other liabilities	-	(27)	-	(27)
Netting of short-term/DTL50(44)-Subtotal DTA after netting of balance sheet positions5 058(250)(3)4 8Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)(1 738)245-(1 4Subtotal DTL after netting of balance sheet positions(1 733)349-(1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3	Subtotal DTL before netting	(1 783)	393	-	(1 390)
Subtotal DTA after netting of balance sheet positions5 058(250)(3)4 8Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)(1 738)245-(1 4Subtotal DTL after netting of balance sheet positions(1 733)349-(1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3	Netting of short-term DTA	(50)	44	-	(6)
Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)(1 738)245-(1 4Subtotal DTL after netting of balance sheet positions(1 733)349-(1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3	Netting of short-term/DTL	50	(44)		6
Subtotal DTL after netting of balance sheet positions(1 733)349-(1 3Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3	Subtotal DTA after netting of balance sheet positions	5 0 5 8	(250)	(3)	4 805
Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3	Netting of p/l-effective DTA with p/l-effective DTL (per earning reserves)	(1 738)	245	-	(1 493)
Netting of p/l-effective DTL with p/l-effective DTA (per earning reserves)1 727(348)-1 3Subtotal DTA after netting completely with DTL3 320(5)(3)3 3	Subtotal DTL after netting of balance sheet positions	(1 733)	349	-	(1 384)
Subtotal DTA after netting completely with DTL3 320(5)(3)3 3	<u> </u>		(348)	-	1 379
			× /	(3)	3 312
Subtotal DTL after netting completely with DTA (6) 1 -				· · · · ·	(5)

## **33** Earnings per share

The calculation of basic earnings per share on 31 December 2018 based on the net income attributable to ordinary shareholders of HUF 25,132 million (2017: HUF 19,202 million) and a weighted average number of ordinary shares outstanding of 94,621 thousands (2017: 85,000 thousands).

## **Basic value**

### 31 December 2018

	Net income available to ordinary shareholders	HUF 25,132 million		
Earnings per	(in HUF million)			
Ordinary Share (in HUF)	Average number of ordinary		=	HUF 266
	shares outstanding (thousands)	94,621 thousands		

### 31 December 2017

	Net income available to	HUF 19,202 million	
Earnings per	ordinary shareholders	1101° 19,202 minion	
Ordinary Share	(in HUF million)	$=$ $\longrightarrow$ $=$ HUF 226	
(in HUF)	A verage number of ordinary	= HOF 220	
	shares outstanding	85,000 thousands	
	(thousands)	05,000 mousands	

The calculation of fully diluted earnings per share was based on the profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding after any adjustment for the effects of all dilutive potential ordinary shares. From the end of 2018 there was a dilution effect because the vesting conditions are valid; 2,626 thousands (on 31 December 2017 2,501 thousands) number of shares were equity-settled as share-based compensation.

## **Diluted value**

#### 31 December 2018

Diluted Earnings	Net income available to ordinary shareholders (in HUF million)	HUF 25,132 million		11112 250
per Share (in HUF)	= Average number of ordinary shares outstanding taking into account the dilution factors (thousands)	= 97,247 thousands	=	HUF 258

#### 31 December 2017

Diluted Earnings	Net income available to ordinary shareholders	HUF 19,202 million
per Share	_ (in HUF million)	= ————————————————————————————————————
(in HUF)	Average number of ordinary	- 1101 219
	shares outstanding taking	87,501 thousands
	into account the dilution	87,301 tilousailus
	factors (thousands)	

# 34 Contingencies and commitments

34.1		G				74.0.05	<b>N</b> T (	
2018		Gross		Provision		IAS 37	Net	
Contingencies			Stage 1	Stage 2	Stage 3			
Coningencies								
Guarantees and similar obligations		147 627	(109)	(285)	(70)	-	147 163	
Obligations from letters of credit and other short term	trade							
related items		4 625	(10)	-	-	-	4 615	
Other contingent liablities (including litigation)		24 075	-	-	(220)	(3 331)	20 524	
Total contingencies		176 327	(119)	(285)	(290)	(3 331)	172 302	
Commitments Undrawn commitments to extend credit		251 299	(361)	(149)	(140)	-	250 649	
Total commitments		251 299	(361)	(149)	(140)	-	250 649	
2017	Gross amount	Provision	Net amount					
Contingencies								
Guarantees and similar obligations Obligations from letters of credit and other	145 388	(1 676)	) 143 712	2				

Total commitments	300 005	(1 033)	298 972
Undrawn commitments to extend credit	300 005	(1 033)	298 972
Commitments			
Total contingencies	257 867	(5 083)	252 784
Other contingent liablities (including litigation)	98 598	(3 385)	95 213
short term trade related items	13 881	(22)	13 859

Concerning contingencies and commitments net amounts are disclosed in the table.

# 35 Use of estimates and judgements

Management discusses with the Group Supervisory Board the development, selection and disclosure of the Group's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see Note 6).

#### Key sources of estimation uncertainty

#### Allowances for credit losses

Assets accounted for at amortised cost are evaluated for impairment on a basis described in accounting policy (see Note 4).

The specific counterparty component of the total allowances for impairment applies to financial assets evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about a counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of loans and advances with similar credit risk characteristics when there is objective evidence to suggest that they contain impaired loans and advances but the individual impaired items cannot yet be identified. In assessing the need for collective loss allowances, management considers factors such as credit quality, portfolio size, concentrations and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on the estimates of future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

Uncertain or unanticipated future events could result in material adjustments to provisions or additional provisions. The accounting values determined are not fair values or market prices that might be determined if the underlying assets are sold to a third party.

#### Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. See also "Valuation of financial instruments" below.

## Critical accounting judgements in applying the Group's accounting policies

Critical accounting judgements made in applying the Group's accounting policies include:

## Valuation of financial instruments

The Group's accounting policy on fair value measurements is discussed under Note 4.

The Group measures fair values using the following hierarchy of methods:

- Level 1: Quoted market price in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs could have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using valuation techniques. Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, Black-Scholes and polynomial option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations.

Counterparty risk (CVA) and own credit risk (DVA) is also taken into account by calculation of fair value of derivative transactions except of the followings:

- 1. Netting of NPVs to counterparty level is allowed only in case of International Swaps and Derivatives Association (ISDA) agreement is available.
- 2. If the partners have Credit Support Annex (CSA) for the derivative then both CVA and DVA are 0.
- 3. If the contract covered by collateral then CVA=0.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the end of the reporting period that would have been determined by market participants acting at arm's length.

The Group uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like interest rate and currency swaps that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over the counter derivatives like interest rate swaps. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

For more complex instruments, the Group uses proprietary valuation models, which usually are developed from recognised valuation models. Some or all of the significant inputs into

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these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Example of instruments involving significant unobservable inputs includes certain over the counter structured derivatives and certain loans and securities for which there is no active market. Valuation models that employ significant unobservable inputs require a higher degree of management judgement and estimation in determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued, determination of probability of counterparty default and prepayments and selection of appropriate discount rates.

The table below analyses financial instruments carried at fair value, by valuation method:

	Note	Quoted market prices in active markets	Valuation techniques - observable inputs	Valuation techniques - significant unobservable inputs	Total
31 December 2018					
Derivative financial assets	9	-	17 914	-	17 91
Securities	10	184 947	176 805	-	361 75
Loans and advances to customers	11	-	-	7 898	7 89
Derivate financial liabilities	17	-	31 608	-	31 60
Issued debt securities	20	-	4 974	-	4 97
Total		184 947	231 301	7 898	424 14
31 December 2017					
Financial assets measured at FVTPL	9, 10	242	72 077	-	72 31
Investments in securities	10	112 615	230 778	-	343 39
Deposit and current accounts	16	-	1 658	-	1 65
Financial liabilities measured at FVTPL	17	-	43 366	-	43 36
Issued debt securities	20	-	9 332	-	9 33
Total		112 857	357 211	-	470 06

The determination of fair value level and the transfers between levels are in line with accounting policy (see Note 4). There were no transfers between fair value levels in the reporting period ended on 31 December 2018.

There is no active quotation of Discount government bonds when they reach within 3-month maturity. For discount government bonds within the maturity of 3 months, the Group is using yield-curve valuation technique. The inputs of the yield-curve are the relevant active market prices, consequently it is considered as Level 2 valuation.

As part of its trading activities the Group enters into OTC structured derivatives, primarily options indexed to equity prices, foreign exchange rates and interest rates, with customers and other banks. Some of these instruments are valued using models with significant unobservable inputs, principally expected long-term volatilities and expected correlations between different asset prices or foreign currency exchange rates. These inputs are estimated based on extrapolation from observable shorter-term volatilities, recent transaction prices, quotes from other market participants and historical data.

In determining fair values, the Group does not use averages of reasonably possible alternative inputs as averages may not represent a price at which a transaction would take place between market participants on the measurement date. When alternative assumptions are available within a wide range, judgements exercised in selecting the most appropriate point in the range include evaluation of the quality of the sources of inputs (for example, the experience and expertise of

the brokers providing different quotes within a range, giving greater weight to a quote from the original broker of the instrument who has the most detailed information about the instrument) and the availability of corroborating evidence in respect of some inputs within the range.

35.2	Note	Interest	Foreign exchange rate	Other
31 December 2018				
Derivative financial assets	9	3 111	13 179	43
Securities	11	357 230	3 156	225
Loans and advances to customers	10	7 898	318	-
Derivative financial liabilities	17	28 063	2 986	560
Issued debt securities	20	4 974	-	4 974
Total		401 276	19 639	5 802
31 December 2017				
Financial assets measured at FVTPL	9, 10	69 480	3 450	71
Investments in securities	10	342 692	58 190	702
Deposit and current accounts	16	1 658	-	1 658
Financial liabilities measured at FVTPL	17	39 003	4 517	4
Issued debt securities	20	9 332	3 050	9 332
Total		462 165	69 207	11 767

Nature and extent of exposure to risks arising from financial instruments:

The table above presents the major risks and the amounts of fair value of financial instruments. Each financial instrument is reported at fair value and categorized based on all the risk factors which they are exposed to. Most type of financial instruments are exposed to more than one risk, therefore fair values of those instruments are included in all relevant columns, resulting that the sum of total exposures by line may not be equal to the relevant lines in the SFP.

# **36** Accounting classifications and fair values

The estimated fair values disclosed below are designated to approximate values at which these instruments could be exchanged in an arm's length transaction. However, many of the financial instruments have no active market and therefore, fair values are based on estimates using net present value and other valuation techniques (see Note 4, and Note 35), which are significantly affected by the assumptions used on the amount and timing of the estimated future cash flows and discount rates. In many cases, it would not be possible to realise immediately the estimated fair values given the size of the portfolios measured.

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

36.1

2018		Note	Fair value through profit or loss	Amortised cost	Fair value through othe comprehensi income	carryin	g Fa	ir value
Financial assets								
Cash reserves		7	-	19 240		- 192	240	19 240
Loans and advances to banks		8	-	63 610		- 63 6	510	62 534
Derivative financial assets		9	17 914	-		- 179	014	17 914
Securities		10	61 478	411 277	300 2			769 384
Loans and advances to customers		11	7 898	887 305	500 2	- 895 2		888 633
Total			87 290	1 381 432	300 2'	74 17689	96	1 757 705
Financial liabilities								
Amounts due to other banks		15	-	214 340		- 214 3	340	214 340
Deposits and current accounts		16	-	1 372 046		- 1 372 0	)46	1 372 046
Derivate financial liabilities		17	31 608	-		- 31 6	608	31 608
Issued debt securities		20	4 974	-		- 49	74	4 974
Subordinated debt		21	-	28 002		- 28 0	002	28 002
Total			36 582	1 614 388		- 1 650 9	70	1 650 970
		Fair value						
2017	Note	through profit or loss	Loans and receivables	Available- for-sale		ther sed cost carry	Total ring amount	Fair value
Financial assets								
Cash reserves	7	-	-	-	-	31 599	31 599	31 59
Loans and advances to banks	8	-	78 017	-	-	-	78 017	81 87
Measured at amortised cost		-	10 011	-	-	-	78 017	81 87
Financial assets measured at FVTPL	9,10	72 319	-	-	-	-	72 319	72 31
Investments in securities	10	-	-	343 393	559 319	-	902 712	907 71
Loans and advances to customers	11	-	858 592 858 592	-	-	-	858 592 858 592	839 36 839 36
Measured at amortised cost		-	858 592	-	-	-		X 34

Measured at amortised cost		-	858 592	-	-	-	858 592	839 364
Total		72 319	936 609	343 393	559 319	31 599	1 943 239	1 932 872
Financial liabilities								
Amounts due to other banks	15	-	-	-	-	239 312	239 312	251 877
Deposits and current accounts	16	1 658	-	-	-	1 537 482	1 539 140	1 544 009
Measured at fair value		1 658	-	-	-	-	1 658	1 658
Measured at amortised cost		-	-	-	-	1 537 482	1 537 482	1 542 351
Financial liabilities measured at FVTPL	17	43 366	-	-	-	-	43 366	43 366
Issued debt securities	20	9 332	-	-	-	1 292	10 624	11 139
Measured at fair value		9 332	-	-	-	-	9 332	9 332
Measured at amortised cost		-	-	-	-	1 292	1 292	1 807
Subordinated debt	21	-	-	-	-	22 307	22 307	29 297
Total		54 356	-	-	-	1 800 393	1 854 749	1 879 688

The methods and the assumptions applied in determining fair values of financial instruments when a valuation technique is used were as follows:

## Cash reserves

Due to the short term nature, the carrying amount of Cash reserves is a reasonable approximation of their fair value.

## Financial assets measured at FVTPL

Fair values of Financial assets measured at FVTPL and Derivative financial instruments and Micro hedge derivative assets and liabilities held for risk management that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using valuation techniques.

#### Investments in securities

The fair values of instruments grouped into Investments in securities are based on quoted market prices, when available. If quoted market prices are not available, fair value is estimated using quoted market prices of similar securities. For further information, please refer to Note 10.

#### Loans and advances to banks and to customers

The fair value of loans and advances is based on observable market transactions, where available. In the absence of observable market transactions, fair value is estimated using discounted cash flow models. Performing loans are grouped, as far as possible, into homogeneous pools segregated by coupon rates. In general, contractual cash flows are discounted using a rate which is sum of the available interest rate which would have been offered if the customer applied for loan at the end of the reporting period plus the counterparty marge. The used interest rates are available in published Terms and Conditions as of 30 June, 2018 and the counterparty marge is available in the Bank's systems. The rediscounted cash flows are decreased using by the same impairment percentage as it was used for impairment purpose, and it is considered as fair value of the loan portfolio. Nonperforming loans which are assessed for impairment individually are discounted with discount factors which are calculated as in case of performing loans, but that estimated cash flows of these loans are used for calculation, which was also used for impairment purpose. In the case of work-out loans where the bank expects cash flows only from sale of collaterals and therefore they are impaired to the net present value of this amount, the fair value is equal with the carrying amount.

The fair value of Loans and advances to banks and to customers on demand is not different from the amounts receivable at the end of the reporting period.

## Amounts due to other banks and Current and deposit accounts

For the purposes of estimating fair value, Amounts due to other banks and Current and deposit accounts are grouped by residual maturity. Fair values are estimated using discounted cash flows, applying current rates offered for deposits of similar remaining maturities plus MKB own credit risk. For determining own credit risk (DVA – Debit Value Adjustment) the bank uses the own PD and LGD used also for risk purposes which is also in line with the DVA calculation method for negative fair value derivatives. The fair value of a deposit repayable on demand is assumed to be the amount payable on demand at the end of the reporting period.

## Issued debt securities and Subordinated debt

Fair values are determined using quoted market prices at the end of the reporting period where available, or by reference to quoted market prices for similar instruments plus own credit risk.

# **37** Related parties

The Group's related parties include the parent companies, joint ventures, associates, Key Management Personnel, close family members of Key Management Personnel and entities which are controlled, jointly controlled or significantly influenced, or for which significant voting power is held, by Key Management Personnel or their close family members. Government-related entities are exempt from the general disclosure based on IAS 24.25. Key Management Personnel are the members of the governing boards of the Bank like Supervisory Board and the members of the Board of Directors.

## **Transactions with related parties**

Related parties have transacted with the Group during the period as follows:

	Parent co and its g		Non-cons subsid		Assoc	iates	Key Man Perso		Other ro parti	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Assets										
Loans and advances to customers	12 796	-	976	1 380	332	265	134	348	-	
Equity instruments	-	-	715	-	611	-	-	-	244	
Liabilities										
Current and deposit accounts	25 807	50	276	509	207	200	258	219	4 658	
Derivative finacial liabilities	-	-	-	-	-	-	-	-	229	
Other liabilities	-	-	-	-	-	-	-	-	70	
Income statement										
Interest income	-	-	21	991	6	7	10	8	-	
Interest expense	-	-	1	2	-	-	-	-	-	
Net income from commissions and fees	-	-	8	-	6	-	-	-	7	
Other net income / (expense)	-	1	(4)	12	46	2	(659)	(767)	(4)	
Contingencies and commitments	12 202	-	1 089	980	97	106	711	-	290	
Provision	2 637	-	2 113	10	4	5	-	-	-	

37.1

The amount outstanding from Key Management Personnel represents mortgages and secured loans granted and these loans are secured over property of the respective borrowers.

The above transactions with other than Key Management Personnel were made in the ordinary course of business and on substantially the same terms, including interest rates and security, as for comparable transactions with persons of a similar standing. The transactions did not involve more than the normal risk of repayment or present other unfavourable features.

Other related parties include the interests of the Key Management Personnel.

Impairment losses and provisions against balances outstanding with related parties were recognized during ordinary course of impairment assessment. Incurred loss has been recognized on balance sheet items and off balance sheet items with related parties which were individually or collectively assessed and the test resulted NIL impairment at the end of the period.

Key management personnel compensation for the period comprised:

37.2	2018	2017
Short-term employee benefits Share-based payment transactions	658 799	767
Total	1 457	767

# **38** Segment information

The following segment information has been prepared in accordance with IFRS 8, "Operating Segments," which defines requirements for the disclosure of financial information of an entity's operating segments. It follows the "management approach", which requires presentation of the segments on the basis of the internal reports about components of the entity which are regularly reviewed by the chief operating decision-maker in order to allocate resources to a segment and to assess its performance. Management reporting for the Group is based on IFRS.

## **Business segments**

The business segments identified by the Group represent the organizational structure as reflected in its internal management reporting systems. The Group is organized into four business lines, each with its own distinct market and products. Each business line has its own set of objectives and targets broken down by operating units, which are consistent with the Group's overall strategic direction. As of 31 December 2018, the Group's business segments and their main products were:

## **Corporate Banking**

The Group provides trade finance, a wide array of credit, account and deposit products, forfeiting and factoring, letters of credit, guarantees, international payments, project and structured finance, investment and financial advisory services to large entities through branches and electronic delivery channels.

## Institutional Banking

Group serves financial institutions, financial service companies and other entities with financial services, as well as international and domestic payments, the Treasury department deals with investments in securities, hedging transactions and correspondent banking services The Group participates in bank-to-bank finance.

## Retail and Private Banking

The Group provides a wide range of deposit and savings instrument, credit and debit cards, portfolio management, and a limited number of loan products to high net worth individuals and entrepreneurs through 51 full-service branches and sub-branches (2017: 69 branches), ATMs, telephone and electronic channels.

#### Other

Residual items which cannot be directly allocated to business segments (mainly general administration expenses) are included in the Other category.

2018	Note	Corporate Banking	Institutional Banking	Retail and Private Banking	Other	Total
Assets						
Cash reserves	7	-	19 240	-	-	19 240
Loans and advances to banks	8	-	63 610	-	-	63 610
Derivative financial assets	9	-	17 914	-	-	17 914
Securities	10	70 501	702 528	-	-	773 029
Loans and advances to customers	11	613 741	1 481	279 981	-	895 203
Non-current assets held for sale and discontinued operations	39	3 359	-	879	-	4 238
Other assets	12	-	-	-	21 699	21 699
Current income tax assets	12	-	-	-	2	2
Deferred tax assets	25	-	-	-	5 814	5 814
Investments in jointly controlled entities and associates	13	4 687	-	-	-	4 687
Intangibles, property and equipment	14	-	-	-	52 143	52 143
Total assets		692 288	804 773	280 860	79 658	1 857 579
Liabilities						
Amounts due to other banks	15	-	214 340	-	-	214 340
Deposits and current accounts	16	1 043 397	-	321 749	6 900	1 372 046
Derivate financial liabilities	17	-	31 608	-	-	31 608
Other liabilities and provisions	19	855	968	1 040	45 562	48 425
Current income tax liabilities	19	-	-	11	5	16
Deferred tax liabilities	25	-	-	-	2	2
Issued debt securities	20	156	320	4 498	-	4 974
Subordinated debt	21	-	28 002	-	-	28 002
Shareholders' equity	22, 23	-	-	-	158 166	158 166
Total liabilities		1 044 408	275 238	327 298	210 635	1 857 579
Income statement						
Gross revenue - external customers		24 183	47 261	31 082	65	102 591
Gross revenue - inter-segment		(1 269)	3 896	(2 627)	-	-
Interest and commission expenditure		(583)	(23 322)	· · · ·	-	(26 068
Impairment and provisions for losses	30	4 003	1 666	(5 421)	552	800
Operating costs	31	(19 430)	(5 325)	(23 225)	(4 884)	(52 864
Expenses related to bank levies		-	-	-	(2 073)	(2 073
Share of associates' profit		2 311	-	-	-	2 311
Segment result		9 215	24 176	(2 354)	(6 340)	24 697
Other information						
Capital expenditure		-	-		13 834	13 834
Depreciation and amortisation	14	3 589	-	1 107	24	4 720
Depreciation and anorusation						

2017	Note	Corporate Banking	Institutional Banking	Retail and Private Banking	Other	Total
Assets						
Cash reserves	7	-	31 599	-	-	31 599
Loans and advances to banks	8	-	78 017	-	-	78 017
Financial assets measured at FVTPL	9	-	72 319	-	-	72 319
Securities*	10	82 328	819 889	495	-	902 712
Loans and advances to customers	11	615 964	1 496	241 132	-	858 592
Non-current assets held for sale and discontinued operations	39	-	-	21 648	-	21 648
Other assets	12	-	-	-	27 469	27 469
Deferred tax assets	25	-	-	-	3 312	3 312
Investments in jointly controlled entities and associates	13	2 643	-	-	-	2 643
Intangibles, property and equipment	14	-	-	-	46 676	46 676
		700 935	1 003 320	263 275	77 457	2 044 987
Liabilities						
Amounts due to other banks	15	-	239 312	-	-	239 312
Deposit and current accounts	16	1 235 242	-	297 208	6 690	1 539 140
Financial liabilities measured at FVTPL	17	-	43 366	-	-	43 366
Other liabilities and provisions	19	3 042	961	139	45 711	49 853
Deferred tax liabilities	25	-	-	-	5	5
Issued debt securities	20	301	419	9 904	-	10 624
Subordinated debt	21	-	22 307	-	-	22 307
Shareholders' equity	22, 23	-	-	-	140 380	140 380
		1 238 585	306 365	307 251	192 786	2 044 987
Income statement						
Gross revenue - external customers		23 793	58 421	24 124	224	106 562
Gross revenue - inter-segment		(70)	265	(195)	-	-
Interest and commission expenditure		(285)	(23 852)	(1 679)	-	(25 816
Impairment and provisions for losses	30	(297)	(5)	(9 241)	(68)	(9 611
Operating costs	31	(19 258)	(5 274)	(21 995)	(2 158)	(48 685
Expenses related to bank levies		-	-	-	(2 101)	(2 101)
Share of jointly controlled and associated companies' profit / (loss)		389	-	-	-	389
Segment result		4 272	29 555	(8 986)	(4 103)	20 738
Other information						
Capital expenditure		-	-	-	9 129	9 129
Depreciation and amortisation	14	3 467	-	834	19	4 320
Other non-cash expenses		455	125	520	51	1 151

\* Reallocation was made between Corporate and Institutional Banking sectors

## Measurement of segment profit or loss

Segment reporting under IFRS 8 requires a presentation of the segment results based on management reporting methods with reconciliation between the results of the business segments and the consolidated financial statements. The information provided about each segment is based on the internal reports about segment profit or loss, assets and other information which are regularly reviewed by the chief operating decision maker.

#### Calculation of intersegment revenue

Intersegment revenues and expenses are calculated on market interest method. In the case of refinanced loans, as well as those linked to a deposit, are evaluated against the connected transaction. Revenues and expenses on refinanced loans and loans linked to deposit are calculated with reference to the interest of the underlying transaction.

Since the Group's business activities are diverse in nature and its operations are integrated, certain estimates and judgments have been made to apportion revenue and expense items among the business segments.

# **39** Non-current assets held for sale and discontinued operations

On 31 December 2017, a large loan-portfolio in gross value of HUF 54,153 million and the relating specific allowances of HUF 32,505 million, which resulted in net amount of HUF 21,648 million, was reclassified to non-current assets held for sale. The Agreement of receivables assignment was signed in the fourth quarter of 2017. According to the contract transferring of the loan-portfolio must be performed in two parts next year: in February and in the last quarter of 2018. The buyer paid up 10% of the total price in 2017. The next two instalments are due on the day of transfers. The transfer of the first package assigned to buyer contained 84 % of the total loan-portfolio. The second part will be transferred in the last quarter of 2018. The buyer paid the first instalment and the second being due on the date of delivery.

The result of the sale of the loan portfolio in 2018 is a profit of HUF 1,984 million.

On 31 December 2018, a large loan-portfolio in gross value of HUF 13,274 million and the relating loss allowances of HUF 9,036 million, which resulted in net amount of HUF 4,238 million was reclassified to non-current assets held for sale. The Group is willing to sign the agreement of receivables assignment in the second or in the third quarter of 2019.

Non-current assets held for sale and assets and liabilities discontinued operation include the followings:

	2018	2017
Assets		
Loans and advances to customers	4 238	21 648
Total assets	4 238	21 648

# 40 Government grants

The National Bank of Hungary (NBH) launched its three-pillar Funding for Growth Scheme (FGS) on 1 June 2013, primarily to stimulate lending to small and medium-sized enterprises. Under Pillar I and II of the FGS the NBH provided refinancing loans to credit institutions participating in the Scheme, at 0 per cent interest rate and with a maximum maturity of 10 years, which were lent further by the credit institutions to the SMEs with a capped interest margin.

Under Pillar I of the Scheme investment and current asset loans, EU subsidy financing, and loan refinancing denominated in Hungarian Forint could be carried out. Pillar II of the Scheme aimed to reduce the ratio of SME's foreign currency loans, allowing conversion of foreign currency loans to forint loans.

On 11 September 2013 the Monetary Council decided to continue the Scheme, and launched the second phase, which was available until 31 December 2016.

On 16 March 2015, the National Bank of Hungary launched FGS Plus Program, in order to improve access credit facility of small and medium-sized enterprises not participating in FGS so far.

On 6 October 2015, the Monetary Council decided to launch the third phase of FGS – aiming at the gradual ending of the program. The third phase consists of two Pillars, in Pillar II a market priced EUR/HUF swap transaction (CIRS) is linked to the refinancing denominated in Hungarian Forint, which allows credit institutions lending in foreign currency – without any currency risk – to SMEs having natural foreign currency hedge.

MKB Bank participated in all phases of the Scheme, and lent HUF 251,586 million loan to SME's since the beginning of the program, with an interest rate of 2.5% and EUR 56 million in course of the third phase.

The loans lent as part of FGS are measured at amortised cost at MKB Bank, however at initial recognition the difference between the carrying amount and the fair value of the loans and parallel of the NBH funds was deferred to Other assets (HUF 12,953 million) and to Other liabilities (HUF 10,853 million), which is amortised to Profit and loss during the term of the loans. This difference was driven by the gap between the market interest rate and the subsidized rate.

The fair value of the loans amounted to HUF 48,161 million as of 31 December 2018 (2017: HUF 100,743 million).

MKB Bank joined Market Loan Program - called PHP - on 19 January 2016 that is aimed at stimulating the banks' transition towards lending on market terms, and to continue to encourage banks to grant loans to SMEs. At the same time, the National Bank of Hungary also started to phase out the NHP III program.

MKB Bank undertook a HUF 25 billion growth in the net volume of SME lending in 2016 concerning Market-based Lending Scheme (PHP), which increased by HUF 5 billion in 2017 in the framework of the second phase of PHP. Therefore MKB concluded HIRS transactions with NBH in a total amount of HUF 120 billion.

# 41 Share based compensation

On 14 July, 2016 MKB Bank established the Employee Share Ownership Programme (ESOP) organization of the Bank. The organization was established in order to fulfil the objectives of the remuneration policy of the Bank. Based on the remuneration policy the eligible employees of the Bank were entitled to purchase the shares of the Bank given certain non-market vesting conditions. In certain group of eligible employees are entitled to cash compensation based on the actual sale of the shares held by the ESOP organization given certain non-market vesting conditions are met. The vesting conditions include employment during the vesting period and a successful listing process of the Bank's shares to a regulated capital market or three years of prudential operation according to efficient and effective risk management prescribed by law. The listing process should be closed until the end 2019 and the ESOP organization is required to sale the MKB shares held in two years after the successful listing process. The exercise price of the share program is the transaction price which the ESOP program purchased MKB shares on July 14, 2016.

Details of the share based compensation:

#### 41.1

2018	Number of shares	Weighted average exercise price (HUF/share)		
outstanding at the beginning of the period	15 000 000	370		
thereof distributable	665 161	370		
forfeited at the beginning of the period*	130 784	370		
reallocated at the period	(795 945)	370		
saled during the period	(9 620 597)	370		
outstanding at the end of the period	5 379 403	370		
thereof distributable	-	-		

2017	Number of shares	Weighted average exercise price (HUF/share)
outstanding at the beginning of the period	32 866 989	164
modification due to capital reduction at the beginning of the period	14 578 673	370
forfeited at the beginning of the period*	196 325	370
granted during the period	225 000	370
forfeited during the period*	665 159	370
outstanding at the end of the period	14 334 839	370
distributable at the end of the period	665 161	370

\* Those shares which are not valid consist of shares held for employees or chief officers until the termination of the legal relationship.

On 19 April 2018 the shareholders approved the existence of the vesting conditions and the advanced fulfilment at the General Meeting.

Based on the decision the ESOP expires and 78% of those who will be settled at cash (82.5% of the total program) has declared, and to the others the deadline of the decision was 31 August 2018. The Group expects that everybody will quit and ask for payment. 17.5% of the

total program being completed in shares. The cash-based payment has not been entirely completed until the reporting date. One part of the cash-based payment has been settled in 2018 however the share-based payment has not been completed until the reporting date. The related costs that amounted to HUF 3,121 million was accounted, of which HUF 2,980 million through profit or loss and HUF 140 million in the equity. One stock of the shares was sold to one of the Shareholders of the Bank in July 2018 at market price.

# 42 Events after the end of the reporting period

The following change occurred in the direct shareholder structure of MKB Bank Zrt. in the first quarter of 2019. By way of sale and purchase Promid Finance Zrt. purchased a part of the share package owned by MKB Bank ESOP Organisation, a total of 2,564,411 dematerialised ordinary series "A" in face value HUF 1000 per share. Following the transfer of the shares Promid Finance Zrt. holds 2.564411% share, while the present share of the ESOP Organisation of 5.379403% decreased to 2.814992%. The fact of purchase was recorded in the share register on 27 February 2019.

The effective shareholder structure of MKB Bank Zrt. is the following:

Name of the shareholders of MKB Bank Zrt.	Number of shares (pieces)	Total face value of shares (HUF)	Ownership share (%)
METIS Private Equity Fund	35 000 001	35 000 001 000	35.000001%
Blue Robin Investments S.C.A.	32 900 000	32 900 000 000	32.900000%
RKOFIN Befektetési és Vagyonkezelő Kft.	13 620 597	13 620 597 000	13.620597%
EIRENE Private Equity Fund	9 999 999	9 999 999 000	9.999999%
Pantherinae Pénzügyi Zrt.	3 100 000	3 100 000 000	3.100000%
MKB Bank ESOP Organisation	2 814 992	2 814 992 000	2.814992%
Promid Finance Zrt.	2 564 411	2 564 411 000	2.564411%
Total	100 000 000	100 000 000 000	100.00%

#### 42.1

At the General Meeting of MKB Bank Zrt. held on 17 January 2019 the following decisions were made:

- Decision regarding the preparation for Series 'A' ordinary shares issued by the Company to be listed on the Budapest Stock Exchange, and changing the form of operation with transformation into a public limited company with effect depending on stock market listing. The General Meeting requested the Board of Directors to take measures necessary for the preparation of listing Series 'A' ordinary shares on the Budapest Stock Exchange.
- In relation to the decision indicated in paragraph 1 the General Meeting approved the re-transformation of preference shares into ordinary shares with effect subject to stock market listing and change of form.
- With regard to the decisions referred to in paragraphs 1 and 2, the General Meeting adopted a decision for the modification of the Articles of Association to take effect subject to stock market listing and change of form. According to the Articles of Association with indefinite effect the Company shall be a public limited company with share capital exclusively consisting of ordinary shares and the provisions of the Articles of Association complying with stock market requirements.

The following changes were performed in the constitution of the managing and supervisory boards in the course of the first quarter of 2019. From among the members of the

Supervisory Board dr Barcza Mihály, the chairman of the Supervisory Board, Szemerey Tamás, member of the Supervisory Board, dr Lovászi-Tóth Ádám, member of the Supervisory Board, from among the members of the Board of Directors Jaksa János, chairman of the Board of Directors and Drabik Zsolt, external member of the Board of Directors resigned from their positions.

At its meeting held on 17 January 2019 the General Meeting elected dr Balog Ádám, chief executive as the chairman of the Board of Directors - with the relevant permit of the National Bank of Hungary in effect. As of the date of the permit, 31 January 2019, dr Balog Ádám has been performing his duties as the chairman and chief executive of MKB Bank Zrt.

Pursuant to the right incorporated in the preference share, with the relevant permits of the National Bank of Hungary in effect, the shareholders owning preference shares delegated dr Hornung Ágnes as chairperson of the Supervisory Board and dr Ipacs László and Oszlányi Törtel András as members of the Supervisory Board. The membership of dr Hornung Ágnes in the Supervisory Board took effect on 28 February 2018, while the membership of dr Barcza Mihály ceased at the same time. The membership of dr Ipacs László and Oszlányi Törtel András in the Supervisory Board took effect on 25 February 2019, while the membership of Szemerey Tamás and dr Lovászi-Tóth Ádám ceased at the same time. As of 12 March 2019 the General Meeting elected Oszlányi Törtel András and dr Ipacs László as members of the Audit Committee for the duration of their Supervisory Board membership.

Another significant change in the top management is that as of 14 January 2019 Ginzer Ildikó took control of the deputy chief executive position of MKB Bank Corporate and Treasury and Bakonyi András took control of the deputy chief executive position of MKB Bank Risk Management.

As of 8 January 2019 the employment of Bánfi Zoltán, deputy chief executive for Investment Bank and EU Development was terminated, his position has not been filled in.

The employment relationship of Márk Hetényi as deputy chief executive and, by virtue of the rules of law, his internal Board of Directors membership was terminated as of March 31, 2019 with mutual consent. Márk Hetényi will pursue his work as external Board of Directors member as soon as the respective supervisory permission is granted and the membership is accepted by him by way of declaration.

Csaba Gabor Fenyvesi will continue his work from April 1, 2019 as Chief Financial and Operations Officer of MKB Bank Zrt. and after receiving the respective permission of the National Bank of Hungary as Deputy Chief Executive Officer.

The Court of Registration approved the rationalization process of the Euroleasing Group via merger in accordance with the planned timing of 31 December 2018, based on which the merger of MKB-Euroleasing Autóhitel Zrt. and MKB-Euroleasing Zrt. into MKB-Euroleasing Autólízing Zrt. took place, hence the three companies continuing operation under the name MKB Euroleasing Autólízing Zrt. from 1 January 2019.

Euroleasing Kft., I.C.E. Kft. and Retail Prod Zrt. continue to operate as fully owned subsidiaries of MKB Euroleasing Autólízing Zrt., constituting fully owned subsidiaries of MKB-Euroleasig Zrt prior to the merger process.

On 16 January 2019 the Court of Registration registered the changes approved at the General Meeting of Solus Capital Venture Capital Fund Management Ltd. held on 27 December 2018 (extension of powers of Board of Directors, new provisions concerning Investment Committee).

Based on its decision of 30 November 2018, the Court of Registration removed Medister Kft. from the register with effect from 31 January 2019 due to transformation of company, i.e. merger into MKB Ingatlan Kft.

On 19 February 2019 the Court of Registration registered the following changes in relation to MKB Inkubátor Kft.:

• Registered seat of the company changed to 1138 Budapest, Kassák Lajos u. 18. instead of 1132 Budapest, Nyugati tér 5., with executive director Márk Hetényi replacing Zoltán Bánfi.

On 11 March 2019 the Board of Directors of MKB Venture Capital Fund Management Ltd. approved the following:

- New Fund to be set up within MKB Venture Capital Fund Management Ltd.,
- Management Rules of BÉTA Private Equity Fund to be set up within MKB Venture Capital Fund Management Ltd.,
- Report on the Q4 2018 financial management of MKB Venture Capital Fund Management Ltd.

On 28 March 2019 MKB Bank Zrt. issued subordinated bonds in the total nominal value of EUR 31 million with fixed interest rate at 4.5% p.a. (MKB Subordinated Bond 2026/A), maturity date on 15 April 2026.

# BUSINESS REPORT to the consolidated 2018 financial statements of

## MKB Bank Zrt. (Prepared under IFRS)

In 2018, the scope of activities of MKB Bank Zrt's subsidiaries and jointly controlled companies comprised the following sectors

- banking services
- finance and operating leases
- financial and investment services
- valuation and sales tasks related to work-out activities
- maintenance of buildings and fixed asset investments
- property investment
- other loans (motor, car and other vehicle loans)
- renting vehicles, trade and repair
- management of investment funds

The activities of subsidiary companies and jointly controlled entities were tightly fit to the core credit institutional feature and, moreover, to MKB Bank Zrt's own business strategy and business policies.

In line with group-wide business policy targets elaborated early 2001, finance and operating lease activities were concentrated in MKB-Euroleasing Group.

MKB Group's profit after taxation for 2018 under IFRS amounted to HUF 25,132 million gain.

Consolidated shareholders' equity was HUF 158,166 million at 2018 year-end.

As at 31 December 2018, MKB Group held repurchased own shares of HUF 1,987 million in its portfolio (2017: HUF 5,550 million).

Budapest, 10 April 2019

dr Adám Balog

Chairman and Chief Executive Officer

Csába Gábor Fenyvesi Chief Financial Officer

#### Annex

## Governing bodies of MKB Bank Zrt. as at 31 December 2018

Supervisory Board:

Board of Directors:

**Executive Committee:** 

<u>Chairman</u> dr Mihály Barcza <u>Chairman</u> János Jaksa <u>Chairman</u> dr Ádám Balog

<u>Members</u>	<u>Members</u>	<u>Members</u>
Albert Godena	dr Ádám Balog	András Bakonyi
Rita Feodor	dr András Csapó	Zoltán Bánfi
dr Ádám Lovászi-Tóth	Zsolt Drabik	dr András Csapó
Ferenc Müller	Márk Hetényi	Csaba Gábor Fenyvesi
János Nyemcsok	Imre Kardos	Ildikó Ginzer
Tamás Szemerey	Balázs Nyitrai	Márk Hetényi
		János Nyemcsok

# CONSOLIDATED MANAGEMENT REPORT

# **OPEARTING ENVIRONMENT**

## International macroeconomic environment

Economic growth rates of developed countries – particularly those of the eurozone, and the USA – have, in recent years, reached and even exceeded the level that may be considered as sustainable in the long term; owing to the advanced stage of the business cycle a slow-down in the main economic centres may be regarded as a natural phenomenon. Moreover, certain trade policy developments may render growth perspectives even gloomier. Growth in the eurozone gradually decelerated in 2018, but the lower GDP figure of the last quarter was partly a result of certain one-off factors whose disappearance may be followed by a modest bounce-back in economic growth in 2019.

Inflationary processes in developed markets were driven by international oil price trends. Consequently, the rate of inflation in the eurozone reached and even exceeded the Central Bank's target of 2% in the second half of 2018, but the inflation indicators reflecting the basic trend referred to a modest price pressure.

Despite the advanced stage of the business cycle the ECB did not start to tighten monetary policy in 2018, owing, primarily, to the heterogeneity of the eurozone. The market participants' expectations concerning the ECB's first interest rate increase have gradually shifted to the first half of 2020, due to the disclosure of data on weaker economic performance. Nonetheless, policy rates may remain at their current levels at least until the summer of 2019, according to ECB's communication.

## Hungarian macroeconomic environment

2018 was a year of dynamic economic growth in Hungary – the second half of the year brought about some outstanding growth rates. Hungary's economy grew by as much as 5% year-on-year in Q4 2018, bringing the country's GDP growth rate near a 14-year high. Hungary's economy expanded by 4.8% in 2018 was 0.7 percentage point higher than in 2017.

The domestic economic cycle entered its mature phase in that the easy-to-absorb labour supply has run out and the utilisation of the capacities of the machinery and equipment in place cannot be increased materially either. Consequently, economic growth in the short and medium term will be determined by the improvement of productivity.

Annual average inflation was 2.8% in 2018, showing an increase in the inflationary pressure in comparison with the average of 2.4% recorded in 2017. The increase of wages is expected to continue in 2019 as a result of the tight labour market and the two-year wage agreement concluded at end-2018, and the wage increase is bound to affect prices too, which may be counteracted by the lowering of employer contribution rates from mid-2019. Inflationary expectations, which play an important role in pricing decisions, continue to be anchored at low levels. Accordingly, domestic inflation should end up near the 3% target of the Central Bank.

In September 2018 the National Bank of Hungary (MNB) set about transforming its monetary policy instruments, indicating that it has geared up for gradually and prudently normalising the monetary policy. In addition to the three-month commercial bank deposit facility the tools applied in order to cut long term rates (IRS and the mortgage bond purchase

programme aimed at achieving monetary policy goals) were also phased out by the end of 2018, therefore the role of the policy instrument was taken over by the mandatory reserve.

Although internal processes are indicative of a likelihood of the application of stricter domestic monetary policy conditions, there will be no external pressure on the MNB until the ECB starts raising its rates. In accordance with global and regional trends domestic short term interbank rates may gradually rise in 2019, while the domestic policy rate is expected to be increased only after 2019.

The growth of employment and wages is likely to slow down somewhat in 2019, which may entail a decrease in the rate of increase of consumption as well. As a result of this and of the projected deceleration of the expansion of investments the dynamic of domestic economic growth is expected to be less vigorous in 2019.

## **Overview of the banking sector<sup>5</sup>**

The domestic banking system is benefiting from the prevailing general economic stability and has clearly embarked on a growth path. This is reflected by a trend of sustainable expansion in corporate and retail lending. At the same time, the sector is also characterised by a massive liquidity surplus. Another favourable trend is a significant decrease in the proportion of non-performing loans, a trend that has been enabled by a boosting macroeconomic environment, portfolio cleansing processes taking place in the sector, the significantly higher quality of new lending transactions and the expanding credit portfolios.

Despite the fact the operations of credit institutions continued to be highly profitable in 2018, with outstanding ratios by international comparison, their profitability has fallen short of what they achieved in 2017 according to nonconsolidated data. The banking sector's outstanding 2017 performance was caused by one-off items - primarily the significant volume of reversed impairment costs – which are not sustainable in the long term, therefore a certain bounce-back is natural. While credit institutions' gross operating income – driven by gains on financial transactions - increased, as a result of the combined effects of cost increases (primarily as a consequence of the growth in IT costs entailed by conformity to regulatory requirements as well as the increase in the cost of human resources in line with the dynamic of wages in the labour market) and the decrease in the reversal of impairments and provisions as a consequence of the financial institutions' running out of reversible portfolios the sector's total profit after taxes have fallen short of the amount recorded in 2017. The processes taking place in the banking sector in the prevailing environment of fierce competition, such as digitalisation, operational efficiency improvement, economies of scale and enhanced process efficiency, are equally aimed at maintaining and even improving the sector's profitability.

MKB expects demand for loans and willingness to borrow to remain high in 2019; these are expected to be driven on the retail side by growing consumer confidence, continued improvement in growth expectations and a rise of real wages, while in the corporate segment the trend should be supported by capacity increasing investments in response to the sector's running out of available resources.

Similarly to 2018 the participants of the sector will be facing a variety of challenges in 2019 again, as a result of the growing intensity of pricing competition and the preparations for a cycle of growing interest rates. In addition to the public dues levied on the sector and besides the requirements of the PSD2 and MiFID 2 directives, the implementation of the Instant Payment System requires the banking system to make massive investments.

<sup>&</sup>lt;sup>5</sup> Source: MNB

## PERFORMACE OF MKB GROUP IN 2018

MKB Group's (consolidated) IFRS total assets amounted to HUF 1,857.6 billion at the end of 2018, down 9.2% year-on-year. The portfolio of customer loans increased by 4.3% to HUF 895.2 billion, while customer deposits dropped by 10.9% to HUF 1,372.0 billion. MKB Group's profitability improved considerably in 2018: its profit after taxes grew to HUF 25.1 billion from HUF 19.2 billion in 2017.

The Group's financial and business fundamentals, including capitalisation, liquidity, funding structure, balance sheet structure and the performance of its business lines, are stable.

# PERFORMANCE OF THE INDIVIDUAL BUSINESS LINES<sup>6</sup>

## **Retail segment**

The developments of strategic priorities in 2018 were aimed at increasing the number of customers, lending and the business line's market share. In addition to organic growth MKB laid particular emphasis on its corporate relationships, its strategic cooperation with its subsidiaries and maximising the benefits from synergies in relation to MKB Pension Fund, MKB-Pannónia Health and Mutual Fund and MKB-Euroleasing.

Developments took place on a continuous basis to improve the efficiency of internal and external processes, intensive product developments resulted in an expanding product range and administrative processes were rendered quicker and more convenient by digital services, including continued development of the mobile banking application and the digitisation of the branch office network. It was in parallel with the replacement of its account management system that MKB Bank introduced the digital signature option at its branch offices, a major step towards paperless processes. Particular emphasis was laid on providing sales staff members with continued training, thereby strengthening the consultative advisory services provided at the branch units. The combination of these developments guarantees improved customer experience for customers doing business at branch offices as well as in the digital space.

In 2018, MKB carried out major upgrades and renovations on its physical network. Three branch offices were completely refurbished. In our Váci Street Headquarters we have established a competence centre for small enterprises and modernized our branches in Budapest and in a rural mall.

To drive changes in customers' habits, enhance cost effectiveness and ensure sustainable profitability our network's operations were improved considerably. In addition to the already wide range online business options, bound to expand further in the future, MKB Bank provides face to face customer service in 51 branch offices across Hungary.

Our Key Partner Programme – in which preferential terms and conditions are offered for employees of our partners – has been renewed and the number of cooperation arrangements has increased. In the context of the Key Account Programme MKB sets up shop at contracted employees' premises to provide their employees with financial advice at their own workplace.

<sup>&</sup>lt;sup>6</sup> Source: MNB, KAVOSZ, Eximbank, MFB, MKB's own calculation

2018 saw the establishment of our Direct Sales Force Network, providing for nationwide presence. By proactively approaching customers as MKB's own agents at the events of the Key Partner Programme and other external activities the salespersons belonging to the network made a major contribution to the business line's customer acquisition and loan disbursement results.

In addition to the Direct Sales Force Network and the Key Partner Programme the Bank relies on external sales channels as well in selling its products. All of these provided effective support enabling MKB to become a dominant player in the domestic market as regards the sale of mortgage loans and small corporate products. In 2018 the Bank continued to strengthen and enhance its relationships with loan intermediaries and even made efforts to improve its partners' customer experience by developments in its external sales channels. To boost intermediary satisfaction and the efficiency of day-to-day cooperation in December 2018 we opened our Mortgage Loan Partner Centre in Budapest. The primary aim of opening the Centre was to ensure both professional service provision and partner-oriented operations. The lessons drawn from the operation of the Mortgage Loan Partner Centre will be useful input to the establishment of additional centres in the future.

MKB Plaza, the Bank's retail loyalty programme has, since 2018, been providing its services for customers through an upgraded website and mobile application. MKB Plaza is now available for the customers of MKB Euroleasing as well; thus the entire clientele of the MKB Group has access to 150 types of discounts and preferential terms and conditions offered by nearly 100 service providers. The success of the loyalty programme is proven by the fact that the number of registered customers more than doubled in the span of just one year, to over 70,000.

MKB achieved impressive results in loan disbursement: during the last three years<sup>7</sup> the amount of retail housing loans disbursed by the Bank increased by 206%, while the overall growth of this particular market segment was only 134%. There was an even more dynamic increase in the segment of personal loans: the total amount disbursed by MKB increased by 472%, in contrast to the 248% overall expansion of the segment during the same period.

The portfolio of retail assets managed by the Bank<sup>8</sup> at the end of the year exceeds HUF 780 billion. The structure of savings changed slightly: the proportion of government securities and deposits increased somewhat, while that of investment funds and bonds diminished.

# MKB SZÉP Card

The MKB SZÉP Card product continued its impressive performance in 2018. It became a popular and versatile means of payment that can be used conveniently on a daily basis. As a result of certain regulatory changes only the SZÉP Card remains in the favourable tax category, therefore this already popular form of fringe benefit is likely to become even more popular in the future.

The number of card holders increased by some 10% in 2018, to over 240,000 by the end of the year. The HUF 15.6 billion employer contribution transferred to MKB SZÉP Card owners in 2018 was 2.5% up year-on-year, while the ratio of their use had increased by 5.9%, in an amount of HUF 15 billion.

<sup>&</sup>lt;sup>7</sup> In January to December 2018, relative to January to December 2015.

<sup>&</sup>lt;sup>8</sup> Deposits + bonds + investment funds + government securities

In the wake of regulatory changes both the procedure whereby SZÉP Cards are applied for and the process whereby the benefit is transferred by employers changed considerably from 2 January 2019. Accordingly, MKB Bank Zrt. has taken over the services of issuing and keeping records of SZÉP Cards and has concluded account contracts with about 200,000 customers.

MKB SZÉP Card holders can now make payments to about 22,500 contracted service providers with their cards.

## **Digital products and channels**

Digitalisation transforms the banking industry, as well. Banks and customers have no other choice but understand, adopt and apply this new way of thinking. Digital products and channels render day-to-day banking processes easier, they bring down the prices of services and drive competition among banks.

In 2018 MKB Bank fully implemented its digital transformation project, turning the Bank, by the end of a three-year period, into a digital player of its sector, one that is now a dominant player even at a European level. By replacing the core system the Bank established the digital architecture of the future, making it possible to continue the development of its services and improve its customers' positive experiences during the coming decade. The services linked to MKB's new digital core system are gradually integrated in the financial institution's day-to-day operations.

MKB introduced its mobile application, started its online bank account opening option and introduced the contactless payment method, and it also renewed its portal in parallel with the digital transformation. Through the Digital Branch Office service the customer can be provided with personalised information concerning mortgage loan or investment products simply and conveniently, online.

The introduction of the biometric signature function in our branch office network is a major step towards paperless banking.

The Bank sees great potential in robotisation as well, therefore it has introduced a variety of robotised functions in its day-to-day activities.

MKB regards the enabling of what is called open banking not only because this is necessary for legal compliance but also because of the major potentials lying in this system. New solutions enabled by the new technology make it possible to provide customers with increasingly personalised services in the future. After thorough preparations in 2018 MKB Bank was among the first institutions at the beginning of 2019 – in accordance with the relevant EU directive<sup>9</sup> – to open its APIs (Application Programming Interface), enabling new secure fintech developments aimed at making it even more easy for customers to do business with the Bank. At the same time, MKB is working on additional digital developments for both its retail and its corporate customers, which will be compatible with the new PSD2 requirements as well. MKB Fintechlab, supporting product and service development with new, innovative partners, is a key partner in these efforts.

<sup>&</sup>lt;sup>9</sup> PSD2 (the revised Payment Services Directive)

#### **Corporate and institutional customers**

MKB's permanent strategic objective is to maintain a strong corporate business line, based on our traditional strengths. The corporate business line is focused on local knowledge, professional service provision, advice-based sales and the provision of innovative solutions. What MKB sells to its customers is not simply a variety of products but complex business solutions and advice, setting up complex credit facilities and satisfying special banking needs when necessary. MKB can provide effective and efficient solutions to all participants of the corporate segment, regardless of customer size.

To continue the development of the customer life-cycle based approach the Bank devoted major resources in 2018 to further optimising the product development processes and models, as well as to developing digitised solutions.

Despite major limitations and restrictions entailed by the EU commitments, maintaining portfolios continue to be crucial for MKB Bank in the large corporate business line, thereby keeping up the strong market positions and the diversified loan portfolios and avoiding the build-up of material risk, industry or customer concentrations.

Small and medium-sized (SME) customers continued to be a key segment for the Bank in 2018. The advisory model was further developed, new financing programmes were introduced for such customers and product penetration was further increased. The introduction of the NHP<sup>10</sup> Fix programme was also of outstanding importance: to make it possible for the programme to be available from the first days of 2019 we embraced major developments last year. Meeting the new additional requirements of the guarantee institutions was paramount: the Bank is continuously fine tuning its SME financing possibilities to make sure that the options enabled by the programmes are available primarily for those SMEs that are most in need of them.

In the framework of the Széchenyi Programme the Bank managed to further expand its lending portfolio in 2018, by 9.1% to HUF 41.7 billion, with which it maintained its significant – 18.6% – market share. As one of the elements of opening towards the agricultural sector – by continuously optimising and enhancing the available options – MKB participated in the financing of the Agricultural Rural Development Programme. We have been traditionally closely cooperating with Eximbank to maximise the number of customers provided with funding: in 2018 the Bank achieved a 15.1% market share of the disbursements refinanced by Eximbank, in terms of the number of transactions.

MKB has been supporting businesses in their efforts at improving their competitiveness and the effective utilisation of funds by providing useful information and face-to-face advice through the network of MFB Points which have been in operation since July 2017: in 2018 funds of a total of HUF 4.6 billion were reserved through MKB's MFB Point network.

The provision of services for small enterprises was also supported by the Bank by developing an own agent network of nationwide coverage.

<sup>&</sup>lt;sup>10</sup> Funding for Growth Scheme of the Central Bank

#### **Investment services**

The MKB Group provides a wide range of investment banking type services, including Treasury services (trading on commission, custody services and sales), fund management, capital market and transaction consultancy, Private Banking, tender drafting and project management consultancy as well as venture capital fund management, a service launched in 2018.

In addition to its funds offering a wide variety of investment opportunities, MKB Pannónia Investment Fund Manager offered the products of five foreign and three domestic partners for the various customer segments. In addition to the investment funds sold by the company, the range of its investment products was widened by the offering of structured bonds and certificates as well.

MKB Bank is a primary and contracted dealer of institutional and retail government securities. The Government Debt Management Agency rewarded the Bank's activities as a distributor in 2018 by awarding it the 3rd position in the "Primary Dealer of the Year" competition.

Similarly to previous years, in 2018 MKB Bank, as a member of the Budapest Stock Exchange, recorded the second largest turnover in the forward forex section on the Exchange.

At the end of the previous year MKB became a Nominated Advisor (NOMAD) on XTend, the BSE's newly formed SME market. Its regular analysis and price listing activity was launched in regard to the Alteo and the Masterplast stocks. Moreover, MKB has been providing regular analysis coverage for the BIF stocks as well since July 2018.

MKB's Capital Market and Transaction Consulting division carried out the first successful capital raising transaction (Megakrán) on Xtend. The new type of capital raising transaction, a success for SMEs, which was something of a novelty, was a major step forward in the development of the entire Hungarian capital market.

In 2018 MKB Private Banking expanded the portfolio of assets under its management at a rate nearly twice as the average growth rate in the market, securing a market leader position in its own segment. The division is managing assets worth a total of HUF 545 billion. At the same time, the average volume of the portfolios managed by the division is also outstanding, over HUF 300 million, the highest average per-customer amount of assets managed by service providers associated with banks. Another Private Banking consultation unit was set up in the town of Nyíregyháza, and at the same time the professional workshop supported in close cooperation with MKB Pannónia Fund Manager is also highly popular. As a result of the increased effectiveness of the work organisation and the service providing model which is always focused on customers' interests, the customer satisfaction indicator improved considerably in comparison to 2017. Pioneering in innovation, a decision making system, which is quitter unparalleled in the domestic market – the robot advisor – will ensure continued improvement in the standards of professional service provision in the Private Banking business.

The Premium investment service involves the provision of personalised investment advice based on sample portfolios, together with a broad product range and individual products, as well as consultancy with our highly trained professionals. The total customer portfolio under management in the context of the Premium investment service launched in 2016 increased to HUF 107 billion by end-2018, while the average per-customer portfolio exceeds HUF 30 million. MKB aims to continue to improve the quality of the priority service – based on

customers' needs surveyed –, and to launch a vigorous acquisition campaign. To this end, the Bank is reconsidering the value proposition, the service level and the service provision model for the segment.

The experts of the Analysis Centre have been supporting the activities of the MKB Group and its customers for nearly 4 years now. The expert team's macroeconomic, stock market as well as money and capital market analyses make a crucially valuable contribution to the successfulness of the investment services of the MKB Group.

## Service quality and customer satisfaction

MKB Bank focuses its operations on enhancing customer experience as one of its key strategic objectives. The Bank maintains continuous dialogue with its customers, monitoring their satisfaction. It was to this end that the Bank set up at the end of 2017 the on-line panel called MKB Dialog, in order to ensure that customer's opinions are integrated in the Bank's day-to-day operations, whether regarding the introduction of new products or even new on-line solutions.

Customer satisfaction is one of the most important determinants of MKB's operations.

## SUBSIDIARIES/STRATEGIC ARRANGEMENTS AND PARTNERS

The range of MKB's own banking products and services is supplemented by those provided by its subsidiaries and partners. The key objectives include maintaining or enhancing the market positions of the subsidiaries engaged in business activities, increasing cooperation among the members of the Group and strengthening the auxiliary financial services.

## SUBSIDIARIES<sup>11</sup>

## **MKB-Euroleasing Group**

As one of the top three leasing companies in Hungary MKB-Euroleasing is a highly active and dominant market participant in car financing, in financing large commercial vehicles and in financing agricultural and general purpose machines.

The company managed to continue building its diversified portfolio in 2018, an effort lunched in 2016.

The primary goal of last year was to further strengthen the long-term profitability of MKB-Euroleasing Group, in addition to the planned increase in volume, the focus has shifted towards more profitable transactions. The strategy was more successfully implemented than had been expected originally, as the volume of new financing transactions increased by a mere 2 percent year-on-year – with a slightly decreasing average transaction size – but the profit generating capability of the newly contracted portfolio was 10% higher than that of the transactions concluded in 2017.

MKB-Euroleasing's strategic goal is to retain the already secured market share, provide for a stable market presence and continued acquisition of customers in segments of higher profitability.

In the car financing and the agricultural machine financing segments MKB-Euroleasing is one of the two largest market participants.

# MKB Consulting

As a member of the MKB Group, MKB Consulting became a major player in the tender and consulting market by the end of the third year after its establishment.

The effectiveness of the Company's activities in the tender business is indicated by the fact that its key corporate customers were granted a total of HUF 12.5 billion in the way of financial assistance through tenders in research, development and innovation, while as many as 460 customers in its small business portfolio received financial assistance in a total amount of HUF 2.7 billion.

In its advisory business line MKB Consulting performs activities in fund raising for a variety of institutions, including towns with county right, the Budapest Stock Exchange (BÉT), equity fund managers and even MKB Group itself.

<sup>&</sup>lt;sup>11</sup> Source: Hungarian Leasing Association, BAMOSZ

It was with the help of its advisory experience that MKB Consulting participated – in the context of the Modern Towns Programme – in working out the urban development ideas and concepts of towns with county right as well as in elaborating their financing models.

In 2018 MKB Consulting provided financial advisory services, in connection with capital programmes, for venture capital funds and other market participants, by working out business plans for funds focusing on certain priority target areas, together with the associated investment strategies, as well as by providing expert assistance to the launching of funds, inter alia.

MKB Consulting also took part, as a strategic partner of BÉT, in the latter's training and stock exchange preparatory projects.

# MKB Inkubátor Kft - MKB Fintechlab

We believe that large companies and start-ups complement each other, therefore MKB was the first domestic financial institution to engage the world of star-ups, technology and innovation. MKB Fintechlab – also as the Bank's innovation laboratory and start-up incubator – has by now become a dominant participant of fintech innovation in both the domestic and the international arena. MKB Fintechlab has become capable of doing business with start-ups operating in the world's fintech capitals as well.

MKB Fintechlab is supporting the implementation of the MKB Group's strategy in three key areas: it is building up a community around the MKB Group of entities pioneering in innovation, its incubation programme fosters start-ups and it searches for and builds up valuable partnerships for the MKB Group.

MKB Fintechlab consolidated and strengthened its international positions in 2018 and today it is operating as the leading fintech knowledge centre of the Central and Eastern European region. Start-ups from 6 countries participated in the 2018 spring incubation programme; as many as 110 start-ups from 15 countries have registered for the 2019 programme.

In November 2018 Fintechlab and Oracle together organised the first fintech hackathon in Hungary and the Central and Eastern European region. A total of 15 new innovative business solutions were created in the open banking competition and the participants successfully tested MKB Bank's new digital system.

Three innovative partnerships, created by MKB Fintechlab, were integrated in MKB Bank's day-to-day operations last year, of which mention should be made in particular of the robot-advisor developed by Blueopes for MKB Private Banking.

# Solus Capital Venture Capital Fund Manager

In recent years MKB has, started working on creating the organisational requisites for capital investment activities. It has established the company called MKB Venture Capital Fund Manager and acquired a shareholding in Solus Capital Venture Capital Fund Manager, putting in place the framework required for efficient capital raising activities.

It was in August 2018 that Solus launched Solus I Venture Capital Fund, aiming to facilitate investments contributing to both regional development and the technological modernisation of the SME sector. The Capital Fund makes investments in small and medium-sized enterprises outside the Central Hungary Region that are capable of rapid growth through intelligent technology innovation. The capital fund established with nearly HUF 13 billion in registered capital, with funding – in the context of the S3 Venture Capital Programme – by

MFB and other private investors, carried out 3 successful venture capital investment transactions in 2018.

# STRATEGIC COOPERATION ARRANGEMENTS AND PARTNERS<sup>12</sup>

## MKB Pension Fund

MKB Pension Fund operates with one of the most favourable conditions applied by the leading domestic funds; its robust technical/professional track record, stable and prudent operation and skilled asset manager team, as well as its long term investment results guarantee for the savings of its members. The Voluntary segment of MKB Pension Fund, with a history of 24 years, had nearly 83,000 members and managed more than HUF 132 billion worth of assets at the end of 2018. With its stable 10% market share it is the 5th largest participant of the domestic market. Its Private segment had a total of 3,789 members and managed HUF 18.9 billion in assets at the end of 2018.

The individual contributions of its members increased by 2% in 2018, while employers paid 4% more than in the previous year. This is a clear indication of the members' conscious and steady commitment to pension savings. By choosing the fund facility customers access significant benefits. Enabled by low costs, tax-free yields and tax benefits provided by the state they can accumulate substantial amounts even without any financial expertise to supplement their pensions, contributing to the maintenance of the standards of living they secured themselves during their economically active years. The Fund lays particular attention to maximising the satisfaction of customer requirements, therefore it is constantly seeking for and applying new and innovative solutions, as a result of which it further enhanced the functions offered by the Personal storage space and Electronic business through continued developments in 2018. The features of these services enable users to simply and quickly view the data stored in the system, monitor the increase of their savings, the annual account history and the current portfolios. The Employer portal offers efficient administrative solutions by enabling electronic administrative procedures.

# MKB-Pannónia Health and Mutual Fund

MKB-Pannónia Health and Mutual Fund has been one of the largest, best-performing funds for 21 years. The Fund closed another highly successful year in 2018 as well: its assets grew by 30% to HUF 15.6 billion, therefore with its 27% market share it is the largest participant of the health funds' market. The Fund's membership also increased by a dynamic 13%, to a total of 210,000 by the end of the year, making it the third largest health and mutual fund in Hungary. The substantial growth was partly a result of the merger of Dimenzió Voluntary Health and Mutual Fund into MKB-Pannónia Health and Mutual Fund with effect from 1 January 2018. The merger enabled the utilisation of additional synergetic effects and expanded the Fund's service portfolio, making it possible to further raise its standards of customer experience.

The popularity of the fund is clearly indicated by a hitherto unprecedented 30% increase in individual contributions, along with a 19% increase in employer contributions year-on-year.

The Fund has a total of 15 500 contracted partners across Hungary, of which nearly 9 000 also accept payment with MKB Health Fund cards.

The Fund continues to aim at providing a social service package with a healthcare element, supported by state tax refunding as well.

<sup>&</sup>lt;sup>12</sup> Source: Association of Mutual Funds

# FINANCIAL PERFORMANCE

#### **Statement of Financial Position**

Total assets of the Group decreased by 9.16%, compared to the end of 2017, and amounted to HUF 1,857,579 million as at 31 December 2018.

Cash reserves decreased by HUF 12,359 million compared to the end of 2017: cash on hand grew by HUF 443 million, while the balance of the account held at National Bank of Hungary declined by HUF 12,802 million.

Loans and advances to banks decreased by 18.47%, i.e. HUF 14,407 million compared to the end of 2017, mainly because of the lower volume of money market balances with other commercial banks and deposit accounts with decreased balance at NBH.

Derivative financial assets measured at fair value showed a decrease, driven by HUF 2,014 million lower balances of interest-related instruments and derivative transactions with other risks also decreased by HUF 29 million, while currency-related instruments were HUF 200 million higher.

Investments in securities decreased by 19.08%, i.e. HUF 182,245 million compared to prior year end. The decline was mainly caused by the lower balances of interest-bearing treasury bills, Hungarian government bonds, and the volume of bonds issued by other corporate entities also showed a decrease as compared to 2017 year-end. At 2018 year-end the elements of the portfolio were: 53.20% Financial assets at amortised cost, 38.84% Financial assets at fair value through other comprehensive income and 7.96% Financial assets held for trading.

In 2018, the balance of Loans and advances to customers increased by 4.26% compared to the end of 2017, and amounted to HUF 895,203 million as at 31 December 2018.

The amount of Non-current assets held for sale and discontinued operations decreased by HUF 17,410 million compared to 2017 year-end, since the transfer of assets in net amount of HUF 21,648 million previously reclassified to assets recognised held for sale on 31 December 2017, was performed in 2018. The Bank intends to sell further loans to dismantle the non-performing portfolio in 2019.

Other asset balances showed a decline of HUF 5 609 million from 31 December 2017 to 31 December 2018 primarily due to items relating to MKB Bank's remuneration packages and lower amount of accrued other income in 2018.

Investments in jointly controlled entities and associates increased by HUF 2,044 million comparing 2018 year-end to 2017, mainly driven by higher profit of MKB-Pannónia Alapkezelő Zrt.

During the reporting period Amounts due to other banks reflected a decrease of 10.43%, i.e. HUF 24,972 million. The decline resulted mainly from lower amount of liabilities in connection with the refinancing loan facilities, which was partly offset by higher amount of loans from credit institutions.

Deposits and current accounts owed to customers declined by 10.86%, i.e. HUF 167,094 million in comparison with the volume as at 2017 year-end, induced mainly by HUF 109,013 million drop in balances of current and short-term deposit accounts and bank deposits decreased in the amount of HUF 16,620 million.

Among liabilities, Derivative financial liabilities decreased by 27.11%, i.e. by HUF 11,758 million, primarily due to fair value change of interest- and currency-related derivative transactions.

Other liabilities and provisions declined by HUF 1,412 million or 2.83%, from 2017 yearend, mainly caused by lower amount of provisions made and the decrease in passive accrued items.

In accordance with the regulation the share capital of Euro - Immat Üzemeltetési Kft., one of MKB Bank's subsidiaries, was reduced by HUF 3 billion from HUF 4,758 million to HUF 1,758 million resulted in the required shareholder's equity / share capital ratio. The Court of Registration registered the capital reduction on 5 March 2018.

On 9 March 2018, MKB Bank Zrt. issued subordinated debt in the amount of EUR 15 million bearing interest at a fixed rate. The bonds were sold to private stakeholders. The final maturity is 14 June 2024.

#### Statement of Profit or Loss and Other Comprehensive Income

In 2018, Net interest income showed a HUF 1,740 million growth compared to the previous year mainly caused by higher interest income relating to securities classified as held for trading. Net interest income increased at subsidiaries which also contributed to total growth compared 2018 to 2017.

Net income from commissions and fees decreased by 10.19%, i.e. HUF 2,938 million in 2018 compared to the previous year, due to the change of pricing policies and product conditions.

The net balance of other operating income and expense showed a decrease of HUF 4,803 million, and amounted to HUF 5,416 million net income as at 31 December 2018. The decline primarily was a result of lower net gain realised on sale of liquidity, which was partly offset by the increase in net trading result accounted for on hedging transactions in the same period of 2018.

Impairments and provisions dropped by HUF 12,217 million compared to prior year end, and amounted to HUF 2,606 million net release of provisions in 2018. The main driver of the significantly lower provision was the improved quality of customer loans as a part of the portfolio has been separated.

Operating expenses grew by HUF 4,179 million, mainly due to higher personnel related expenses which was partly offset by the decrease in administrative expenses.

Expenses for Legal and advisory services contain the following other audit service fees for 2018:

Amount in HUF
5 500 000 + VAT
3 329 000 + VAT
1 000 000 + VAT
500 000 + VAT
<b>10 329 000 + VAT</b> d for all completed

Fees for audit services contain the following 2018:

2018	Amount in HUF
Audit fee of the Bank	73 500 000 + VAT
Audit fee of the consolidated subsidiaries	42 000 000 + VAT

#### Total audit fee

Based on above factors, MKB Group's profit after taxation for 2018 amounted to HUF 25,132 million.

115 500 000 + VAT

For the end of 2018, total other comprehensive income decreased by HUF 9,012 million compared to the previous year and resulted in HUF 13,255 million loss due to lower revaluation on financial assets measured at FVTOCI.

# CAPITAL MANAGEMENT

The Capital situation of MKB Group was sufficient at the end of 2018. As a result of the 2018YE profit (an therefore core capital accumulation) and a subordinated debt the available core capital increased significantly. The owner of the MKB Bank is committed to maintain the bank's capital adequacy and implement all the necessary measures.

Domestic and international guidelines require the Bank to maintain certain minimum capitalto-asset ratios. These risk-based ratios are determined by allocating assets and specified offbalance sheet instruments into different weighted categories, with higher levels of capital being required for categories perceived as representing greater risk. Regulatory capital is divided into Tier 1 Capital and Tier 2 Capital. In addition to retained earnings, the Bank may raise regulatory capital by issuing several types of financial instruments to the public. These financial instruments are then classified as either Tier 1 or Tier 2, depending on the types of conditions or covenants they place upon the issuer.

As at 31 December 2018, as an actual figure of the Group regulatory capital was HUF 164.9 billion based on Basel III IFRS under Supervisory Regulation. The increase of regulatory capital - by HUF 18.5 billion – is derived from the increase of profit and subordinated debt and decrease of deduction of ESOP program, which was compensated by the increase of deduction of intangible assets, decrease of revaluation reserve.

Risk-weighted assets including operational and market risk decreased by 1 % from HUF 930.8 billion in 2017 to HUF 920.8 besides approximately 3.7 % weakening of domestic currency. The main part of the decrease derived from the decreasing oprisk capital requirement and decrease of business volumes in work out and CRE segment, increase of collateral and the RWA reduction project.

By application of capital management as a tool, the appropriate capital safety is a first priority decision making factor, therefore the bank monitors the changes of the capital elements continuously.

#### Legal limits defined by the

Act CCXXXVII of 2013 on Credit Institutions and Financial Enterprises (Banking Act), Regulation (EU) No 575/2013 OF THE EUROPEAN PARLIAMENT on prudential requirements for credit institutions and investment firms and amending Regulation (CRR):

- CRR 395-400.§, Banking Act 302.§ large loan limit -> no excess
- Banking Act 100.§ investment limit -> no excess
- Banking Act 101-102.§ total investment limit -> no excess

# NON-FINANCIAL STATEMENT (short version)<sup>13</sup>

#### **Brief description of the business model of the company**

MKB joined the Hungarian banking sector in 1950. Initially it took part in international payments and was responsible for providing banking services in support of foreign trade. After the banking reform in 1987, the Bank continued to function as a universal commercial bank, with a traditionally strong market share in corporate and private banking.

MKB pursues its activities in Hungary. At the moment it is the fourth largest commercial bank in the country. The knowledge and expert base as well as the embedded system of relations built over the fifty years of operation, made MKB a major operator in the Hungarian corporate trade financing, cash and liquidity management and investment market. As a financial partner understanding businesses, it supports the operation of companies and offers financing suited to their needs and opportunities.

MKB puts great emphasis on supporting businesses with its almost seventy years of corporate finance experience, innovative solutions, expert competence and development ideas. MKB gradually builds strategic partnerships with the major actors of the Hungarian economy. MKB intends to make an active contribution to the achievement of the objectives of its retail and corporate customers with its financing and, indirectly, to also contribute to an increase in the performance of the Hungarian economy.

MKB strongly concentrates on the quality of its customer relations. Professional services to customers is the most important value for the Bank, where the focus is on customer relations and experience, as well as value preservation and generation. That is why the Bank regularly conducts customer satisfaction surveys in each customer segment. According to the customer satisfaction survey conducted in 2017, the Bank is making good progress in achieving its objectives in the field of customer relations.

MKB is a major and large corporate bank, with strong organisational knowledge in that segment, hence corporate customer relations are in the focus of attention and the Bank is actively building on existing business relationships. Besides preserving its market share in the large corporate segment, growth in the retail segment is also one of MKB's objectives.

The fair banking values are extremely important in the daily operation and future image of the Bank, therefore it strives towards a sustainable business model, manageable level of risk provisions and profitable operation. Profitability is intended to be achieved through the strengthening of profitable business lines and the improvement of operating profitability.

# Social and employment as well as human rights policy and its results, the applied due diligence processes

Community engagement:

It is important for MKB Bank to use all its available economic power to contribute to the development of the community and it is also committed to building co-operation that encourages extensive community engagement. The co-operation activities involve efforts to

<sup>&</sup>lt;sup>13</sup> The full Non-Financial Statement is available on the Bank's website.

develop the financial culture, various educational programmes, targeted sponsoring and other support activities. All these activities are value-driven and have always been and will also be implemented in future to suit the local needs.

The community engagement programmes of MKB Bank:

Through its donation and sponsoring activities, MKB intends to offer true assistance in the support of programmes and matters serving the interests of the whole society, including financial culture and mindset development, value creation and preservation and the creation of opportunities, which are the most important aspects.

#### Health preservation activities:

MKB has introduced a complex health preservation programme under the title of '#20 Minutes Health – health is the best investment', which goes well beyond the activities of other Hungarian banks conducted in this field to date. The extremely effective programme included a TV campaign in 2018 and it has and still achieves a great deal of success in the social media. Its main goal is to strengthen a health focused social way of thinking.

#### Social responsibility:

Within the framework of the social corporate responsibilit5y programme, MKB supports with financial and tangible donations the operation of organisations and institutions the activities of which are in line with the principles of the Bank. MKB donated a large amount of furniture to Heim Pál National Institute of Paediatric Care and intends to do its best to continue supporting the operation of the hospital in the future too. In addition, to improve the conditions of life of children suffering from cancer and their family members, MKB donated a minibus to Together for Children Living with Cancer Foundation.

Educational activities:

MKB Bank runs versatile educational programmes and is involved in various educational cooperation.

In co-operation with the National Association of Agricultural Equipment and Machine Distributors (MEGFOSZ), the Bank set an objective of promoting agricultural engineering, responding to changes in modern agricultural production.

The MKB Agro Partner Centre, established in 2017 as part of the corporate business line of MKB Bank, supports the foundation and operation of agro businesses as a financial partner understanding agriculture.

In the 'Be an Agricultural Engineer' programme, 5,000 students were presented the various opportunities and more than 1,000 students of 19 Hungarian specialist schools listened to presentations on 27 career orientation days.

In the first semester of the 2018/2019 academic year MKB offered professional consultation to a team of students of Budapest Corvinus University (BCE) who could rely on their knowledge in business economics, acquiring useful practical experience in the Bank.

Financial culture and awareness developing activities:

The employees of MKB Bank took part voluntarily in the 'Money Week' events, founded by the Banking Association and Financial Compass Foundation to increase the financial knowledge of primary and secondary school students.

Activities aimed at equal opportunities:

MKB Bank has had a relationship with the International Child Rescue Service (NGYSZ) which supports children facing difficulties in life. Owing to the 21 years of co-operation of the parties, in each academic year one hundred children and young people with outstanding abilities yet in socially disadvantaged positions can benefit from the extraordinary opportunities provided under the MKB Scholarship Scheme.

Besides the scholarship schemes, which constitute one pillar of the corporate social responsibility activities of MKB Bank, the MKB Christmas Children's Gala held in December each year is another major event in the co-operation between the Bank and NGYSZ.

MKB Bank has developed its equal access strategy in line with the requirements of the legislation and the supervisory authority (MNB) with the objective of integrating the requirements of the strategy into the Bank's daily operation and making them an integrated part of the attitude of executive officers and all members of staff.

Within the scope of corporate social responsibility, state support is available through MKB Bank for disabled persons to be used for making their homes accessible.

As a traditional and major operator of the Hungarian financial sector, MKB Bank is also committed to provide support and makes significant donations. The MKB Benefactor Programme was introduced in 2018 for collecting donations.

Employment:

MKB completed a risk assessment in employment and identified the risks relevant in terms of its operation which are also taken into account in its HR activities.

An Orientation Day is organised for new colleagues, recruited for MKB Bank. The purpose of that day is to integrate the new colleagues and to deliver the basic training required for employment as well as present the global organisation to them.

The HR strategy concentrates on improving the employee experience by promoting flexible work, using the available digital devices and developing a co-operation-based corporate strategy.

Area	Subordinate	Head of department	Director	Deputy CEO + executive director	Total
CEO Directorate of Investment Banking and EU Development	12	-	2	1	15
Deputy CEO for Digitisation, Retail and Strategy	841	13	15	4	873
Deputy CEO for EU Commitments	15	3	-	1	19
Deputy CEO for Legal, Corporate and Group Governance	39	-	2	2	43
Chief Risk Officer	164	2	5	1	172
Deputy CEO for Corporate Banking and Treasury	210	11	28	3	252
Chief Executive's Office	366	8	11	6	391
Total	1 647	37	63	18	1 765

#### Breakdown of the staff employed by MKB Bank by jobs (FTE):

Breakdown of the staff employed by MKB Bank by average age, duration of service and area (years):

Area	0-2 years	10 + years	2-5 years	5-10 years	Average
CEO Directorate of Investment Banking and EU Development	40	40	42	44	41
Deputy CEO for Digitisation, Retail and Strategy	39	46	37	39	41
Deputy CEO for EU Commitments	34	45	42	31	41
Deputy CEO for Legal, Corporate and Group Governance	37	45	44	40	41
Chief Risk Officer	34	45	37	38	40
Deputy CEO for Corporate Banking and Treasury	36	44	35	38	40
Chief Executive's Office	38	47	37	39	42
Average	38	46	37	39	41

#### Breakdown of the staff employed by MKB Bank by duration of service and area (FTE):

				· · ·			
Area	0-2 years	10 + ye ars	2-5 years	5-10 years	Total		
CEO Directorate of Investment Banking and EU Development	4	4	6	1	15		
Deputy CEO for Digitisation, Retail and Strategy	292	310	154	118	874		
Deputy CEO for EU Commitments	2	7	8	2	19		
Deputy CEO for Legal, Corporate and Group Governance	18	11	10	5	44		
Chief Risk Officer	21	67	45	39	172		
Deputy CEO for Corporate Banking and Treasury	61	111	43	37	252		
Chief Executive's Office	128	176	47	38	389		
Total	526	686	313	240	1 765		

#### Breakdown of the staff employed by MKB Bank by gender (number of employees):

	Staff				Directors	
Area	Male	Female	Total	Male	Female	Total
CEO Directorate of Investment Banking and EU Development	8	7	15	2	1	3
Deputy CEO for Digitisation, Retail and Strategy	311	563	874	15	4	19
Deputy CEO for EU Commitments	10	9	19	1	-	1
Deputy CEO for Legal, Corporate and Group Governance	18	25	43	2	2	4
Chief Risk Officer	55	117	172	4	2	6
Deputy CEO for Corporate Banking and Treasury	104	148	252	29	2	31
Chief Executive's Office	135	255	390	14	3	17
Total	641	1 124	1 765	67	14	81

MKB Bank offers an extra-wage benefit package to its employees, consisting of a number of components. The employee benefit package includes financial benefits and a number of other components aimed at improving the working environment, maintaining a healthy lifestyle, motivated performance at work and strengthens the feeling of being part of a team. The benefits provided by the Bank are described in detail in the Cafeteria Policy.

Talent management at MKB Bank:

A complex calibration process across the company and standard performance evaluation system were introduced for the first time in 2018. In the same year a company-wide talent management programme covering also the subsidiaries was developed and introduced.

Employee training also plays an important role. The Bank provides regular further training to its employees, in addition to the mandatory training required by law. The introduction of new banking products also requires many hours of training. In 2018 employees also took part in training dedicated to the Digital Switchover.

The MKB Academy programme constitutes the framework of the Bank's training strategy. The system has 5 pillars. Besides the mandatory training (Mandatory Pillar), attention is also paid to the professional development of the colleagues, which is assisted with training courses dedicated to various topics (Professional Pillar). Skill development training activities are also available on a number of topics (Soft Skill Pillar). Employees can choose from different training courses to learn how to use the banking tools more effectively (System

Pillar). A wide range of skill development training activities are also offered as part of the management training (Management Pillar).

Balance of work and private life at MKB Bank:

The introduction of flexible working hours at MKB Bank is one of the cornerstones of the HR strategy as it is an important component of improving the employee experience.

As part of the HR strategy, MKB intends to increase the share of atypical employment. The objectives also include offering work from home for a large number of employees and therefore the tools and devices are also developed constantly. Working from home reduces stress at work, improves the balance of work and private life and thus increases employee satisfaction, work morale, productivity and loyalty.

#### MKB Bank and health:

Health development and health preservation are important objectives for MKB Bank, as emphasised in various sports and health campaigns, such as the #20 Minutes Health campaign. Employees are given various opportunities to do sports and there is a lot of concentration on healthy lifestyle. The objective is to provide a healthy work environment for the staff. The Year of Health programme series was announced in 2018, also underlining the importance of health preservation.

Employees benefit from preferential health insurance, which includes diagnostic services and extended consultation hours at the Bank's occupational physician on every day of the week. In 2018 screening tests were also organised for the employees.

Regular office massage is arranged for the staff, in which 178 employees took part in 2018. Hobby and recreation rooms were set up in Váci street and Kassák Lajos street buildings. Fruit bowls are provided to employees at a number of locations. The canteens of the Bank serve fitness food and other items, suitable for special nutrition.

#### MKB Bank and sports:

The Bank provides a wide range of sports opportunities to its staff. Approximately 110 m<sup>2</sup> fitness rooms have been established at Váci street head office and in Kassák Lajos street office building to be used after work. An increasing number of employees enjoy the facilities of the fitness rooms. MKB supports sports in other ways too. MKB SE is a sports club where colleagues can do joint sports activities.

#### Secure work environment:

In order to fulfil its legislative obligations, MKB Bank has prepared a risk assessment of the head office and other business sites of the Bank, including all branches. As it is an office work environment, there is only a low risk of accidents. Consequently, there are very few work accidents and their number is decreasing.

Health and safety and fire safety training is mandatory for each employee every year. A separate training material has been developed for the employees of the branch on how to respond if the branch is attacked. The personal, material and organisational conditions of safe work were defined in the Health and Safety Regulations of the Bank in compliance with the law.

A Health and Safety Representative also works at the Bank on behalf of the Works Council. The HS Representative is entitled to make sure that the requirements of healthy and safe work are fulfilled at the Bank.

Corporate governance:

In order to ensure transparent and effective operation and compliance with the law, the activities of the Board of Directors and Supervisory Board of MKB Bank are assisted by a number of sub-committees.

The Board of Directors is the Bank's managing body, consisting of external and internal members. Its responsibilities include the control of all tasks related to the organisational structure and activities of the Bank, development of the business policy, the financial budget and risk strategy and the supervision of the implementation thereof and approval of banking regulations in compliance with the legal requirements.

Major committees assisting the banking operation and activities of the Board of Directors in terms of the non-financial report: Management Committee, Strategy, Innovation and Development Committee, Committee of Ethics.

Human rights protection:

Relying on the standards also expressed in the Code of Conduct, the Bank takes into account the interests of its employees based on fair assessment, recognises their right to the integrity of their private life but, in exchange, the Bank expects its employees to responsibly protect their health.

It is especially important for the Bank to see that its employees can equally focus on their families and work as well as professional career. To support that, the Bank offers a healthy work environment without any discrimination. The Bank does not prepare a risk assessment of the enforcement of human rights but its members of staff operate in compliance with the internal banking regulations that outline the equal access strategy and procedural rules.

The equal access procedural rules of MKB Bank were developed on the basis of Section 283 of Act CCXXXVII of 2013 on Credit Institutions and Financial Enterprises, the Decree of the Minister of National Economy 22/2016 (29 June) on the rules of equal opportunities for persons with disabilities in access to financial services provided by credit institutions and the MNB Recommendation 4/2017 (13 March) on the treatment of disabled customers. The regulation contains the rules of implementation and details defined in MKB Bank's equal access strategy and constitute an inseparable part thereof.

The Bank's equal access was developed in the spirit of the Bank's social responsibility as the Bank pays special attention to the special needs of disabled customers and to special treatments promoting their equal access to services. The fundamental objective is to integrate the strategic requirements into the Bank's daily operation and to make them an integrated part of the attitude of executive officers and all other employees. The purpose of this regulation is to enable the disabled customers of the Bank to have access, whenever possible, to services of the same quality as those offered to ordinary customers but adapted to their special needs.

The Bank applies a fair treatment based on respect and esteem while keeping contact with its stakeholders. It rejects all forms of discrimination based on sex, age, ethnic origin, religious or political belief, belonging to any interest group, sexual orientation, different native languages and any other direct or indirect discrimination-based excluding conduct.

MKB Bank also operates a notification system (<u>anonimbox@mkb.hu</u> email address), where anyone can report any violation of law, or internal regulation or other rule of conduct experienced by them, even anonymously.

A Works Council (WC) also operates at MKB Bank Zrt. in compliance with the currently effective Labour Code. The Works Council is the main interest representation forum, representing the interests of the employees. The employees may be involved in the discussion of issues and taking decisions affecting them and can learn about any change therein through the Works Council. The Ethics and Conciliation Committee of the Works Council has the power to resolve conflicts between employees and conflicts between managers and employees.

MKB Bank does not employ children and is not engaged in forced labour either.

Data protection:

Data protection represents the latest generation of human rights and MKB Bank also pays attention to that field accordingly. In addition to compliance with the GDPR requirements, MKB Bank also warned about the risks of cyber fraud in relation to the European Cyber Security Month, which is an international campaign organised by the European Union Agency for Network and Information Security (ENISA) in October each year.

The purpose of this campaign is to increase cyber security awareness and to widely present the threats existing in cyber space. In 2018 the main topic was the development of the basic cyber hygiene skills of users. In full compliance also with the MNB recommendations, MKB Bank informed its customers on what to do in relation to cyber fraud and data phishing and raised attention about the importance of prevention and alertness regularly on its own platforms as well as in various publications issued on a number of occasions during the year. The members of staff of MKB Bank have a great deal of experience in how to prevent data phishing, or identify the actual cases as well as implement measures to mitigate losses. The MKB Contact Centre contacts the potentially affected customers and checks whether or not they are aware of the respective transaction or whether they initiated it. MKB Bank also takes all security and legal measures required on such occasions in addition to informing its customers.

Regulations on the related policies, the applied due diligence and risk management procedures:

Regulation on the Recruitment and Selection Process. Cafeteria Policy. Incentive system. Regulation on the Internal Training System of MKB Bank Zrt. Regulation on Work at Home. Employee recognition programme. Regulation on Sponsorship and Management of Support Requests. Health and Safety Regulation. Regulation on the Procedural Rules of Promoting Equal Access at MKB Bank Zrt.

#### Environmental policy and its results, applied due diligence processes

MKB Bank is strongly dedicated to social responsibility, and therefore not only assistance to organisations and institutions worthy of support, but also environmental protection are important to it. In that context, the Bank has introduced a number of targeted measures, including the optimisation of energy consumption of office buildings and increasing the

environmental awareness of employees. One of the objectives of the Digital Switchover strategy was to reduce the use of paper in branches by using new IT devices. In its environmental risk assessment the Bank took into account the annual energy consumption and annual carbon dioxide emission.

Measures aimed at optimising energy consumption:

The majority of MKB Bank's energy consumption relates to the utility consumption of buildings and fuel consumption of its vehicle fleet. The consumption of buildings is partly of communal and partly of technology origin. Energy consumption is constantly monitored and supervised in each building. The national centre of this network is at Kassák street office building.

The lighting system is gradually modernised in all MKB buildings in order to reduce electricity consumption. Presence detectors were installed in the majority of public areas to prevent lamps being left switched on. Natural sources of lighting are preferred in all office buildings and attempts are made not to use any artificial lighting in the rooms if there is sufficient sunlight during the day.

The energy consumption optimising measures also included the upgrade of the cooling of the head office and the replacement of the wet cooling towers of the liquid cooling equipment by pure air cooling-based appliances. Thus the efficiency of energy consumption almost trebled and the water and sewer consumption of the buildings has decreased significantly too.

Annual consumption	2018	2017
Electricity (kWh)	13 443 085	13 725 688
Natural gas (gnm3)	989 021	1 166 431
Heat (MJ)	2 427 965	2 822 289
Water (m3)	27 486	30 132

The positive impact of the measure can also be observed in the annual energy consumption indicators of the buildings of MKB Bank.

The last comprehensive energy efficiency audit at MKB Bank was conducted by the Menton Energy Group in compliance with the 27/2012 EU Directive, Act LVII of 2015 and Government Decree 122/2015 (26 May). In addition, on the basis of the Decree of the Hungarian Energy and Public Utility Regulatory Authority (MEKH) 2/2017. (16 February), monthly energy desk officer reports are also prepared with energy consumption analyses.

Selective waste collection and management:

MKB Bank focuses on sustainable development. One of its basic pillars is selective waste collection, which is promoted with bins provided on office corridors and kitchens for collecting PET bottles and caps as well as electronic waste (cartridges, toners, etc.). Following adequate treatment, the selectively collected waste may be recycled, thus reducing the impact on the environment.

MKB Bank takes all reasonable efforts to have green operation, in the context of which electric waste management is another key issue. The digitisation strategy described above has also a positive impact on MKB's paper consumption.

Waste management is governed by a number of laws and regulations, and MKB Bank satisfies all legislative requirements. Waste management reports are prepared annually, containing the classification and quantities of waste generated and collected. In 2018, MKB

Bank generated 106,950 kg paper and cardboard waste, 810 kg paper packaging waste and 2,890 kg scrapped electric and electronic waste.

Environmental measures relating to the vehicle fleet of MKB Bank:

MKB Bank has its own vehicle fleet and runs most of its cars on petrol and only fewer cars on diesel. The scheduled replacement of the fleet began in 2017, as a result of which the vehicles at present are not older than 5-6 years. MKB also uses taxi services for its employees. They entered into a contract with a new service provider in 2018. The partner selection was also influenced by the fact that this taxi company runs the largest number of electric cars on the Budapest market.

# Anti-corruption and anti-bribery policy and its results, applied due diligence procedures

In compliance with its statutory obligations, MKB Bank laid down its anti-fraud and anticorruption measures in various regulations.

Anti-money laundering and anti-terrorist financing measures:

MKB Bank developed its group anti-money laundering and anti-terrorist financing policy because it uses the available tools to actively participate in the prevention, combating and detection of money laundering, terrorist financing and economic crime both in Hungary and internationally. In order to effectively perform those tasks, the Bank applies the following main principles:

- 1. The Bank Group consistently meets and complies with all relevant international and Hungarian embargo rules, requirements and regulations concerning the fight against money laundering and the relevant national and international legislation.
- 2. The Bank Group does not and will not finance illegal arms transactions, drug trafficking, child work, slave trade, prostitution or corruption.
- 3. The Bank Group does not and will not finance persons or undertakings managed or controlled by persons qualifying as unreliable, having been sentenced for any related criminal act.
- 4. The Bank Group duly observes the FATF recommendations and pursues its activities in compliance with them.

The AML procedures apply to all employees of the Bank and fully comply with the FATF 40+9 recommendation, the Directive of the European Parliament and of the Commission 2015/849 and the Regulation of the European Council 2015/847. MKB Bank Zrt takes all reasonable efforts to prevent using the services offered by the Bank for money laundering or terrorist financing. MKB Bank Zrt has a Compliance organisation in which separate departments work on preventing money laundering and terrorist financing. The Bank fully co-operates with the official agencies in the identification of all suspicious cases, with special regard to potential money laundering and terrorist financing. The declarations required under the international regulations are available on the Bank's website.

In order to reduce the risk of money laundering and terrorist financing, MKB Bank Zrt. must be aware of the activities of its customers, the nature of business relationships, business partners, financial habits, the Hungarian and business practice, the economic background of debits and credits in the account, the expected sales (amount, currency), hence it maintains a regular and active relationship with its customers. In accordance with the legal requirements, the Bank's staff perform the due diligence of customers. Natural persons and representatives of legal entities must also provide a declaration on the PEP status of the beneficial owner, which is then verified by the Bank's staff in public sources. MKB Bank Zrt prepared its internal risk assessment in compliance with the provisions of Act LIII of 2017 on the prevention and combating of money laundering and terrorist financing, taking into account the Hungarian and international economic conditions and habits and the known risk factors. The Bank is also obliged to apply adequate risk classification on the basis of the nature and volume of the business relationship or a transaction order or the conditions related to the customer, product, service or the applied instrument.

MKB Bank identified its major risks in its risk assessment policy and reserves the right to refuse any customer relationship, transaction or transaction order if it is not in accordance with its risk appetite. The Bank monitors unusual activities and has identified cash transactions as a high risk, in particular in the case of extremely large or highly intensive cash turnover, thus verifying it continuously controls such turnover.

MKB Bank does not maintain a business relationship with customers who carry reputational risks, only customers who use their products for legitimate purposes and whose identity can be determined and verified without any doubt. The Bank does not provide services to natural persons or legal entities who/which are subject to any sanction or are included in any restricted list, such as the restricted list of the United Nations Security Council (UN), the EU Consolidated Financial Sanctions list (EU), the Restricted List handled by the Foreign Assets Control Office (OFAC) of the United States, which also includes the Specially Designated Nationals and Blocked Persons (SDN). In addition, the Bank also identified industries, products and countries that represent a high risk.

MKB Bank tries to prevent and detect fraud not only in its customer relations. In the supply contracts partners must commit to compliance with the effective laws and regulations. The Bank's Compliance Unit also conducts due diligence on the partners before each new contract or a supply contract that has not been reviewed for a year. In 2018, due diligence was conducted on 441 suppliers. The Bank does not enter into any contract with a supplier who does not satisfy the minimum requirements stated by law.

The Bank also expresses the requirement of prudent operation in its Code of Conduct. Compliance with the effective law and the internal regulations of the Bank is a basic requirement for each employee and all partners with a business or other contract with the Bank are also expected to comply with the Code of Conduct.

Rules on gifts:

In order to ensure transparent operation and prevent corruption, the Bank applies strict rules on conflict of interest and gifts to business partners. The Regulations on the Conflict of Interest of Employees and Gifts set out the rules of accepting and providing gifts for employees, the terms and conditions of holding executive officer positions, the restrictions on influential roles in the business organisation and on obtaining an influential share and majority influence as well as the rules of authorisation.

Regulations related to the respective policy and applied due diligence procedures:

On the assessment of reliability of the employees of MKB Bank.

MKB Bank Zrt Group Policy on the Prevention of Money Laundering and Terrorist Financing.

On the conflict of interest of employees and on gifts.

MKB Bank Zrt. group regulation on the prevention and combating of money laundering and terrorist financing and on the implementation of financial and asset restrictions ordered by the European Union and the UN Security Council.

Regulation on the Fraud Reporting System of MKB Bank Zrt.

#### Key non-financial performance indicators

- Energy consumption: (included in the Environmental Policy and its results, applied due diligence processes chapter)
- Breakdown of employees by age and gender: (included in the Social and employment as well as human rights policy and its results, the applied due diligence processes chapter)

Budapest, 10 April 2019

dr Ádám Balog

Chairman and Chief Executive Officer

Csaba Gábor Fenyvesi

Chief Financial Officer



MKB Bank Zrt. International International International International International

# STATEMENT

on the consolidated annual financial statements of 2018 and on the Report of the Management Pursuant to Ministry of Finance Decree no. 24/2008. (VIII.15.)

MKB Bank Zrt (hereinafter: Bank) declares concerning its consolidated annual financial statements – accepted by the Annual General Meeting of the Bank on 26 April 2019 and audited by an independent auditor - the following statement:

The Bank declares that the consolidated annual financial statements have been compiled in accordance with the applicable accounting rules. The consolidated annual financial statements compiled based on the best knowledge of the Bank's competent experts and decision making managers present a realistic and reliable picture on the assets, liabilities, financial position, as well as profits and losses of the Bank as an issuer of securities and of the consolidated enterprises.

The Bank declares furthermore that the consolidated Report of the Management (Management's discussion & analysis) provides a reliable picture of the position, situation, development and performance of the Bank as an issuer of securities and of the consolidated enterprises, and describes the key risks and uncertainty factors.

Budapest, 26 April 2019

MKB Bank Zrt.

dr Ádám Balog Chairman and Chief Executive Officer

Csaba Gábor Fenyvesi Chief Financial Officer